

**Filer Information**

**Amendment 3**

NAME OF LOBBYING FIRM: Strategic Government Affairs	DATE QUALIFIED AS LOBBYING FIRM: Jan 01, 2022
BUSINESS ADDRESS: (Number and Street) (street address redacted)	
CITY, STATE, ZIP CODE: Los Angeles, CA 90064	TELEPHONE NUMBER: (310) 365-4761
E-MAIL: ronald.stone@sga-ca.com	FAX NUMBER: (Optional) ( )

**I. INDIVIDUAL LOBBYISTS**

Patricia Aleman	Ronald Stone
_____	_____
Name	Name

**II. CLIENTS**

On next page(s), report each client which the firm is registering to provide municipal lobbying services.

**III. VERIFICATION**

I understand that this registration is not considered timely unless I have paid the registration fee and any late fees. I also understand that I may be subject to enforcement action, including monetary penalties, for failing to pay registration fees or late fees on time.

I declare under penalty of perjury that the information submitted in this filing, including the qualification date, is true and complete.

18-Oct-22	Ronald Stone (e-signed)
_____	_____
Executed On: (Date)	By: (Signature of Authorized Person)

# LOBBYING FIRM REGISTRATION FORM Form 31

NAME OF LOBBYING FIRM:  
[Strategic Government Affairs](#)

**II. CLIENTS**

Report each client on whose behalf the firm is registering to provide lobbying services.

1 of 23

NAME OF CLIENT: <a href="#">Areas USA LAX, LLC</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Miami, FL 33126</a>	TELEPHONE NUMBER: <a href="#">(305) 267-8510</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

1. [LAX Concessions and General Government Affairs](#)  
Identify concessions opportunities at LAX

2 of 23

NAME OF CLIENT: <a href="#">Hewlett Packard Enterprise</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Houston, TX 77070</a>	TELEPHONE NUMBER: <a href="#">(650) 857-6315</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

1. [Information Technology Issues and General Government Affairs](#)  
Citywide and department-level information technology solutions support

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NAME OF CLIENT: <a href="#">HP Inc.</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Palo Alto, CA 94304</a>	TELEPHONE NUMBER: <a href="#">(916) 748-8099</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

1. [Information Technology Issues and General Government Affairs](#)  
Citywide and department-level information technology solutions support

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NAME OF CLIENT: <a href="#">Lenlyn Limited, DBA ICE Currency Services USA</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

# LOBBYING FIRM REGISTRATION FORM Form 31

CITY, STATE, ZIP CODE: Los Angeles, CA 90045	TELEPHONE NUMBER: (310) 417-3432
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Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

1. [LAX Currency Exchange Agreement and General Government Affairs](#)  
Issues related to currency exchange concessions at LAX

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NAME OF CLIENT: Okta	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
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CLIENT ADDRESS: (Number and Street)  
(street address redacted)

CITY, STATE, ZIP CODE: San Francisco, CA 94105	TELEPHONE NUMBER: (888) 722-7871
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Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

1. [Information Technology Issues and General Government Affairs](#)  
Identify relevant City IT identify and access management opportunities

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NAME OF CLIENT: Pacific Coach Sightseeing Tours & Charters, Inc.	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
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CLIENT ADDRESS: (Number and Street)  
(street address redacted)

CITY, STATE, ZIP CODE: Anaheim, CA 92802-3803	TELEPHONE NUMBER: (714) 507-1157
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Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

1. [LAX Mobility Issues](#)  
Mobility Solutions at LAX and General Government Affairs

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NAME OF CLIENT: Parking Concepts, Inc	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
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CLIENT ADDRESS: (Number and Street)  
(street address redacted)

CITY, STATE, ZIP CODE: Los Angeles, CA 90015	TELEPHONE NUMBER: (949) 753-7525
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Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

1. [LA Parking Opportunities](#)  
Parking Management Opportunities Throughout Los Angeles

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NAME OF CLIENT: PowerFin Partners	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
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# LOBBYING FIRM REGISTRATION FORM Form 31

CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Austin, TX 78731</a>	TELEPHONE NUMBER: <a href="#">(512) 320-0322</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [City of Los Angeles Water and Power Issues and General Government Affairs](#)  
LADWP renewable energy policy and development opportunities

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NAME OF CLIENT: <a href="#">Quest Diagnostics c/o MultiState Associates, Inc.</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Alexandria, VA 22314</a>	TELEPHONE NUMBER: <a href="#">(703) 6841110 ext. 1038</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [Los Angeles City Tax Issues and General Government Affairs](#)  
Support efforts to reform LA City gross receipts tax

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NAME OF CLIENT: <a href="#">Recology</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">San Francisco, CA 94111-9796</a>	TELEPHONE NUMBER: <a href="#">(415) 875-1127</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [City of Los Angeles Solid Waste Issues and General Government Affairs](#)  
City of Los Angeles efforts on solid waste and recycling

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NAME OF CLIENT: <a href="#">Replica, Inc.</a>	REPRESENTATION BEGINS: <a href="#">Oct 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Leawood, KS 66206</a>	TELEPHONE NUMBER: <a href="#">(707) 653-0254</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [Data Solutions and General Government Affairs](#)  
Mobility, Land Use and Economic Development Opportunities  
(POSITION: Support; LOCATION: N/A; CITY REF NUM(s): N/A)

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# LOBBYING FIRM REGISTRATION FORM Form 31

NAME OF CLIENT: Salesforce.com, Inc.	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
CLIENT ADDRESS: (Number and Street) (street address redacted)		
CITY, STATE, ZIP CODE: San Francisco, CA 94105	TELEPHONE NUMBER: (415) 389-6800	
Agencies to be lobbied on behalf of the client ANY CITY AGENCY		
City Matters  1. <a href="#">LA City Information Technology Issues and General Government Affairs</a> City of Los Angeles enterprise cloud computing solutions		

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NAME OF CLIENT: Signature Flight Support	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
CLIENT ADDRESS: (Number and Street) (street address redacted)		
CITY, STATE, ZIP CODE: Winston Salem, NC 27105	TELEPHONE NUMBER: (336) 776-6006	
Agencies to be lobbied on behalf of the client ANY CITY AGENCY		
City Matters  1. <a href="#">City of Los Angeles Aviation Issues and General Government Affairs</a> Facility and infrastructure issues at LAX and VNY		

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NAME OF CLIENT: Skanska USA Civil West California Distirct	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
CLIENT ADDRESS: (Number and Street) (street address redacted)		
CITY, STATE, ZIP CODE: Riverside, CA 92509	TELEPHONE NUMBER: (951) 6845360	
Agencies to be lobbied on behalf of the client ANY CITY AGENCY		
City Matters  1. <a href="#">City of Los Angeles Transportation and Aviation Issues and General Government Affairs</a> LA City and LAX infrastructure projects		

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NAME OF CLIENT: Southwest Airlines Co	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
CLIENT ADDRESS: (Number and Street) (street address redacted)		
CITY, STATE, ZIP CODE: Dallas, TX 75235	TELEPHONE NUMBER: (214) 792-4174	
Agencies to be lobbied on behalf of the client ANY CITY AGENCY		

# LOBBYING FIRM REGISTRATION FORM Form 31

City Matters

- [City of Los Angeles airport issues; general government affairs](#)  
LAX Terminal modernization projects

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NAME OF CLIENT: Supernal, LLC	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
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CLIENT ADDRESS: (Number and Street)  
(street address redacted)

CITY, STATE, ZIP CODE: Washington, DC 20036	TELEPHONE NUMBER: (202) 422-3175
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Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

- [Advanced Air Mobility](#)  
Advanced Air Mobility Policy and General Government Affairs

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NAME OF CLIENT: Vessel CA Operations, LLC, dba Reef Technology	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Sep 30, 2022
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CLIENT ADDRESS: (Number and Street)  
(street address redacted)

CITY, STATE, ZIP CODE: Miami, FL 33131	TELEPHONE NUMBER: (201) 694-6027
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Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

- [Economic Development Opportunities and General Government Affairs](#)  
Explore partnerships surrounding parking facilities

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NAME OF CLIENT: VMware	REPRESENTATION BEGINS: Sep 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
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CLIENT ADDRESS: (Number and Street)  
(street address redacted)

CITY, STATE, ZIP CODE: Palo Alto, CA 94304	TELEPHONE NUMBER: (650) 4274216
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Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

- [Information Technology Issues and General Government Affairs](#)  
Citywide and department-level information technology solutions support  
(POSITION: Support; LOCATION: N/A; CITY REF NUM(s): N/A)

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NAME OF CLIENT: WarnerMedia	REPRESENTATION BEGINS: Jan 01, 2022	REPRESENTATION ENDS: Dec 31, 2022
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CLIENT ADDRESS: (Number and Street)  
(street address redacted)

CITY, STATE, ZIP CODE: Burbank, CA 91522	TELEPHONE NUMBER: (818) 9541910
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# LOBBYING FIRM REGISTRATION FORM Form 31

Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [City of Los Angeles filming, land use, infrastructure issues and general government affairs](#)  
Monitor City of Los Angeles filming, land use and infrastructure issues

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NAME OF CLIENT: <a href="#">Webcor Construction, LP</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Los Angeles, CA 90071</a>	TELEPHONE NUMBER: <a href="#">(213) 239-2800</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [City of Los Angeles Construction Issues and General Government Affairs](#)  
LA City, LADWP and LAX infrastructure projects

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NAME OF CLIENT: <a href="#">WeWork</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">New York, NY 10011</a>	TELEPHONE NUMBER: <a href="#">(805) 705-7414</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [LA City Land Use Issues and General Government Affairs](#)  
Land use/permitting issues surrounding facilities in the City of Los Angeles

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NAME OF CLIENT: <a href="#">Worldwide Flight Services, Inc.</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

CITY, STATE, ZIP CODE: <a href="#">Jamaica, NY 11430</a>	TELEPHONE NUMBER: <a href="#">(972) 4561970</a>
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Agencies to be lobbied on behalf of the client  
[ANY CITY AGENCY](#)

City Matters

- [LAX Administrative Issues](#)  
Issues surrounding ground handling and cargo operations at LAX

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NAME OF CLIENT: <a href="#">WSP USA</a>	REPRESENTATION BEGINS: <a href="#">Jan 01, 2022</a>	REPRESENTATION ENDS: <a href="#">Dec 31, 2022</a>
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CLIENT ADDRESS: (Number and Street)  
[\(street address redacted\)](#)

# LOBBYING FIRM REGISTRATION FORM Form 31

CITY, STATE, ZIP CODE:  
Los Angeles, CA 90071

TELEPHONE NUMBER:  
(213) 426-3845

Agencies to be lobbied on behalf of the client  
ANY CITY AGENCY

City Matters

1. [Infrastructure, Aviation, Transportation, Water Issues and General Government Affairs](#)  
Monitor City Developments on Infrastructure, Aviation, Transportation and Water Issues