
Item 13

Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the third quarter of 2021.

Recommended Action: This item is for informational purposes only.

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Lobbying Summary: 3rd Quarter 2021

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the third quarter of 2021.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials,

City candidates, or their committees if they are registered or required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Third Quarter Compliance

In the third quarter of 2021, there were 537 registered lobbyists and 162 registered lobbying firms, including 59 sole proprietorships. In addition, there were 89 lobbyist employers.

These 788 lobbying entities were required to file 729 disclosure reports for the third quarter (sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 715 reports (98 percent) were filed on time. Penalties totaling \$1,925 were collected for reports filed past the November 1st deadline.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. All lobbying firms reported receiving a total of \$18,750,817 in payments from clients during the third quarter of 2021.

The ten firms that reported the highest total payments from clients are identified in the table that starts below and continues on the next several pages. Each of the top ten firms reported receiving at least \$446,241 from clients in the third quarter. Together, the top ten firms reported receiving a total of approximately \$8,772,640 which represents roughly 47 percent of all payments from clients reported by all lobbying firms for the third quarter of 2021.

TOP 10 HIGHEST PAID LOBBYING FIRMS			
Based on Client Payments Reported as Received in 2021 Q3			
1. Sheppard, Mullin, Richter & Hampton LLP			
Payments	Clients		
\$2,055,534	1 and 8, Inc.	Daylight Community Development	LLJ Adler Warner
	1600 Hudson, LLC	Elkwood LLC	MOB Hotels & Compagnie LLC
	5B Enterprises	Equitas Academy	Montgomery Clark Advisors
	6000 SV Holdings LLC	Girls Athletic Leadership School	Our Lady of Mt. Lebanon
	606 N. Western LLC.	Go For Broke National Education Center	Pluto Partners, LLC
	9712 Oak Pass Road LLC	Gopuff	Primestor Development, Inc.
	Angels Landing Partners, LLC (formerly The Pebbles Corporation)	Helm's Deep Trust	Sandstone Properties
	Automobile Club of Southern California	Holland Partner Group	TA Los Angeles 443 SSS LP
	Azure Development, Inc.	Hollywood Forever Cemetery	The True Life Companies

TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

Based on Client Payments Reported as Received in 2021 Q3

1. Sheppard, Mullin, Richter & Hampton LLP *continued*

Payments	Clients		
	Brookfield Properties Development LLC	Hollywood International Regional Center	Venus Over Manhattan
	Brookfield Properties Management (CA) Inc.	Hudson Pacific Properties, Inc.	Warner Center Gardens Limited
	Capital Hall Partners	Jonathan Rose Companies	
	Continuum Partners	Lightstone DTLA, LLC	

2. DLA Piper LLP (US)

Payments	Clients		
\$1,424,624	6767 W Sunset Blvd LLC dba CMNTY Culture Campus	Equity LifeStyle Properties	O'Brien Machinery, Inc.
	Altman Apartments LLC	Estate Four	Platform Ventures
	Amplify Development Co.	Harridge Development Group, LLC	RWBP Highland, LP
	Atlas Capital Group, LLC	Joseph's Cafe	Skid Row Housing Trust
	BARDAS Investment Group	KB Home	StarPoint Properties
	Bastion Development Corporation	Ladder Capital Finance	Statewide Acquisitions
	Behrstock Properties LP	Liner, Stuart	Summer Land Partners Group, Inc.
	Bonnis Properties Cal 701 LP	Lowe Enterprises Real Estate Group, Inc.	Taylor Morrison of California, LLC
	California Landmark Group	LSA Capital, Inc.	The Panorama Group, Inc.
	Champion Real Estate Company	MR Real Estate, LLC	Watermark Westwood Village LLC
	CRE-HAR Crossroads SPV, LLC	MREC HD Blake Street	

3. Englander Knabe and Allen

Payments	Clients		
\$1,029,658	1100 Wilshire Commercial, LLC	Delta 9 THC	Metallic Blue LLC
	1784 Capital Holdings, LLC	Endera Corporation	N N N Productions
	830 Fairfax Owner II, LLC	Eenstein Pham & Glass, LLP	Nike
	843 N. Spring Owner LLC	Enterprise Rent-A-Car Company of Los Angeles	Official Police Garage Assn of LA
	Accela, Inc.	Fenix Marine Services	Onni Contracting (CA) Inc.
	AECOM	Final Bell Corp.	Osmose Utilities Services, Inc.
	Agile Modularity Inc.	Fiserv Solutions, LLC	Pottery Inc.
	ALDI, Inc.	Gemdale USA Corporation	Puerto Rico Potential, LLC
	American Wood Council	Glenrose, Inc.	Sakioka Farms
	Anthem, Inc.	Gohar Afifi	Saltchuk Resources, Inc.
	AT&T Enterprise Services (AT & T and its affiliates)	GSW Creative Corporation dba dosist	SAP Public Services, Inc.

TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

Based on Client Payments Reported as Received in 2021 Q3

3. Englander Knabe and Allen *continued*

Payments	Clients		
	Avaya, Inc.	HDR Engineering, Inc.	Self-Storage Management Company
	BNSF Railway Company	Hi Hi Heel Productions	Skinny Labs Inc., dba Spin
	Boingo Wireless, Inc.	Holistic Pain Relief	Splunk Inc.
	Bonzai Inc.	In-N-Out Burgers	Sportsmen's Lodge Owner, LLC
	California Trucking Association	Independent Hospitality Coalition	The Relief Collective
	Calmet Corp.	Katchko, Vitiello, Karikomi, PC on behalf of their client Circle of Hope	Total Transportation Services, Inc. - TTSI
	Canopy	KPMG LLP	TRC Solutions, Inc.
	Coca Cola Bottling USA	LA 11th Market, LLC	True North Landing
	Conduent	LA Blue	United Taxi
	Crowdstrike, Inc.	La Terra Development LLC	Universal Technical Institute, Inc.
	DC Collective	Laurence School	URW Airports, LLC (f/k/a Westfield Airports, LLC)
	Decro Corporation	Malibu Green	Waste Management Inc.
	Deloitte Consulting LLP	Martin Outdoor of So. California, LLC	Westfield Property Management, LLC

4. Armbruster Goldsmith & Delvac LLP

Payments	Clients		
\$827,458	2800 Casitas LLC	Cypress Equity	Next Century Associates, LLC
	4508Ethel, LLC	Decron Properties Corp.	Oakmont Capital
	5420 Sunset Venture, LLC	Elm Tree Investments	ONNI Group Contracting (California) Inc.
	6th & Alameda LLP	Frost/Chaddock Developers, LLC	P&L Figueroa Investors, LLC
	9500 Pico LLC	G.H. Palmer	Palisades Capital Partners
	ABS Properties, Inc.	Glassell Park, LLC	PSS West L.A., LLC
	Academy of Motion Picture Arts & Sciences	GPI Companies	RAR2-Villa Marina Center CA, LLC
	AEG	GRT Portfolio Properties	Sares Regis
	Amoroso Company	Grubb Properties	Skya Highland Park Partners II, LLC
	Artisan Realty Advisors	IMT Capital LLC	Sonder
	Asset 1 Holdings, LLC	International Equity Partners	Spieker Realty Investments
	AutoNation	Jade Enterprises	Stephen Wise Temple
	B&F Associates	Jamison Properties, LP	Sutter, Gary & Vera
	Bel Air Country Club	Johnson Development	The Buckley School
	Belmont Village Senior Living	Kalonymous Development Partners, LLC	The Hanover Company
	BI Opportunity Zone Fund I, LLC	Kaplan Development Group	The Jacobson Company

TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

Based on Client Payments Reported as Received in 2021 Q3

4. Armbruster Goldsmith & Delvac LLP *continued*

Payments	Clients		
	Black Equities	Karma Company, LLC	The Mirman School
	BLVD Hospitality	La Terra Development, LLC	Tishman Speyer
	Bolour	Landmark Properties, Inc.	Toll Brothers, Inc.
	Brentwood School	LANDRE, LLC	Trammell Crow
	Brookfield Properties Development LLC	LeFrak	TriStar Realty Group, LLC
	BWC/St. Andrews LP	Leon Capital Group	Uncommon Development
	California Landmark	Lithia Real Estate	University of Southern California
	Calvary Christian School	LP Venice Development LLC	Vantage Property Investors
	Canfield Development, Inc.	Mapleton Investments	Ventus Group
	Carmel Partners	Marlborough School	Welbrook Senior Living
	Cascades Project Owner LLC	MCRT Investments LLC	Westmark School
	CGI Strategies	Mercy Housing	WH Hotel, LLC
	Cherokee Bliss, LLC	MGA North LLC	Wiseman Residential
	City Market of Los Angeles	Midwood Investment & Development	WS Communities
	Connolly, John	Milken Community Schools	Yorkwood LLC
	Culver Crossings Properties LLC	MLM Group LLC	Young's Holdings

5. Craig Lawson & Co., LLC

Payments	Clients		
\$768,068	1614 Temple LLC	Holland Partners	Palisades Capital Partners LLC
	1784 Capital Holdings LLC	Ikar	Para Los Ninos, Inc.
	860 Highland Associates LLC	Jacmar Partners	Pico Union Housing Corp.
	A Community of Friends	Jamison Properties LP	Pure Silver Enterprises Inc.
	Abbey Road, Inc.	Jefferson Property Owner LLC	Rexford Industrial Realty
	Abode Communities	Kaiser Foundation Health Plan Inc.	Roque & Mark Co.
	AECOM Technical Services	Kirby Manor Corp	RPK Development
	Amidi Group	KLARE 17, LLC	Skid Row Housing Trust
	B & F Associates	LA Family Housing	SMV Housing L.P.
	Blix Equities LLC	Little Tokyo Service Center	Summit Western Limited, LLC
	Bridge Housing Corporation	Logos Faith Development LLC	The City Market of Los Angeles
	Calmart Sub I, LLC	Mercy Housing	The Hanover Company
	Catholic Charities of Los Angeles Inc.	Mosaic Development Group	Tower Investments Group LLC
	Century Housing Corp	Motion Picture Industry PHP	Triumph Management

TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

Based on Client Payments Reported as Received in 2021 Q3

5. Craig Lawson & Co., LLC continued

Payments	Clients		
	Children's Hospital Los Angeles	Museum Associates	Valued Housing II, LLC
	Circa 1200 LLC	Museum of Contemporary Art	Vermont Real Estate Properties LLC
	Community Corporation of Santa Monica	National Community Renaissance of CA	Wakeland Housing & Development
	Confluent Development LLC	National Real Estate Development LLC	Walter N Marks Inc
	CP V Cumulus, LLC	Our Lady of Mt. Lebanon	Weingart Center
	Flexible PSH Solutions	Overton Moore Properties	West Hollywood Community Housing Corp.
	Freeman Group	P.V.A. Investments, LLC	Yavneh Hebrew Academy
	Grocery Outlet Inc.	Pacific Springs LLC	

6. MAX DEVELOPMENT LLC dba three6ixty

Payments	Clients		
\$643,074	3710 Dunn Venture LLC	EIP001 Hope LLC	Orion Capital
	Apex Opportunity Fund	Elkwood	Oxford Capital Group
	Apex Realty	Elsey Partners	Pan Am Equities
	Apex Realty Inc	Empire Property Group LLC	Paramount Construction and Management
	APPA Real Estate	Englander Knabe & Allan	Parkview Mgmt Group Inc
	Aragon Properties, Ltd	Fifteen Group	Path Ventures
	Archean Partners	Fifth Season Holdings LLC c/o Ensemble RE Investments	PAX Urban Partners
	Ari Chazans	Firestone Walker	RBM of California
	Atrio Venice LLC	Geneva Street Partners	Relevant Group
	BA Realty Capital	Gillis Family Partnership	Renaissance Arts Academy
	BCG Lodi Homes LLC	Glaser Weil	Reservoir Partners LLC
	Beach Cities Capital	Greenlawn Development LLC	Reservoir Partners, LLC
	Black Equities Group	Greystone Management Group	Robhana Group
	Black Equities Group	GRUBB Properties	Rockpoint Group
	Bolour Associates	GTM Holdings LLC	RSE Capital Partners
	Bolour Associates	Hawkins Way Properties LLC	Saban Community Clinic
	Boost Housing	Healthy Spot	Sancerra
	Botanical Hospital Group	Hollenbeck Palms	Saticoy Sepulveda Venture
	Brasa Capital	Hotel Erwin	Seazen AHC 1375LLC
	Brickstar Capital LLC	HPA, Inc.	Senior Housing Partners
	Cadmium Realty	In and Out Burger	Shafrom & Kramer LLP
	Cadmium Realty	Investors Management Co	Shamina Investments
	CalBay Development, LLC	Jewish Federation of Greater LA	Skansa USA Community Development

TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

Based on Client Payments Reported as Received in 2021 Q3

6. MAX DEVELOPMENT LLC dba three6ixty *continued*

Payments	Clients		
	CBRE	Johar Properties LLC	Sonder USA Inc.
	CGI Strategies	Johnson Development Associates	Starkwood Inc.
	Charring Cross Acquisitions LP	JRMC Real Estate, Inc.	Suit Supply LA
	CIM Group	Kanani, Fareed	Taylor Aquities
	CIM Group	Klinedinst PC	The Actor's Fund
	Cityview LLC	Kompany, LLC	Tishman Speyer
	Community Corporation of Santa Monica	KSLB Holding LLC	Tom Safran & Associates
	Comstock Homes	LA Jewish Home	Tova Capital
	Copart	Legacy 21 LLC	Tyerman, Sarah
	Crescent Capital Partners	Lim, CPA, Steve	Unilev Corporation
	Crescent Capital Partners LLC	Mani Brothers Real Estate Group	Urth Cafe
	D & M Steel	Mark Juncosa	Vidiots Foundation
	Dalan Management	Maxxam LLC	Viramontes, Enrique
	Daylight Community Development	McCormack Baron Salazar Development	Welbrook Senior Living
	Decro Corporation	MDM Investments Group	West Hollywood Community Housing
	Demien Farrell	Moshar, Hooman	West LA Enclave Commonwealth, LLC c/o LaSalle Investment Management, Inc.
	Devaskar, Uday	Moss & Company	West Modular
	Domus Development LLC	National Community Renaissance	Wynkoop Properties LLC
	EAH Housing	Newcastle Partners	Young S Kim
	EBEAG Properties LLC	North Palisades Partners, LLC	Zephyr Acquisitions

7. Kindel Gagan

Payments	Clients		
\$588,415	ABM	Exelon Generation Company, LLC	London & Gonzalez Advocacy on behalf of the Recording Industry Assoc. of America
	Alchemy Media	Felix Chevrolet on behalf of The Shammas Group	Menzies Aviation
	Amazon	Gateway to LA	Mirman School
	American Chemistry Council	Geosyntec Consultants	Parker Brown, Inc.
	AT&T	Greater LA New Car Dealers Assn	Reef Technology
	Aviation Facilities Company Management	Greater Los Angeles Zoo Association	RKB Freezer
	California Business Roundtable	Honeywell International Inc.	STV Group Inc.
	California Hotel & Lodging Association	Hotel Figueroa	Swedish Match North America LLC

TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

Based on Client Payments Reported as Received in 2021 Q3

7. Kindel Gagan *continued*

Payments	Clients		
	California Sign Association	Hudson Group	Swissport USA, Inc.
	Capital 360	Ketter Construction	Transdev North America, Inc.
	Center BMW	Kilroy Realty Corp	Troller Mayer Associates, Inc.
	Corvias Group	La Cienega Triangle LLC	United Airlines
	DWP Mgmt Employees Assn	Linde	Unqork, Inc

8. M Strategic Communications

Payments	Clients		
\$528,500	Adobe Systems	Dart Container Corporation	Los Angeles Dodgers
	Aerial Rapid Transit Technologies LLC	EDF Renewable Energy	Netflix
	Airbnb	First Solar, Inc	Passport
	Allvision	Florida East Coast Industries	Plains Marketing, L.P.
	Amazon Web Services	HNTB corporation	SA Recycling LLC
	CA Apartment Association	Hudson Pacific Properties	Tishman Speyer
	California Business Roundtable	Ike Smart City, LLC	University of Southern California
	Californians for Energy Independence	Jade Enterprises, LLC	Vella group
	City Storage Systems, LLC	Juul Labs, Inc	Verizon
	Cohen Goldsein Investment (CGI) Strategies	LAFC Sports, LLC	Westfield Promenade

9. TChoi and Associates

Payments	Clients		
\$461,067	Chick-Fil-A	Englander Knabe & Allen on behalf of Hi Hi Heel Productions	Englander Knabe & Allen on behalf of Self Storage Management
	Englander Knabe & Allen on behalf of 1100 Wilshire Commercial	Englander Knabe & Allen on behalf of LaTerra Properties	Englander Knabe & Allen on behalf of Sportsmen's Lodge Owner LLC
	Englander Knabe & Allen on behalf of 830 Fairfax Owners	Englander Knabe & Allen on behalf of Laurence School	Englander Knabe and Allen on behalf of Sakioka Farms
	Englander Knabe & Allen on behalf of Gemdale USA	Englander Knabe & Allen on behalf of N.N.N. Productions	Next Century Partners, LLC
	Englander Knabe & Allen on behalf of Glenrose, Inc.	Englander Knabe & Allen on behalf of Puerto Rico Potential, LLC	

10. Mayer Brown LLP

Payments	Clients		
\$446,241	1601 Venice, LP	LIG - 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC	Sierra Canyon High School Foundation

TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

Based on Client Payments Reported as Received in 2021 Q3

10. Mayer Brown LLP *continued*

Payments	Clients		
	6450 Sunset Owner LLC	Maxxam Enterprises	Summit Media LLC
	AG-SCH 8150 Sunset Boulevard Owner, L.P.	MCAF Vine LLC	Sun Hill Properties, Inc.
	AvalonBay Communities, Inc.	Mitsui Fudosan America, Inc.	The Laurence School
	Community Builders Group, LLC	Noel Chi, L.P.	The Post Group, Inc.
	CP LA Cold Storage Land, LLC	PHR LA Mart LLC	The Star LLC
	Five Points, LP	Rescore Hollywood LLC	Watt Investment Partners, LLC
	Harvard-Westlake School	Rescore Koreatown, LLC	West LA Commons, LLC
	Jamison Properties, LP	Seward Partners LLC	

E. Top 10 Highest Paying Clients

In the third quarter of 2021, there were 2,051 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from and the City matters they lobbied for each client. The clients that lobbying firms reported as having paid the most in the third quarter for lobbying services are identified in the table that begins on this page. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$172,935 during the quarter. Combined, their payments totaled \$2,765,581, or around 15 percent of the total \$18,750,817 reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported for 2021 Q3

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
1. 9712 Oak Pass Road, LLC	\$602,194	Sheppard, Mullin, Richter & Hampton LLP	\$554,225	The Retreat Hotel and residential estates [CPC-2018-1506-GPA-VZC-SP-SPP-SPR]	Planning, City; Fire (LAFD); Building and Safety; City Council; Mayor's Office
		Golden State Advocates LLC	\$22,500	The Retreat Zoning Amendment	Transportation (LADOT, DOT); City Planning; Neighborhood Councils; City Council; Mayor's Office
		Afriat Consulting Group Inc	\$15,469	Assist client with political and community outreach.	City Council; City Planning

TOP 10 HIGHEST PAYING CLIENTS cont'd

Based on Aggregate Client Payments Reported for 2021 Q3

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
		The Santa Maria Group	\$10,000	Development Consulting/Entitlement	City Council; City Planning
2. Champion Real Estate Company	\$359,052	DLA Piper LLP (US)	\$157,489	General Real Estate	Building and Safety; City Planning; Public Works, Engineering; City Council; City Attorney
		DLA Piper LLP (US)	\$122,902	Yucca Argyle	City Planning; City Council; City Attorney
		Elkins Kalt Weintraub Reuben Gartside LLP	\$49,517	1489 Sunset Blvd Mixed-Use Development project	Public Works, Engineering; City Planning
		Elkins Kalt Weintraub Reuben Gartside LLP	\$29,144	806 W. Adams Blvd. Development matters	Building and Safety
3. Angels Landing Partners, LLC; Angels Landing Partners, LLC (formerly The Peebles Corporation)	\$311,083	Sheppard, Mullin, Richter & Hampton LLP	\$243,018	Angels Landing Redevelopment of Angels Landing in DTLA by applicant, Angels Landing Partners LLC	City Council; Building and Safety; Chief Legislative Analyst (CLA); Mayor's Office; City Planning ; City Administrative Officer (CAO)
		The Rynders Corporation	\$60,565	Angels Landing Development Project Angels Landing mixed-use development project. [ZA-2018-3271-MCUP-CUX-SPPA-SPP]	Civil + Human Rights and Equity Department; City Planning; City Administrative Officer (CAO); Chief Legislative Analyst (CLA); City Council; City Attorney; Mayor's Office
		LG Strategies	\$7,500	Angels Landing development project, DTLA.	City Council; Mayor's Office
4. Harridge Development Group, LLC	\$285,895	DLA Piper LLP (US)	\$259,279	Baldwin Hills	City Planning; City Council; Building and Safety
		DLA Piper LLP (US)	\$24,230	Ponte Vista 15	City Council; Building and Safety; City Planning
		DLA Piper LLP (US)	\$2,386	Granada Hills	City Council; Building and Safety; City Planning

TOP 10 HIGHEST PAYING CLIENTS cont'd

Based on Aggregate Client Payments Reported for 2021 Q3

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
5. Sportsmen's Lodge Owner, LLC	\$235,676	Englander Knabe and Allen	\$220,676	12825 Ventura	Mayor's Office; City Council; City Planning
		Handelman Consulting Inc	\$15,000	Sportsmen's Lodge Proposed mixed-use development	City Council; Neighborhood Councils; City Planning
6. Gopuff	\$230,685	Sheppard, Mullin, Richter & Hampton LLP	\$206,610	BevMo! Entitlement request to extend hours of operation to allow online sales and delivery.	Mayor's Office; City Planning
		Eric Shabsis Public Affairs	\$24,075	Expansion into/with BevMo! Locations Delivery of general merchandise and alcohol in the City of Los Angeles from BevMo! and Gopuff locations	City Planning; Mayor's Office; City Council
7. Atlas Capital Group, LLC	\$205,559	DLA Piper LLP (US)	\$149,309	LA Times Building	Public Works, Engineering; City Planning; Fire (LAFD); Building and Safety
		DLA Piper LLP (US)	\$56,250	General Real Estate	Public Works, Engineering; City Planning; Fire (LAFD); Building and Safety; City Council
8. 6000 SV Holdings LLC	\$183,386	Sheppard, Mullin, Richter & Hampton LLP	\$183,386	6000 W. San VicenteGPA/HDC to develop a 5-story hospital with roof deck. [CPC-2020-251-GPA-ZC-HD; ENV-2020-252-EAF]	Neighborhood Councils; City Council; City Planning
9. AvalonBay Communities, Inc	\$179,117	Mayer Brown LLP	\$92,606	Assist client with City entitlements.	Public Works, Street Services; Building and Safety; City Council; City Planning; Public Works, Board of; Public Works, Contract Administration; Public Works, Engineering; Public Works, Sanitation; Public Works, Street Lighting

TOP 10 HIGHEST PAYING CLIENTS cont'd

Based on Aggregate Client Payments Reported for 2021 Q3

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
		Marathon Communications Inc	\$81,511	1645 Corinth Avenue Seeking entitlements for mixed-use project at 1645 Corinth Ave.	Neighborhood Councils; City Administrative Officer (CAO); City Council
		Sharon Douglas	\$5,000	Ava-Hollywood and Ava-ArtsAva-Hollywood-sign Ava-Arts-building permit [200481000001508 CPC 2016-3575]	No agencies lobbied this quarter
10. Auto-mobile Club of Southern California	\$172,935	Sheppard, Mullin, Richter & Hampton LLP	\$166,747	AAA Parking Project Parking Garage[CPC-2019-6289-GPA-ZC-HDC]	Neighborhood Councils; City Planning; City Council
		Gathers Strategies, Inc.	\$6,188	General plan amendment to change land use designation from low medium residential to community commercial	City Council

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of the City's elected officials, candidates, and committees. Of the 788 third-quarter lobbying entities, 13 reported fundraising activity totaling \$142,219.

A breakdown of the third-quarter fundraising activity, as reported by five lobbying firms and eight lobbyists, is provided in the table that follows. When identical amounts are reported by different entities for the same candidate or officeholder, the entities may have served as co-hosts for the same fundraising event or the fundraising may have been reported by both a lobbyist and that lobbyist's firm or employer. Negative amounts may indicate fundraising amounts that were returned by the candidate or committee.

FUNDRAISING 2021 Q3				
Total	Lobbying Entity	Type of Entity	Recipient	Amount
1. \$123,269	Jessica Lall, Central City Association of Los Angeles	Lobbyist	Jessica Lall for Mayor 2022	\$123,269
2. \$9,100	Englander Knabe and Allen	Firm	Bob Blumenfield for City Council 2022	\$2,400
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$1,600
			Buscaino for Mayor 2022	\$1,500
			Rob Wilcox for Controller 2022	\$1,500

FUNDRAISING 2021 Q3 cont'd					
Total	Lobbying Entity	Type of Entity	Recipient	Amount	
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800	
			<i>Karen Bass for Mayor 2022</i>	\$800	
			<i>Councilmember Curren Price Officeholder Account</i>	\$500	
3	\$3,500	Marcus Allen, Englander Knabe and Allen	Lobbyist	<i>Buscaino for Mayor 2022</i>	\$1,500
				<i>Rob Wilcox for Controller 2022</i>	\$1,500
				<i>Councilmember Curren Price Officeholder Account</i>	\$500
4.	\$3,250	David Herbst, Vectis Strategies LLC	Lobbyist	<i>Karen Bass for Mayor 2022</i>	\$3,000
				<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$250
5.	\$3,200	The Santa Maria Group	Firm	<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$3,200
6.	\$3,200	Jeffrey McConnell, Englander Knabe and Allen	Lobbyist	<i>Bob Blumenfield for City Council 2022</i>	\$1,600
				<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$800
				<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
7.	\$2,400	Veronica Perez & Associates	Firm	<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$2,400
8.	\$1,600	Eric Rose, Englander Knabe and Allen	Lobbyist	<i>Bob Blumenfield for City Council 2022</i>	\$800
				<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$800
9.	\$1,600	James Santa Maria, The Santa Maria Group	Lobbyist	<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$1,600
10.	\$1,600	Robert Urteaga, The Santa Maria Group	Lobbyist	<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$1,600
11.	\$800	Kellie Hawkins, Englander Knabe and Allen	Lobbyist	<i>Karen Bass for Mayor 2022</i>	\$800
12.	\$500	TChoi and Associates	Firm*	<i>Paul Koretz for Controller 2022</i>	\$500
13.(\$11,800)		Afriat Consulting Group Inc	Firm	<i>Curren Price, Jr. for City Council 2022</i>	\$1,600
				<i>Kevin James for City Attorney 2022</i>	\$500
				<i>Mike Feuer for Mayor 2022</i>	\$500
				<i>Jeff Ebenstein for City Council 2022</i>	(\$14,400)

*Sole Proprietor

G. Contributions

On a quarterly basis, lobbying entities must report contributions to City officeholders, candidates, and the committees they control when the lobbying entities make, deliver, or act as intermediaries for the contributions. A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, City candidates, or their City-controlled committees if they are registered or required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the third quarter, one lobbyist and two lobbyist employers reported making \$44,900 in contributions to the committees of City candidates and officeholders.

MADE CONTRIBUTIONS 2021 Q3				
Total	Lobbying Entity	Type of Entity	Recipient	Amount
1. \$42,600	Southwest Regional Council of Carpenters	Employer	Los Angeles Forward: Councilman Mike Bonin's Committee to Oppose the Recall	\$25,000
			Steve Veres for L.A. Community College Trustee 2022	\$3,000
			Kelly Gonez for School Board 2022	\$1,300
			Nick Melvoin for School Board 2022	\$1,300
			Bob Blumenfield for City Council 2013 - Officeholder Account	\$800
			Councilmember Cedillo Officeholder Account 2013	\$800
			Councilmember Curren Price Officeholder Account	\$800
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$800
			Councilmember O'Farrell Officeholder Account 2013	\$800
			Harris-Dawson for City Council 2015 Officeholder	\$800
			Joe Buscaino for City Council, 2011, Officeholder	\$800
			John Lee for City Council 2020 Officeholder Account	\$800
			Kevin de Leon for City Council 2020 - Officeholder Committee	\$800
			Krekorian for City Council 2009 - Officeholder	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
			Mike Bonin for City Council 2013 Officeholder Account	\$800
			Nury Martinez for City Council 2013 Officeholder Account	\$800
Paul Koretz Officeholder	\$800			
Tim McOsker for City Council 2022	\$800			
2. \$1,500	Jessica Lall	Lobbyist	Jessica Lall for Mayor 2022	\$1,500
3. \$800	Laborers Local 300	Employer	Mark Ridley-Thomas for City Council 2020 Officeholder	\$800

Also during the reporting period, three lobbyists, four lobbying firms, and one lobbyist employer reported delivering \$19,300 in contributions to the committees of City officeholders and City candidates. When identical amounts are reported by different entities for the same candidate or officeholder, the delivery may have been reported by both a lobbyist and that lobbyist's firm or

employer. Negative amounts may indicate contributions that were returned by the candidate or committee. More detail is provided in the next table.

DELIVERED CONTRIBUTIONS 2021 Q3				
Total	Lobbying Entity	Type of Entity	Recipient	Amount
1. \$8,300	Englander Knabe and Allen	Firm	Bob Blumenfield for City Council 2022	\$2,400
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$1,600
			Buscaino for Mayor 2022	\$1,500
			Rob Wilcox for Controller 2022	\$1,500
			Harris-Dawson for City Council 2015 Officeholder	\$800
			Councilmember Curren Price Officeholder Account	\$500
2. \$3,500	Marcus Allen, Englander Knabe and Allen	Lobbyist	Buscaino for Mayor 2022	\$1,500
			Rob Wilcox for Controller 2022	\$1,500
			Councilmember Curren Price Officeholder Account	\$500
3. \$3,200	Jeffrey McConnell, Englander Knabe and Allen	Lobbyist	Bob Blumenfield for City Council 2022	\$1,600
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$800
			Harris-Dawson for City Council 2015 Officeholder	\$800
4. \$3,100	Kindel Gagan	Firm	Mike Feuer for Mayor 2022	\$1,500
			Bob Blumenfield for City Council 2022	\$800
			Monica Rodriguez for City Council 2022	\$800
5. \$2,300	Arnie Berghoff & Associates	Firm	Karen Bass for Mayor 2022	\$1,500
			Tim McOsker for City Council 2022	\$800
6. \$1,600	Eric Rose, Englander Knabe and Allen	Lobbyist	Bob Blumenfield for City Council 2022	\$800
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$800
7. \$800	Airbnb, Inc.	Employer	Nury Martinez for City Council 2013 Officeholder Account	\$800
8. (\$3,500)	Afriat Consulting Group Inc	Firm	Mike Feuer for Mayor 2022	\$500
			Jeff Ebenstein for City Council 2022	(\$4,000)

*Sole Proprietor

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. Lobbying entities reported a total of \$89,371 in activity expenses in the third quarter of 2021, including itemized and non-itemized activity expenses. As noted in the following table, two lobbyist employers reported itemized activity expenses totaling \$88,238 in the third quarter of 2021.

ACTIVITY EXPENSES 2021 Q3					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Amount
1. \$88,213	University of Southern California	Employer	Villegas, Teresa Commissioner Board of Public Works	Salary paid to spouse	\$49,695
			Alarcon, Patricia L. Commissioner El Pueblo de Los Angeles Historic Monument	Salary paid to City official	\$25,606
			Hawthorne, Christopher Chief Design Officer Office of the Mayor	Salary paid to City official	\$12,912
2. \$25	So Cal Gas Co (a Sempra Energy Utility)	Employer	Robine, Ron L. Senior Advisor Council District 12	Meal	\$25

*Sole Proprietor

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

As detailed in the table below, three major filers reported spending \$99,637 in the third quarter of 2021.

MAJOR FILER ACTIVITY 2021 Q3			
Total Spent	Major Filer	City Matter	Amount
1. \$65,250	Case Action	Short-term vacation rentals (N/A)	\$65,250
2. \$25,900	Sharebetter Los Angeles, LLC	Vacation Rentals in Non-Primary Homes (18-1246)	\$25,900
3. \$8,487	Ad Zero	Sign Ordinance Revisions (11-1705)	\$8,487

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal. The Public Data Portal can be accessed by visiting ethics.lacity.org/data/lobbying/registrations. The Lobbying Dashboard provides an interactive summary of 20 years of lobbying data and is available at ethics.lacity.org/lobbying/lobbying-dashboard.