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# ***Item 9*** **Information**

## ***Quarterly Lobbying Summary***

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**Executive Summary:** This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the second quarter of 2021.

**Recommended Action:** This item is for informational purposes only.

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# *Lobbying Summary: 2nd Quarter 2021*

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## **A. Introduction**

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the second quarter of 2021.

## **B. Legal Background**

### 1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

## 2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

## 3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials,

City candidates, or their committees if they are registered or required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

### C. Second Quarter Compliance

In the second quarter of 2021, there were 518 registered lobbyists and 152 registered lobbying firms, including 53 sole proprietorships. In addition, there were 88 lobbyist employers.

These 758 lobbying entities were required to file 705 disclosure reports for the second quarter (sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 687 reports (97 percent) were filed on time. Penalties totaling \$1,425 were collected for reports filed past the August 2nd deadline.

### D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. All lobbying firms reported receiving a total of \$18,988,827 in payments from clients during the second quarter of 2021.

The ten firms that reported the highest total payments from clients are identified in the table that starts below and continues on the next several pages. Each of the top ten firms reported receiving at least \$430,926 from clients in the second quarter. Together, the top ten firms reported receiving a total of approximately \$8,700,153, which represents roughly 46 percent of all payments from clients reported by all lobbying firms for the second quarter of 2021.

TOP 10 HIGHEST PAID LOBBYING FIRMS			
Based on Client Payments Reported as Received in 2021 Q2			
1. DLA Piper LLP (US)			
Payments	Clients		
\$1,990,737	6767 W Sunset Blvd LLC dba CMNTY Culture Campus Altman Apartments LLC Amplify Development Co. Atlas Capital Group, LLC BARDAS Investment Group Bastion Development Corporation Behrstock Properties LP Bonnis Properties Cal 701 LP California Landmark Group Champion Real Estate Company CRE-HAR Crossroads SPV, LLC	Equity LifeStyle Properties Estate Four Harridge Development Group, LLC Joseph's Café KB Home Ladder Capital Finance Liner, Stuart Lowe Enterprises Real Estate Group, Inc. LSA Capital, Inc. MR Real Estate, LLC MREC HD Blake Street	O'Brien Machinery, Inc. Platform Ventures RWBP Highland, LP Skid Row Housing Trust StarPoint Properties Statewide Acquisitions Summer Land Partners Group, Inc. Taylor Morrison of California, LLC The Panorama Group, Inc. Watermark Westwood Village LLC

## TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

*Based on Client Payments Reported as Received in 2021 Q2*

### 2. Englander Knabe and Allen

Payments	Clients			
\$1,239,662	<table border="0" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%; vertical-align: top;">                     1100 Wilshire Commercial, LLC                      1784 Capital Holdings, LLC                      830 Fairfax Owner II, LLC                      Accela, Inc.                      AECOM                      Agile Modularity Inc.                      American Wood Council                      Anthem, Inc.                      AT&amp;T Enterprise Services (AT &amp; T and its affiliates)                      Avaya, Inc.                      BNSF Railway Company                      Boingo Wireless, Inc.                      Bonzai Inc.                      California Trucking Association                      Calmet Corp.                      Canopy                      Coca Cola Bottling USA                      Conduent                      DC Collective                      Decro Corporation                      Deloitte Consulting LLP                      Delta 9 THC                      Endera Corporation                      Eenstein Pham &amp; Glass, LLP                 </td> <td style="width: 33%; vertical-align: top;">                     Enterprise Rent-A-Car Company of Los Angeles                      Fenix Marine Services                      Final Bell Corp.                      Fiserv Solutions, LLC                      Gemdale USA Corporation                      Glenrose, Inc.                      Gohar Afifi                      GSW Creative Corporation dba dosist                      HDR Engineering, Inc.                      Hi Hi Heel Productions                      Holistic Pain Relief                      In-N-Out Burgers                      Independent Hospitality Coalition                      Katchko, Vitiello, Karikomi, PC on behalf of their client Circle of Hope                      KPMG LLP                      LA 11th Market, LLC                      LA Blue                      La Terra Development LLC                      Laurence School                      Malibu Green                      Martin Outdoor of So. California, LLC                      Metallic Blue LLC                 </td> <td style="width: 33%; vertical-align: top;">                     N N N Productions                      Nike                      Official Police Garage Assn of LA                      Onni Contracting (CA) Inc.                      Osmose Utilities Services, Inc.                      Pottery Inc.                      Puerto Rico Potential, LLC                      Saltchuk Resources, Inc.                      SAP Public Services, Inc.                      Self-Storage Management Company                      Skinny Labs Inc., dba Spin                      Splunk Inc.                      Sportsmen's Lodge Owner, LLC                      The Relief Collective                      Total Transportation Services, Inc. – TTSI                      TRC Solutions, Inc.                      United Taxi                      Universal Technical Institute, Inc.                      URW Airports, LLC (f/k/a Westfield Airports, LLC)                      Waste Management Inc.                      Westfield Property Management, LLC                 </td> </tr> </table>	1100 Wilshire Commercial, LLC 1784 Capital Holdings, LLC 830 Fairfax Owner II, LLC Accela, Inc. AECOM Agile Modularity Inc. American Wood Council Anthem, Inc. AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. BNSF Railway Company Boingo Wireless, Inc. Bonzai Inc. California Trucking Association Calmet Corp. Canopy Coca Cola Bottling USA Conduent DC Collective Decro Corporation Deloitte Consulting LLP Delta 9 THC Endera Corporation Eenstein Pham & Glass, LLP	Enterprise Rent-A-Car Company of Los Angeles Fenix Marine Services Final Bell Corp. Fiserv Solutions, LLC Gemdale USA Corporation Glenrose, Inc. Gohar Afifi GSW Creative Corporation dba dosist HDR Engineering, Inc. Hi Hi Heel Productions Holistic Pain Relief In-N-Out Burgers Independent Hospitality Coalition Katchko, Vitiello, Karikomi, PC on behalf of their client Circle of Hope KPMG LLP LA 11th Market, LLC LA Blue La Terra Development LLC Laurence School Malibu Green Martin Outdoor of So. California, LLC Metallic Blue LLC	N N N Productions Nike Official Police Garage Assn of LA Onni Contracting (CA) Inc. Osmose Utilities Services, Inc. Pottery Inc. Puerto Rico Potential, LLC Saltchuk Resources, Inc. SAP Public Services, Inc. Self-Storage Management Company Skinny Labs Inc., dba Spin Splunk Inc. Sportsmen's Lodge Owner, LLC The Relief Collective Total Transportation Services, Inc. – TTSI TRC Solutions, Inc. United Taxi Universal Technical Institute, Inc. URW Airports, LLC (f/k/a Westfield Airports, LLC) Waste Management Inc. Westfield Property Management, LLC
1100 Wilshire Commercial, LLC 1784 Capital Holdings, LLC 830 Fairfax Owner II, LLC Accela, Inc. AECOM Agile Modularity Inc. American Wood Council Anthem, Inc. AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. BNSF Railway Company Boingo Wireless, Inc. Bonzai Inc. California Trucking Association Calmet Corp. Canopy Coca Cola Bottling USA Conduent DC Collective Decro Corporation Deloitte Consulting LLP Delta 9 THC Endera Corporation Eenstein Pham & Glass, LLP	Enterprise Rent-A-Car Company of Los Angeles Fenix Marine Services Final Bell Corp. Fiserv Solutions, LLC Gemdale USA Corporation Glenrose, Inc. Gohar Afifi GSW Creative Corporation dba dosist HDR Engineering, Inc. Hi Hi Heel Productions Holistic Pain Relief In-N-Out Burgers Independent Hospitality Coalition Katchko, Vitiello, Karikomi, PC on behalf of their client Circle of Hope KPMG LLP LA 11th Market, LLC LA Blue La Terra Development LLC Laurence School Malibu Green Martin Outdoor of So. California, LLC Metallic Blue LLC	N N N Productions Nike Official Police Garage Assn of LA Onni Contracting (CA) Inc. Osmose Utilities Services, Inc. Pottery Inc. Puerto Rico Potential, LLC Saltchuk Resources, Inc. SAP Public Services, Inc. Self-Storage Management Company Skinny Labs Inc., dba Spin Splunk Inc. Sportsmen's Lodge Owner, LLC The Relief Collective Total Transportation Services, Inc. – TTSI TRC Solutions, Inc. United Taxi Universal Technical Institute, Inc. URW Airports, LLC (f/k/a Westfield Airports, LLC) Waste Management Inc. Westfield Property Management, LLC		

### 3. Sheppard, Mullin, Richter & Hampton LLP

Payments	Clients			
\$1,214,469	<table border="0" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%; vertical-align: top;">                     1 and 8, Inc.                      1600 Hudson, LLC                      5B Enterprises                      6000 SV Holdings LLC                      606 N. Western LLC.                      9712 Oak Pass Road LLC                      Angels Landing Partners, LLC (formerly Peebles Corporation, The)                      Automobile Club of Southern California                      Azure Development, Inc.                      Brookfield Properties Development LLC                 </td> <td style="width: 33%; vertical-align: top;">                     Brookfield Properties Management (CA) Inc.                      Capital Hall Partners                      Continuum Partners                      Daylight Community Development                      Elkwood LLC                      Equitas Academy                      Girls Athletic Leadership School                      Go For Broke National Education Center                      Helm's Deep Trust                      Holland Partner Group                 </td> <td style="width: 33%; vertical-align: top;">                     Hollywood Forever Cemetery                      Hollywood International Regional Center                      Hudson Pacific Properties, Inc.                      Jonathan Rose Companies                      Lightstone DTLA, LLC                      LLJ Adler Warner                      MOB Hotels &amp; Compagnie LLC                      Montgomery Clark Advisors                      Our Lady of Mt. Lebanon                      Pluto Partners, LLC                      Primestor Development, Inc.                 </td> </tr> </table>	1 and 8, Inc. 1600 Hudson, LLC 5B Enterprises 6000 SV Holdings LLC 606 N. Western LLC. 9712 Oak Pass Road LLC Angels Landing Partners, LLC (formerly Peebles Corporation, The) Automobile Club of Southern California Azure Development, Inc. Brookfield Properties Development LLC	Brookfield Properties Management (CA) Inc. Capital Hall Partners Continuum Partners Daylight Community Development Elkwood LLC Equitas Academy Girls Athletic Leadership School Go For Broke National Education Center Helm's Deep Trust Holland Partner Group	Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. Jonathan Rose Companies Lightstone DTLA, LLC LLJ Adler Warner MOB Hotels & Compagnie LLC Montgomery Clark Advisors Our Lady of Mt. Lebanon Pluto Partners, LLC Primestor Development, Inc.
1 and 8, Inc. 1600 Hudson, LLC 5B Enterprises 6000 SV Holdings LLC 606 N. Western LLC. 9712 Oak Pass Road LLC Angels Landing Partners, LLC (formerly Peebles Corporation, The) Automobile Club of Southern California Azure Development, Inc. Brookfield Properties Development LLC	Brookfield Properties Management (CA) Inc. Capital Hall Partners Continuum Partners Daylight Community Development Elkwood LLC Equitas Academy Girls Athletic Leadership School Go For Broke National Education Center Helm's Deep Trust Holland Partner Group	Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. Jonathan Rose Companies Lightstone DTLA, LLC LLJ Adler Warner MOB Hotels & Compagnie LLC Montgomery Clark Advisors Our Lady of Mt. Lebanon Pluto Partners, LLC Primestor Development, Inc.		

## TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

*Based on Client Payments Reported as Received in 2021 Q2*

### 3. Sheppard, Mullin, Richter & Hampton LLP (cont.)

Payments	Clients		
	Primestor Development, Inc. Sandstone Properties	TA Los Angeles 443 SSS LP The True Life Companies	Venus Over Manhattan Warner Center Gardens Limited

### 4. Armbruster Goldsmith & Delvac LLP

Payments	Clients		
\$919,710	2800 Casitas LLC 4508ethel, llc 5420 Sunset Venture, LLC 6th & Alameda LLP ABS Properties, Inc. Academy of Motion Picture Arts & Sciences AEG Amoroso Company Artisan Realty Advisors AutoNation B&F Associates Bel Air Country Club Belmont Village Senior Living BI Opportunity Zone Fund I, LLC Black Equities blvd hospitality Bolour Brookfield Properties Development LLC BWC/St. Andrews LP California Landmark Calvary Christian School Canfield Development, Inc. Cascades Project Owner LLC CGI Strategies Cherokee Bliss, LLC City Market of Los Angeles Connolly, John Cypress Equity Decron Properties Corp. Elm Tree Investments Frost/Chaddock Developers, LLC G.H. Palmer Glassell Park, LLC	GPI Companies Greystar GRT Portfolio Properties Grubb Properties IMT Capital LLC International Equity Partners Jade Enterprises Jamison Properties, LP Johnson Development Kalonymous Development Partners, LLC Kaplan Development Group Karma Company, LLC La Terra Development, LLC Landmark Properties, Inc. LANDRE, LLC LeFrak Leon Capital Group Lithia Real Estate LP Venice Development LLC Mapleton Investments Marlborough School MCRT Investments LLC Mercy Housing MGA North LLC Midwood Investment & Development Milken Community Schools MLM Group LLC Next Century Associates, LLC Oakmont Capital ONNI Group Contracting (California) Inc. P&L Figueroa Investors, LLC Palisades Capital Partners PSS West L.A., LLC	RAR2-Villa Marina Center CA, LLC Related California Relevant Group Sares Regis SeaZen-AHC 1375, LLC Skya Highland Park Partners II, LLC Sonder Spieker Realty Investments Stephen Wise Temple Sutter, Gary & Vera The Buckley School The Hanover Company The Jacobson Company The Mirman School Tishman Speyer Toll Brothers, Inc. Trammell Crow TriStar Realty Group, LLC Uncommon Development Universal Standard Housing University of Southern California Vantage Property Investors Ventus Group Washington Motor LP Welbrook Senior Living Westmark School WH Hotel, LLC Wilshire Skyline, Inc. Wiseman Residential WS Communities Yorkwood LLC Young's Holdings

## TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

*Based on Client Payments Reported as Received in 2021 Q2*

### 5. Craig Lawson & Co., LLC

Payments	Clients		
\$708,354	1614 Temple LLC 1784 Capital Holdings LLC 860 Highland Associates LLC A Community of Friends Abode Communities Amidi Group B & F Associates Blix Equities LLC Bridge Housing Corporation Catholic Charities of Los Angeles Inc. Century Housing Corp Children's Hospital Los Angeles Circa 1200 LLC Community Corporation of Santa Monica Confluent Development LLC CP V Cumulus, LLC Flexible PSH Solutions Freeman Group Grocery Outlet Inc. Holland Partners	Ikar Jacmar Partners Jamison Properties LP Jefferson Property Owner LLC Kaiser Foundation Health Plan Inc. KLARE 17, LLC LA Family Housing Little Tokyo Service Center Logos Faith Development LLC Mercy Housing Mosaic Development Group Motion Picture Industry PHP Museum Associates Museum of Contemporary Art National Community Renaissance of CA National Real Estate Development LLC Our Lady of Mt. Lebanon P.V.A. Investments, LLC Pacific Springs LLC Palisades Capital Partners LLC	Para Los Ninos, Inc. Pico Union Housing Corp. Pure Silver Enterprises Inc. Rexford Industrial Realty Roque & Mark Co. RPK Development Skid Row Housing Trust SMV Housing L.P. Summit Western Limited, LLC The City Market of Los Angeles The Hanover Company Tower Investments Group LLC Triumph Management Valued Housing II, LLC Vermont Real Estate Properties LLC Wakeland Housing & Development Walter N Marks Inc Weingart Center West Hollywood Community Housing Corp. Yavneh Hebrew Academy

### 6. TChoi and Associates

Payments	Clients		
\$705,089	Chick-Fil-A Englander Knabe & Allen on behalf of 1100 Wilshire Commercial Englander Knabe & Allen on behalf of 830 Fairfax Owners Englander Knabe & Allen on behalf of Gemdale USA Englander Knabe & Allen on behalf of Glenrose, Inc.	Englander Knabe & Allen on behalf of Hi Hi Heel Productions Englander Knabe & Allen on behalf of LaTerra Properties Englander Knabe & Allen on behalf of Laurence School Englander Knabe & Allen on behalf of N.N.N. Productions Englander Knabe & Allen on behalf of Puerto Rico Potential, LLC	Englander Knabe & Allen on behalf of Self Storage Management Englander Knabe & Allen on behalf of Sportsmen's Lodge Owner LLC Next Century Partners, LLC

## TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

*Based on Client Payments Reported as Received in 2021 Q2*

### 7. MAX DEVELOPMENT LLC dba three6ixty

Payments	Clients
\$598,184	3710 Dunn Venture LLC Apex Opportunity Fund Apex Realty Apex Realty Inc APPA Real Estate Aragon Properties, Ltd Archean Partners Ari Chazans Atrio Venice LLC BA Realty Capital BCG Lodi Homes LLC Black Equities Group Black Equities Group Bolour Associates Bolour Associates Boost Housing Botanical Hospital Group Brasa Capital Brickstar Capital LLC Cadmium Realty Cadmium Realty CalBay Development, LLC CBRE CGI Strategies Charring Cross Acquisitions LP CIM Group CIM Group Cityview LLC Community Corporation of Santa Monica Comstock Homes Crescent Capital Partners Crescent Capital Partners LLC D & M Steel Dalan Management Daylight Community Development Decro Corporation Demien Farrell Devaskar, Uday Domus Development LLC EAH Housing EBEG Properties LLC



## TOP 10 HIGHEST PAID LOBBYING FIRMS cont'd

*Based on Client Payments Reported as Received in 2021 Q2*

### 8. Marathon Communications Inc

Payments	Clients		
\$451,522	39 South LLC c/o Plus Development Group Artisan Realty Advisors AvalonBay Communities, Inc. Carmel Partners Cedars-Sinai CEI Sunset LLC Charles Company Community Builders Group	Consolidated Disposal Service, L.L.C. dba Republic Services Continuum Partners DFS North America Galpin Motors Hilton Hotel & Resorts Hollywood Trophy, LLC Kaiser Permanente La Cienega Partners Limited Partnership	Millennium Partners Plus Development Group Prologis L.P. SCD Acquisitions SoCal LLC Synergy Global Housing TM-MTM, Inc./Bell Cab Townscape Partners

### 9. M Strategic Communications

Payments	Clients		
\$441,500	Aerial Rapid Transit technologies LLC Airbnb Allvision Amazon web services CA Resources Corporation California business roundtable Californians for energy independence Cohen Goldsein investment (cgi) strategies Dart container corporation	Edf renewable energy First Solar, inc Florida east coast industries HNTB corporation Hudson Pacific Properties Ike smart city, LLC Jade enterprises, LLC Juul labs, INC. LAFC sports, LLC	Los Angeles Dodgers Netflix Plains Marketing, l.p. Relevant group Sa recycling LLC Tishman Speyer Vella Group Verizon Westfield Promenade

### 10. Mayer Brown LLP

Payments	Clients		
\$430,926	1601 Venice, LP 6450 Sunset Owner LLC AG-SCH 8150 Sunset Boulevard Owner, L.P. AvalonBay Communities, Inc. Community Builders Group, LLC CP LA Cold Storage Land, LLC Five Points, LP Harvard-Westlake School Jamison Properties, LP	LIG – 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC Maxxam Enterprises MCAF Vine LLC Mitsui Fudosan America, Inc. Noel Chi, L.P. PHR LA Mart LLC Rescore Hollywood LLC Rescore Koreatown, LLC Seward Partners LLC	Sierra Canyon High School Foundation Summit Media LLC Sun Hill Properties, Inc. The Laurence School The Post Group, Inc. Watt Investment Partners, LLC West LA Commons, LLC

## E. Top 10 Highest Paying Clients

In the second quarter of 2021, there were 1,829 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from and the City matters they lobbied for each client. The clients that lobbying firms reported as having paid the most in the second quarter for lobbying services are identified in the table that begins on this page. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$185,582 during the quarter. Combined, their payments totaled \$2,790,063, or around 15 percent of the total \$18,988,827 reported payments from clients.

<b>TOP 10 HIGHEST PAYING CLIENTS</b> <i>Based on Aggregate Client Payments Reported for 2021 Q2</i>					
Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
1. Champion Real Estate Company	\$398,600	DLA Piper LLP (US)	\$266,294	Yucca Argyle	Building and Safety; City Planning; City Attorney; City Council
		DLA Piper LLP (US)	\$88,426	General Real Estate	Engineering; City Planning; Los Angeles Housing Department; Fire; Building and Safety; City Council; City Attorney
		Elkins Kalt Weintraub Reuben Gartside LLP	\$43,881	1489 Sunset Blvd Mixed-Use Development project	City Planning
2. 6767 W Sunset Blvd LLC dba CMNTY Culture Campus	\$395,488	DLA Piper LLP (US)	\$395,488	6749-6767 W Sunset Blvd, 1518-1538 N Highland Avenue, 1505-1511 N McCadden Place, 1533-1539 N McCadd	City Planning; Building and Safety; City Council
3. Chick-Fil-A	\$347,444	TChoi and Associates	\$140,200	17660 Ventura Blvd	Transportation; Engineering; City Council
		TChoi and Associates	\$90,147	Outreach, Entitlement Strategy	City Planning; City Council
		TChoi and Associates	\$56,700	20101 Ventura Blvd	Engineering; City Council; Transportation

## TOP 10 HIGHEST PAYING CLIENTS cont'd

*Based on Aggregate Client Payments Reported for 2021 Q2*

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
		TChoi and Associates	\$19,700	LaCienega Triangle Cienega Triangle: 6801 S La Cienega, 6815 S La Cienega, 5208 W Centinela, and 5218 W Centinela—Los Angeles, CA 90405	Engineering; Building and Safety
		TChoi and Associates	\$19,500	4050 Lincoln Blvd.	Engineering
		TChoi and Associates	\$9,600	1011 Western Avenue	Building and Safety
		Pacific Crest Consultants	\$5,697	Commercial property	City Planning
		TChoi and Associates	\$5,200	Entitlement and permitting Facilitation with Planning and City Council	City Council
		TChoi and Associates	\$700	Entitlements and permitting Facilitation with Planning	City Planning
4. Harridge Development Group LLC	\$293,378	DLA Piper LLP (US)	\$186,763	Baldwin Hills	City Attorney; City Council; Building and Safety; Fire; Los Angeles Housing Department; City Planning; Engineering
		DLA Piper LLP (US)	\$62,250	Ponte Vista 15	City Council; Building and Safety; Fire; City Planning
		DLA Piper LLP (US)	\$26,732	San Feliciano	City Council; City Planning; Building and Safety; Engineering
		DLA Piper LLP (US)	\$13,381	Koreatown	City Council; Building and Safety; Los Angeles Housing Department; City Planning; Engineering
		DLA Piper LLP (US)	\$4,253	Granada Hills	Building and Safety; City Planning; City Council
5. Angels Landing Partners LLC (formerly Peebles Corporation The)	\$285,029	Sheppard, Mullin, Richter & Hampton LLP	\$285,029	Angels Landing Redevelopment of Angels Landing in DTLA by applicant, Angels Landing Partners LLC	Mayor's Office; City Council; Building and Safety; Chief Legislative Analyst; City Administrative Officer (CAO); City Planning
6. Atlas Capital Group LLC	\$248,178	DLA Piper LLP (US)	\$153,816	LA Times Building	City Planning; Engineering; Fire; City Council; Building and Safety

## TOP 10 HIGHEST PAYING CLIENTS cont'd

*Based on Aggregate Client Payments Reported for 2021 Q2*

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
		DLA Piper LLP (US)	\$94,362	General Real Estate	City Council; Building and Safety; Fire; City Planning; Engineering
7. Hollywood International Regional Center	\$229,870	Sheppard, Mullin, Richter & Hampton LLP	\$159,674	Tommie Hotel Construction, use and maintenance of 8-story, approx. 95-ft tall, 79,621 sq. ft. mix-use bldg. consisting of 212 guest room hotel w/amenities, ground fl. and rooftop bars/lounges[CPC-2016-270-VZC-HD-CUB-SPR]	Los Angeles Housing Department; Mayor's Office; City Council; Building and Safety; Chief Legislative Analyst; Engineering; City Planning; Recreation & Parks; Transportation
		Sheppard, Mullin, Richter & Hampton LLP	\$55,725	Thompson Hotel Entitlement request for CUB and Zone Change[CPC-2020-537-ZC-CUB; ENV-2014-3707-MND-REC2]	Mayor's Office; City Council; Building and Safety; Chief Legislative Analyst; Los Angeles Housing Department; City Planning; Engineering; Recreation & Parks; Transportation
		Sheppard, Mullin, Richter & Hampton LLP	\$9,599	Morrison Hotel Mixed-use residential and hotel project located in downtown Los Angeles[ZA-2018-2293-MCUP-CUX-DD-SPR, ENV-2018-2294-EIR, VTT-82183]	Engineering; Building and Safety; City Council; Mayor's Office; Chief Legislative Analyst; Los Angeles Housing Department; City Planning; Recreation & Parks; Transportation
		Sheppard, Mullin, Richter & Hampton LLP	\$4,872	Citizen News Conditional use permit for alcohol[ZA-2017-755-MCUP]	Los Angeles Housing Department; Mayor's Office; City Council; Building and Safety; Chief Legislative Analyst; City Planning; Engineering; Recreation & Parks; Transportation
8. Walter N Marks Inc	\$214,704	Holland & Knight	\$125,229	Entitlements and CEQA advice re potential high rise project in Los Angeles, CA (Wilshire/Cochran) Entitlements and CEQA-related advice pertinent to potential high	City Planning

## TOP 10 HIGHEST PAYING CLIENTS cont'd

*Based on Aggregate Client Payments Reported for 2021 Q2*

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
				rise project in Los Angeles, CA (Wilshire Cochran Site) [154657.00001]	
		Consensus Inc.	\$64,015	5411 Wilshire Blvd.	City Council
		Craig Lawson & Co., LLC	\$17,303	Mixed Use Project[CPC-2020-3143-DB-CDO-SPR-HCA]	City Planning; Neighborhood Councils; Building and Safety
		Craig Lawson & Co., LLC	\$8,157	Creative Office Project	City Planning; Building and Safety
9. BARDAS Investment Group	\$191,790	DLA Piper LLP (US)	\$119,627	General Real Estate	City Council; Building and Safety; Neighborhood Councils; City Planning; Engineering
		DLA Piper LLP (US)	\$36,346	6101-6111 Melrose Ave	Engineering; City Planning; Neighborhood Councils; City Council; Building and Safety
		3D Networks Corp., Inc.	\$21,000	Community Outreach Planning Matter	City Council; Neighborhood Councils
		DLA Piper LLP (US)	\$14,817	6344 Fountain	City Planning; Engineering; Building and Safety; City Council
10. Lendlease Development Inc	\$185,582	Allen Matkins Leck Gamble Mallory & Natsis LLP	\$156,177	3401 S. La Cienega Blvd.	Building and Safety; City Planning
		Irvine and Associates, Inc.	\$29,405	Land Use Assistance Provide research and land use assistance for potential development in West Los Angeles[N/A]	Building and Safety; Los Angeles Housing Department; City Council; Engineering; City Planning; Fire; Water & Power; Transportation

## F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of the City’s elected officials, candidates, and committees. Of the 758 second-quarter lobbying entities, 30 (4 percent) reported fundraising activity totaling \$289,800.

A breakdown of the second-quarter fundraising activity, as reported by 14 lobbying firms and 16 lobbyists, is provided in the table that follows. When identical amounts are reported by different entities for the same candidate or officeholder, the entities may have served as co-hosts for the same fundraising event or the fundraising may have been reported by both a lobbyist and that lobbyist’s firm or employer.

FUNDRAISING 2021 Q2				
Total	Lobbyist Last Name	Type of Entity	Recipient	Amount
1. \$41,600	Veronica Perez & Associates	Firm	<i>Tim McOsker for City Council 2022</i>	\$14,350
			<i>Tim McOsker for City Council 2022</i>	\$7,450
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$6,800
			<i>Bob Blumenfield for City Council 2022</i>	\$6,300
			<i>Curren Price, Jr. for City Council 2022</i>	\$5,600
			<i>Monica Rodriguez for City Council 2022</i>	\$1,100
2. \$21,350	Courtney Chesla Torres	Firm*	<i>Tim McOsker for City Council 2022</i>	\$8,250
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$6,800
			<i>Bob Blumenfield for City Council 2022</i>	\$6,300
3. \$21,350	Kindel Gagan	Firm	<i>Tim McOsker for City Council 2022</i>	\$8,250
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$6,800
			<i>Bob Blumenfield for City Council 2022</i>	\$6,300
4. \$21,350	Ronald Stone, Strategic Government Affairs	Lobbyist	<i>Tim McOsker for City Council 2022</i>	\$8,250
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$6,800
			<i>Bob Blumenfield for City Council 2022</i>	\$6,300
5. \$19,900	Englander Knabe and Allen	Firm	<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$5,000
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Rob Wilcox for Controller 2022</i>	\$1,500
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Marina Torres for LA City Attorney 2022</i>	\$1,000
			<i>Marina Torres for LA City Attorney 2022</i>	\$1,000
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800

## FUNDRAISING 2021 Q2 cont'd

Total	Lobbyist Last Name	Type of Entity	Recipient	Amount
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Monica Rodriguez for City Council 2022</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$500
6. \$18,500	Afriat Consulting Group Inc	Firm	<i>Bob Blumenfield for City Council 2022</i>	\$7,600
			<i>Jeff Ebenstein for City Council 2022</i>	\$6,400
			<i>Mitch O'Farrell for City Council 2022</i>	\$1,600
			<i>Friends of Eric Garcetti Officeholder</i>	\$1,000
			<i>Curren Price, Jr. for City Council 2022</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Cedillo for City Council 2022</i>	\$300
7. \$15,600	David Herbst, Vectis Strategies, LLC	Lobbyist	<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Mike Bonin for City Council 2022</i>	\$800
			<i>Mike Bonin for City Council 2022</i>	\$800
			<i>Buscaino for Mayor 2022</i>	\$800
			<i>Buscaino for Mayor 2022</i>	\$800
			<i>Mike Bonin for City Council 2022</i>	\$500
			<i>Mike Bonin for City Council 2022</i>	\$500
			<i>Buscaino for Mayor 2022</i>	\$500
			<i>Buscaino for Mayor 2022</i>	\$500
			<i>Mike Bonin for City Council 2022</i>	\$250
			<i>Buscaino for Mayor 2022</i>	\$250
8. \$15,000	Edgar Khalatian, Mayer Brown LLP	Lobbyist	<i>Mitch O'Farrell for City Council 2022</i>	\$15,000
9. \$15,000	Mayer Brown LLP	Firm	<i>Mitch O'Farrell for City Council 2022</i>	\$15,000
10. \$12,500	Jeffrey McConnell, Englander Knabe and Allen	Lobbyist	<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$5,000
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Buscaino for Mayor 2022</i>	\$1,500
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Monica Rodriguez for City Council 2022</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$500
11. \$11,200	James Santa Maria, The Santa Maria Group	Lobbyist	<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$8,800
			<i>Tim McOsker for City Council 2022</i>	\$2,400

## FUNDRAISING 2021 Q2 cont'd

Total	Lobbyist Last Name	Type of Entity	Recipient	Amount
12. \$11,200	The Santa Maria Group	Firm	Kevin de Leon for City Council 2020 - Officeholder Committee	\$8,800
			Tim McOsker for City Council 2022	\$2,400
13. \$7,800	Edward Sanders	Firm*	Bob Blumenfield for City Council 2022	\$2,500
			Tim McOsker for City Council 2022	\$2,300
			Mike Bonin for City Council 2022	\$1,000
			Mark Ridley-Thomas for City Council 2020	\$1,000
			Mark Ridley-Thomas for City Council 2020-General	\$1,000
14. \$6,600	Eric Rose, Englander Knabe and Allen	Lobbyist	Buscaino for Mayor 2022	\$1,500
			Rob Wilcox for Controller 2022	\$1,500
			Marina Torres for LA City Attorney 2022	\$1,000
			Marina Torres for LA City Attorney 2022	\$1,000
			Tim McOsker for City Council 2022	\$800
			Nury Martinez for City Council 2013 Officeholder Account	\$800
15. \$6,200	Sheri Bonstelle, Jeffer Mangels Butler & Mitchell LLP	Lobbyist	Mitch O'Farrell for City Council 2022	\$6,200
16. \$6,200	Neill Brower, Jeffer Mangels Butler & Mitchell LLP	Lobbyist	Mitch O'Farrell for City Council 2022	\$6,200
17. \$6,200	Daniel Freedman, Jeffer Mangels Butler & Mitchell LLP	Lobbyist	Mitch O'Farrell for City Council 2022	\$6,200
18. \$6,200	Jeffer Mangels Butler & Mitchell LLP	Firm	Mitch O'Farrell for City Council 2022	\$6,200
19. \$6,200	Benjamin Reznik, Jeffer Mangels Butler & Mitchell LLP	Lobbyist	Mitch O'Farrell for City Council 2022	\$6,200
20. \$5,000	Howard Sunkin, Sunkin Group, LLC	Lobbyist	Cedillo for City Council 2022	\$800
			Cedillo for City Council 2022	\$800
			Cedillo for City Council 2022	\$800
			Cedillo for City Council 2022	\$800
			Cedillo for City Council 2022	\$800
			Cedillo for City Council 2022	\$500
			Cedillo for City Council 2022	\$500
21. \$3,200	AHN & Associates	Firm*	Bob Blumenfield for City Council 2022	\$3,200
22. \$3,200	TChoi and Associates	Firm*	Mitch O'Farrell for City Council 2022	\$800
			Mitch O'Farrell for City Council 2022	\$800
			Kevin James for City Attorney 2022	\$800
			Tim McOsker for City Council 2022	\$800
23. \$2,800	Robert Urteaga, The Santa Maria Group	Lobbyist	Kevin de Leon for City Council 2020 - Officeholder Committee	\$1,800
			Cedillo for City Council 2022	\$1,000
24. \$1,750	MAX DEVELOPMENT LLC dba three6ixty	Firm	Mitch O'Farrell for City Council 2022	\$1,750
25. \$800	Marcus Allen, Englander Knabe and Allen	Lobbyist	Tim McOsker for City Council 2022	\$800



FUNDRAISING 2021 Q2 cont'd				
Total	Lobbyist Last Name	Type of Entity	Recipient	Amount
26. \$800	Dustin DeRollo, Saggau & DeRollo, LLC	Lobbyist	Tim McOsker for City Council 2022	\$800
27. \$800	Tom Saggau, Saggau & DeRollo, LLC	Lobbyist	Tim McOsker for City Council 2022	\$800
28. \$500	Craig Lawson & Co., LLC	Firm	Tim McOsker for City Council 2022	\$500
29. \$500	Gathers Strategies, Inc.	Firm	Curren Price, Jr. for City Council 2022	\$500
30. \$500	Craig Lawson, Craig Lawson & Co., LLC	Lobbyist	Tim McOsker for City Council 2022	\$500

\*Sole Proprietor

## G. Contributions

On a quarterly basis, lobbying entities must report contributions to City officeholders, candidates, and the committees they control when the lobbying entities make, deliver, or act as intermediaries for the contributions.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, City candidates, or their City-controlled committees if they are registered or required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the second quarter, one lobbyist, one lobbying firm, and four lobbyist employers reported making \$20,850 in contributions to the committees of City candidates and officeholders. Amounts reported as zero may indicate contributions that were canceled or returned.

MADE CONTRIBUTIONS 2021 Q2				
Total	Type of Entity	Lobbying Entity	Recipient	Amount
1. \$13,400.00	Employer	Southwest Regional Council of Carpenters	Friends of Eric Garcetti Officeholder	\$1,500
			Paul Koretz for Controller 2022	\$1,500
			Bob Blumenfield for City Council 2013 - Officeholder Account	\$800
			Bob Blumenfield for City Council 2022	\$800

<b>MADE CONTRIBUTIONS 2021 Q2 cont'd</b>				
<b>Total</b>	<b>Type of Entity</b>	<b>Lobbying Entity</b>	<b>Recipient</b>	<b>Amount</b>
			Councilmember Cedillo Officeholder Account 2013	\$800
			Councilmember Curren Price Officeholder Account	\$800
			Harris-Dawson for City Council 2015 Officeholder	\$800
			Joe Buscaino for City Council, 2011, Officeholder	\$800
			Kevin de Leon for City Council 2020 - Officeholder Committee	\$800
			Krekorian for City Council 2009 - Officeholder	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
			Mike Bonin for City Council 2013 Officeholder Account	\$800
			Mike Bonin for City Council 2022	\$800
			Nithya Raman for City Council 2020 - Officeholder Account	\$800
			Paul Koretz Officeholder	\$800
			Councilmember O'Farrell Officeholder Account 2013	\$0
			Nury Martinez for City Council 2013 Officeholder Account	\$0
			Bob Blumenfield for City Council 2022	\$800
2. \$4,000.00	Employer	Laborers Local 300	Kevin de Leon for City Council 2020 - Officeholder Committee	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
			Monica Rodriguez for City Council 2022	\$800
			Tim McOsker for City Council 2022	\$800
			Bob Blumenfield for City Council 2022	\$800
3. \$1,600.00	Employer	Building Industry Association of Southern California	Councilmember Monica Rodriguez 2017 - Officeholder Account	\$800
			Councilmember Cedillo Officeholder Account 2013	\$800
4. \$800.00	Firm*	AHN & Associates	Bob Blumenfield for City Council 2022	\$800
5. \$800.00	Employer	Hospital Association of Southern California	Tim McOsker for City Council 2022	\$250
6. \$250.00	Lobbyist	Jimmy Blackman	Ron Galperin for Supervisor 2022	\$250

\*Sole Proprietor

Also during the reporting period, seven lobbyists, six lobbying firms, and three lobbyist employers reported delivering \$89,900 in contributions to the committees of City officeholders

and City candidates. When identical amounts are reported by different entities for the same candidate or officeholder, the delivery may have been reported by both a lobbyist and that lobbyist's firm or employer. More detail is provided in the next table.

<b>DELIVERED CONTRIBUTIONS 2021 Q2</b>				
<b>Total</b>	<b>Type of Entity</b>	<b>Lobbying Entity</b>	<b>Recipient</b>	<b>Amount</b>
1. \$22,300.00	Firm	Kindel Gagan	Tim McOsker for City Council 2022	\$4,800
			Buscaino for Mayor 2022	\$4,500
			Kevin James for City Attorney 2022	\$1,850
			Mitch O'Farrell for City Council 2022	\$1,600
			Ron Galperin for Supervisor 2022	\$1,500
			Bob Blumenfield for City Council 2022	\$1,300
			Kevin de Leon for City Council 2020 - Officeholder Committee	\$1,200
			Jeff Ebenstein for City Council 2022	\$1,150
			Cedillo for City Council 2022	\$800
			Harris-Dawson for City Council 2015 Officeholder	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
			Monica Rodriguez for City Council 2022	\$800
			Nury Martinez for City Council 2013 Officeholder Account	\$500
			Mike Feuer for Mayor 2022	\$350
			Paul Koretz for Controller 2022	\$350
2. \$12,800.00	Firm	Englander Knabe and Allen	Buscaino for Mayor 2022	\$4,500
			Tim McOsker for City Council 2022	\$3,200
			Marina Torres for LA City Attorney 2022	\$2,000
			Nury Martinez for City Council 2013 Officeholder Account	\$1,600
			Rob Wilcox for Controller 2022	\$1,500
3. \$8,700.00	Firm	Afriat Consulting Group Inc	Bob Blumenfield for City Council 2022	\$5,200
			Jeff Ebenstein for City Council 2022	\$1,600
			Curren Price, Jr. for City Council 2022	\$800

**DELIVERED CONTRIBUTIONS 2021 Q2 cont'd**

<b>Total</b>	<b>Type of Entity</b>	<b>Lobbying Entity</b>	<b>Recipient</b>	<b>Amount</b>
			Tim McOsker for City Council 2022	\$800
			Cedillo for City Council 2022	\$300
4. \$8,200.00	Firm	Arnie Berghoff & Associates	Bob Blumenfield for City Council 2022	\$4,800
			Curren Price, Jr. for City Council 2022	\$1,600
			Mitch O'Farrell for City Council 2022	\$1,300
			Tim McOsker for City Council 2022	\$500
5. \$6,600.00	Lobbyist	Eric Rose, Englander Knabe and Allen	Marina Torres for LA City Attorney 2022	\$2,000
			Buscaino for Mayor 2022	\$1,500
			Rob Wilcox for Controller 2022	\$1,500
			Nury Martinez for City Council 2013 Officeholder Account	\$800
			Tim McOsker for City Council 2022	\$800
6. \$6,200.00	Firm	Jeffer Mangels Butler & Mitchell LLP	Mitch O'Farrell for City Council 2022	\$6,200
7. \$5,700.00	Lobbyist	Daniel Freedman, Jeffer Mangels Butler & Mitchell LLP	Mitch O'Farrell for City Council 2022	\$5,700
8. \$5,400.00	Lobbyist	Jeffrey McConnell, Englander Knabe and Allen	Buscaino for Mayor 2022	\$3,000
			Tim McOsker for City Council 2022	\$1,600
			Nury Martinez for City Council 2013 Officeholder Account	\$800
9. \$4,800.00	Employer	Airbnb, Inc.	Bob Blumenfield for City Council 2022	\$800
			Cedillo for City Council 2022	\$800
			Curren Price, Jr. for City Council 2022	\$800
			Joe Buscaino for City Council, General, 2011	\$800
			Mitch O'Farrell for City Council 2022	\$800
			Monica Rodriguez for City Council 2022	\$800
10. \$3,100.00	Employer	Central City Association of Los Angeles	Kevin James for City Attorney 2022	\$1,500
			Councilmember Cedillo Officeholder Account 2013	\$800
			Tim McOsker for City Council 2022	\$800

DELIVERED CONTRIBUTIONS 2021 Q2 cont'd				
Total	Type of Entity	Lobbying Entity	Recipient	Amount
11. \$1,600.00	Lobbyist	Diana Victoria Coronado, Building Industry Association of Southern California	Councilmember Cedillo Officeholder Account 2013	\$800
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$800
12. \$1,600.00	Firm*	TChoi and Associates	Kevin James for City Attorney 2022	\$800
			Tim McOsker for City Council 2022	\$800
13. \$800.00	Lobbyist	Marcus Allen, Englander Knabe and Allen	Tim McOsker for City Council 2022	\$800
14. \$800.00	Employer	California Apartment Association Los Angeles	Monica Rodriguez for City Council	\$800
15. \$800.00	Lobbyist	Fred Sutton, California Apartment Association Los Angeles	Monica Rodriguez for City Council	\$800
16. \$500.00	Lobbyist	Neill Brower, Jeffer Mangels Butler & Mitchell LLP	Mitch O'Farrell for City Council 2022	\$500

\*Sole Proprietor

## H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the following table, one lobbyist, one lobbying firm, and two lobbyist employers reported itemized activity expenses totaling \$309,519.26 in the second quarter of 2021.

ACTIVITY EXPENSES 2021 Q2					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Amount
1. \$93,690.00	Karavas Kiely & Schloss LLP	Firm	Saponara, Nicholas Executive Officer, Transit Oriented Communities	Legal Services	\$93,690.00
2. \$93,690.00	Michael Kiely, Karavas Kiely & Schloss LLP	Lobbyist	Saponara, Nicholas Executive Officer, Transit Oriented Communities	Legal Services	\$93,690.00
3. \$17,076.50	Karavas Kiely & Schloss LLP	Firm	Poosti, Ali Division Manager, Principal Engineer	Legal Services	\$17,076.50

ACTIVITY EXPENSES 2021 Q2 cont'd					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Amount
4. \$17,076.50	Michael Kiely, Karavas Kiely & Schloss LLP	Lobbyist	Poosti, Ali Division Manager, Principal Engineer	Legal Services	\$17,076.50
5. \$87,961.26	University of Southern California	Employer	Villegas, Teresa Commissioner, Los Angeles Board of Public Works	Salary paid to spouse	\$49,695.00
			Alarcon, Patricia Commissioner, El Pueblo de Los Angeles Historic Monument	Salary paid to City official	\$25,606.25
			Hawthorne, Christopher Chief Design Officer, Office of the Mayor	Salary paid to City official	\$12,660.01
6. \$25.00	So Cal Gas Co (a Sempra Energy Utility)	Employer	Rodriguez, Marisol District Director - Councilman Farrell	Meal	\$25.00

\*Sole Proprietor

## I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

As detailed in the table below, six major filers reported spending \$419,523.33 in the second quarter of 2021.

MAJOR FILER ACTIVITY 2021 Q2			
Total Spent	Major Filer	City Matter	Amount
1. \$278,166.43	RAI Services Company	Flavored Tobacco Ban (18-1104)	\$278,166.43
2. \$94,876.50	California Business Roundtable	Housing and Homelessness	\$94,876.50
3. \$19,827.00	National Hookah Community Association	Hookah exemption (81-1104)	\$19,827.00
4. \$13,213.40	Ad Zero	Sign Ordinance Revisions (11-1705)	\$13,213.40
5. \$7,500.00	Shorenstein Realty Services and Affiliated Entities	Homelessness, shelter, and clean-up policies	\$7,500.00
6. \$5,940.00	Maya Golden-Krasner, Center for Biological Diversity	Oil and gas zoning code proposed changes (17-0447)	\$5,940.00

## **J. Public Access**

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.