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# Item 8

## Information

### *Quarterly Lobbying Report*

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**Executive Summary:** This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the second quarter of 2016.

**Recommended Action:** This item is for informational purposes only.

**Presenter:** Mark Low, Lobbying Program Manager

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# *Lobbying Report: 2<sup>nd</sup> Quarter 2016*

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## **A. Introduction**

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the 2nd quarter of 2016.

## **B. Legal Background**

### 1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City employee, including commissioners, that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, owner, or employee of the entity qualifies as a

lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations created to provide services to indigent persons and that organization's employees when acting in the scope of that employment. LAMC § 48.03.

## 2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Every lobbying entity is required to file quarterly disclosure reports once it or, for lobbyist employers, one of its employees qualifies as a lobbying entity. LAMC § 48.08(A)(1). They must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

## 3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials

under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

### **C. Second Quarter Compliance**

In the second quarter of 2016, there were 395 registered lobbyists and 127 registered lobbying firms, including 51 sole proprietorships. In addition, there were 77 lobbyist employers.

These 599 lobbying entities were required to file 548 disclosure reports for the second quarter (the 51 sole proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 542 reports (98.9 percent) were filed on time. Four sole proprietor lobbyists, one lobbyist employed by a lobbying firm, and a single lobbyist employer filed reports past the deadline and paid \$900 in related filing penalties. The tables in this report detail and summarize the information that was disclosed through all reports filed for the quarter.

### **D. Top 10 Highest Paid Lobbying Firms**

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$14,757,346 in payments from clients was reported by all lobbying firms for the second quarter of 2016.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$400,000 from clients in the second quarter. Together, the ten firms reported receiving a total of \$6,329,349 which represents 42.9 percent of all payments from clients reported by all lobbying firms for the second quarter of 2016.

## TOP 10 HIGHEST PAID LOBBYING FIRMS

*Based on Client Payments Reported as Received In 2016 Q2*

Rank & Payments	Firm & Clients																																																																		
1. \$1,186,308	<p><b>Englander Knabe and Allen</b></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">300 South Robertson LLC</td> <td style="width: 33%;">Clay Lacy Aviation</td> <td style="width: 33%;">Pacific 9</td> </tr> <tr> <td>4G Wireless, Inc.</td> <td>Coca Cola Bottling USA</td> <td>PGACA</td> </tr> <tr> <td>Accela, Inc.</td> <td>Crews of California, Inc.</td> <td>Presence Technologies, LLC</td> </tr> <tr> <td>American Golf Corporation</td> <td>Downtown Center Studios</td> <td>Renovate America, Inc.</td> </tr> <tr> <td>Anthem, Inc.</td> <td>Elections Systems &amp; Software LLC</td> <td>SAS Institute Inc.</td> </tr> <tr> <td>Art of Living Foundation USA</td> <td>Enterprise Rent-A-Car Company of Los Angeles</td> <td>Seaview Investors, LLC</td> </tr> <tr> <td>AT&amp;T Enterprise Services (AT &amp; T and its affiliates)</td> <td>Gavin de Becker &amp; Associates, Inc.</td> <td>Silicon Bay - 514 Santa Clara LLC</td> </tr> <tr> <td>Avaya, Inc.</td> <td>Gohar Afifi</td> <td>Skanska USA Civil Inc. SMG</td> </tr> <tr> <td>Bel Air Cliff Property Holding Inc.</td> <td>Greater California Livery Association</td> <td>Sodexo America, LLC</td> </tr> <tr> <td>Beverly Hills Greater Los Angeles Association of Realtors</td> <td>HNTB Corporation</td> <td>State Partners LLC on behalf of EMC Corporation</td> </tr> <tr> <td>BLH Construction Co.</td> <td>IMPEX Technologies, Inc.</td> <td>The Ruth Group</td> </tr> <tr> <td>BNSF Railway Company</td> <td>Independent Taxi Company</td> <td>Total Transportation Services, Inc. - TTSI</td> </tr> <tr> <td>Boingo Wireless, Inc.</td> <td>Itron, Inc.</td> <td>TRC Solutions, Inc.</td> </tr> <tr> <td>Bridge Housing Corporation</td> <td>Katten Muchin Rosenman LLP</td> <td>UCBA Trade Association</td> </tr> <tr> <td>California Trucking Association</td> <td>LA Checker Cab Cooperative, Inc.</td> <td>United Taxi</td> </tr> <tr> <td>CALTROP</td> <td>Los Angeles City Attorneys Association</td> <td>US Metro Group, Inc.</td> </tr> <tr> <td>City of Ontario</td> <td>Mobilitie Management LLC</td> <td>Waste Management Inc.</td> </tr> <tr> <td></td> <td>Motorola, Inc.</td> <td>Westfield Airports, LLC</td> </tr> <tr> <td></td> <td>Official Police Garage Assn of LA</td> <td>William Blair</td> </tr> <tr> <td></td> <td>OmniEarth</td> <td>WylanJames Development LLC</td> </tr> <tr> <td></td> <td>Onni Contracting (CA) Inc.</td> <td>Xerox Business Services, LLC and its Affiliates</td> </tr> <tr> <td></td> <td>OUE USA Services Corp.</td> <td></td> </tr> </table>	300 South Robertson LLC	Clay Lacy Aviation	Pacific 9	4G Wireless, Inc.	Coca Cola Bottling USA	PGACA	Accela, Inc.	Crews of California, Inc.	Presence Technologies, LLC	American Golf Corporation	Downtown Center Studios	Renovate America, Inc.	Anthem, Inc.	Elections Systems & Software LLC	SAS Institute Inc.	Art of Living Foundation USA	Enterprise Rent-A-Car Company of Los Angeles	Seaview Investors, LLC	AT&T Enterprise Services (AT & T and its affiliates)	Gavin de Becker & Associates, Inc.	Silicon Bay - 514 Santa Clara LLC	Avaya, Inc.	Gohar Afifi	Skanska USA Civil Inc. SMG	Bel Air Cliff Property Holding Inc.	Greater California Livery Association	Sodexo America, LLC	Beverly Hills Greater Los Angeles Association of Realtors	HNTB Corporation	State Partners LLC on behalf of EMC Corporation	BLH Construction Co.	IMPEX Technologies, Inc.	The Ruth Group	BNSF Railway Company	Independent Taxi Company	Total Transportation Services, Inc. - TTSI	Boingo Wireless, Inc.	Itron, Inc.	TRC Solutions, Inc.	Bridge Housing Corporation	Katten Muchin Rosenman LLP	UCBA Trade Association	California Trucking Association	LA Checker Cab Cooperative, Inc.	United Taxi	CALTROP	Los Angeles City Attorneys Association	US Metro Group, Inc.	City of Ontario	Mobilitie Management LLC	Waste Management Inc.		Motorola, Inc.	Westfield Airports, LLC		Official Police Garage Assn of LA	William Blair		OmniEarth	WylanJames Development LLC		Onni Contracting (CA) Inc.	Xerox Business Services, LLC and its Affiliates		OUE USA Services Corp.	
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**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

*Based on Client Payments Reported as Received In 2016 Q2*

<b>Rank &amp; Payments</b>	<b>Firm &amp; Clients</b>																																																																								
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**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

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<b>Rank &amp; Payments</b>	<b>Firm &amp; Clients</b>
<p>3. \$748,905</p>	<p><b>Liner LLP</b></p> <p>809 S. Flower LLC  Atlas Capital Group, LLC  Bastion Development Corporation  Champion Real Estate Company  CRE-HAR SoCal Lot JV, LLC/So Cal North Serrano SPV I, LLC  CRE-HAR SoCal Office JV, LLC  Crossroads Associates LLC  Estate Four  Forest City Residential West, Inc.  Gilmore Associates  Greenland LA Metropolis Development II LLC  Harridge Development Group, LLC</p> <p>Hollywood International Regional Center  Jade Enterprises, LLC  Jia Yuan USA Co., Inc.  Larchmont Village Partners One LLC  LaTerra Development, LLC  Laurus Corporation  Lennar  Lindy Trust and Margaret L. Blume Trust  Los Angeles Streetcar, Inc.  Lowe Enterprises Inc.  Maple Multi-Family Land CA, L.P  Millennium Partners  MREC HD Blake Street  MREC HD Elysian Park, LLC  MREC Tramonto, LLC  Nationwide RP Corporation</p> <p>Nordhoff Associates, LLC  NP Robertson Property Prime/CRDF Mission Hills, LLC  Realm Group LLC  Ryda Ventures LLC  Sannes, Michael  Sasu, LLC  Shappell Liberty Investment Properties, LLC  Simone 2015 LP  So Cal North Serrano SPV I, LLC  Sullivan Equity Partners LLC  Tatsu Ramen LLC  Trammell Crow Residential  Vintage Westwood LLC  Whitsett Avenue Partners, LLC  WP West Development Enterprises</p>

## TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

*Based on Client Payments Reported as Received In 2016 Q2*

Rank & Payments	Firm & Clients		
4. \$608,290	<b>Armbruster Goldsmith &amp; Delvac LLP</b>		
	11460 Gateway LLC	Costco Wholesale	MacFarlane Partners
	1255 Angelo Properties, LLC	Crest Real Estate	Marlborough School
	4180 Wilshire LLC	Crown Acquisitions, Inc.	MCRT Investments LLC
	5955 De Soto, LLC	Douglas Emmett	M GA North LLC
	646 South Broadway LLC	Equity Residential	Milken Community Schools
	7107 KWLF Developers, LLC	Fairfield	Next Century Associates, LLC
	740 South Broadway LLC	Faring Capital, LLC	Oakmont Capital
	93-97 Wythe Avenue LLC	Fifield Companies	Oceanwide Plaza LLC
	Academy of Motion Picture Arts & Sciences	Frost/Chaddock Developers, LLC	Pebblebrook Hotels
	AEG	GAW Capital Partners	Precision Development Company
	Alliance Development	Genton Property Group	Related California
	Amoroso Company	Glencoe Avenue Associates LLC	Scott, Michael
	Apel, Paul	Greystar	Silver Lake Pinnacle LLC
	Aragon	Hawkins Way Capital, LLC	Sonnenblick, Robert
	Belmont Village Senior Living	Hollywood Motors	Spectrum Group Real Estate
	Biergarten, LLC	IMT Capital LLC	Stephen Wise Temple
	Black Equities	Innovative Dining Group	SunCal
	BLDG Partners	Irvine Riverside W, LLC	Terra River LLC
	blvd hospitality	Joan's on Third	The Buckley School
	Bolour	Karney Management Company	The Hanover Company
	Brentwood School	KB Home	The Macerich Company
	California Landmark	KOAR Institutional Advisors, LLC	The Mirman School
	Camden USA, Inc.	KOR Group	The Walt Disney Company
	Cascades Project Owner LLC	Labi, Adrien	TriStar Realty Group, LLC
	Case Real Estate Planners I, LLC	Land Sea Air Leasing, Corp.	UDR
	Catenary Group/Jason Post	Laurus Corporation	United Technologies Corporation
	CIM Group	LeFrak	University of Southern California
	City Market of Los Angeles	Lennar Multifamily	Urban View Investments, LLC
		Lincoln Property Company	US Longton, Inc.
		Lizard Capital LLC	Walgreens
		Lowe Enterprises Real Estate Group	Westmark School
		M David Paul	Westwood3, LLC
			Wilkes, Gary
			Wilshire Skyline, Inc.
			Windward School



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## TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

*Based on Client Payments Reported as Received In 2016 Q2*

Rank & Payments	Firm & Clients					
7. \$510,016	<p><b>Kindel Gagan</b></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%; vertical-align: top;">                     6733 S. Sepulveda Blvd                      Associates, LLC                      813 E 5th St., LLC                      A Community of Friends                      Adobe                      American Chemistry                      Council                      American Hotel &amp;                      Lodging Association                      Arts District                      Development, LLC                      AT&amp;T INC. AND ITS                      AFFILIATES                      Aviation Safeguards                      Birdi &amp; Associates, Inc.                      California Sign                      Association                      Central City East                      Association                 </td> <td style="width: 33%; vertical-align: top;">                     Century West BMW &amp; MINI                      Universal City                      City Charter School                      Association                      CLEAR                      DWP Mgmt Employees Assn                      Exelon Corporation on behalf                      of Constellation Energy                      Greater LA New Car Dealers                      Assn                      Hudson Group                      Kilroy Realty Corp                      LA Auto Show                      Liner LLP                      Make Good Group                      Manhole Adjusting Inc.                      MegaPath Group, Inc                 </td> <td style="width: 33%; vertical-align: top;">                     National Promotions &amp;                      Advertising, Inc.                      Oracle America, Inc.                      Palisades Capital Partners                      Planet Aid                      Praxair, Inc. - Danbury, CT                      Recording Industry Association                      of America, Inc.                      SAS Institute Inc.                      Smarte Carte, Inc.                      SolarCity                      STV Group Inc.                      Super Shuttle Los Angeles                      Swinerton Builders                      The William Warren Group                      Trammell Crow Residential                      Transdev North America, Inc.                      United Airlines                 </td> </tr> </table>			6733 S. Sepulveda Blvd Associates, LLC 813 E 5th St., LLC A Community of Friends Adobe American Chemistry Council American Hotel & Lodging Association Arts District Development, LLC AT&T INC. AND ITS AFFILIATES Aviation Safeguards Birdi & Associates, Inc. California Sign Association Central City East Association	Century West BMW & MINI Universal City City Charter School Association CLEAR DWP Mgmt Employees Assn Exelon Corporation on behalf of Constellation Energy Greater LA New Car Dealers Assn Hudson Group Kilroy Realty Corp LA Auto Show Liner LLP Make Good Group Manhole Adjusting Inc. MegaPath Group, Inc	National Promotions & Advertising, Inc. Oracle America, Inc. Palisades Capital Partners Planet Aid Praxair, Inc. - Danbury, CT Recording Industry Association of America, Inc. SAS Institute Inc. Smarte Carte, Inc. SolarCity STV Group Inc. Super Shuttle Los Angeles Swinerton Builders The William Warren Group Trammell Crow Residential Transdev North America, Inc. United Airlines
6733 S. Sepulveda Blvd Associates, LLC 813 E 5th St., LLC A Community of Friends Adobe American Chemistry Council American Hotel & Lodging Association Arts District Development, LLC AT&T INC. AND ITS AFFILIATES Aviation Safeguards Birdi & Associates, Inc. California Sign Association Central City East Association	Century West BMW & MINI Universal City City Charter School Association CLEAR DWP Mgmt Employees Assn Exelon Corporation on behalf of Constellation Energy Greater LA New Car Dealers Assn Hudson Group Kilroy Realty Corp LA Auto Show Liner LLP Make Good Group Manhole Adjusting Inc. MegaPath Group, Inc	National Promotions & Advertising, Inc. Oracle America, Inc. Palisades Capital Partners Planet Aid Praxair, Inc. - Danbury, CT Recording Industry Association of America, Inc. SAS Institute Inc. Smarte Carte, Inc. SolarCity STV Group Inc. Super Shuttle Los Angeles Swinerton Builders The William Warren Group Trammell Crow Residential Transdev North America, Inc. United Airlines				

**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

*Based on Client Payments Reported as Received In 2016 Q2*

<b>Rank &amp; Payments</b>	<b>Firm &amp; Clients</b>		
<p>8. \$495,122</p>	<p><b>Jeffer Mangels Butler &amp; Mitchell LLP</b></p> <p>1410 Tanager, LLC                      15027 D, LLC; Victor Svilik                      811 Ocean Front Walk LLC and 815 Ocean Front Walk LLC                      Action Investment Group, Inc.                      Afifi, Gohar and Gevork Amalgamated Bank                      Arya                      ASB Watermarke Owner, LLC                      Badger, Stephen                      Berezin, Vladimir                      Beverly Glen Luxurious Apartments, LLC; 625 Barrington Estates, LLC                      Bordan Shoe Company                      Bright, Lilly and Evan Cole                      Camaj, Fran</p> <p>Chasin, David                      Cummins, Philip                      Dreyer, Jerrold                      Edelson, Steven Empire USA, Inc.                      Essex Property Trust etcoHOMES                      Fisch Properties LP                      Forestar Real Estate Group, Inc.                      Gibbens, Dennis                      Golovin, George and Yuliana                      Green, Robert                      Hanasab, Robert and Soraiya                      Helios Group Distressed Real Estate Ventures Inc.                      Holmby Hills Premier Estate LLC                      HSR Devon                      Jia Yuan USA Co., Inc.                      Judaken, Len                      Kellal Israel Synagogue                      Keystone Management, Dan Shalom</p> <p>Kottler, Don and Marlene                      Kozar, Menashe                      L.A. Entertainment Center; George Luk                      Legado Companies                      Levi, Evan                      Overall Murals, Inc.                      Palisades Drive LP                      Park Bel Air Holdings, LLC                      Patchin, Jeffrey                      Paul, Thomas                      Resnick, Ronald                      Ronald A. Simms Commercial Development and Montel Associates LP                      Rosenfeld, John A. and Ronald M. Oster                      SB Hotel LA, LLC                      Shapiro, Joel and, Joel J. Shapiro Intervivos Trust                      Snyder Family Trust                      Tower Lane Properties, Inc.                      Ziman, Ralph and 416 Grand Blvd. LLC</p>		
<p>9. \$450,000</p>	<p><b>M Advisors LLC</b></p> <p>1200 S. Figueroa Development, Inc                      AEG                      CA Resources Corporation                      First Solar, Inc                      GUESS, Inc                      HNTB Corporation                      International Brotherhood of Electrical Workers, Local 11</p> <p>International Brotherhood of Electrical Workers, Local 18                      Ironworkers Local 416                      Ironworkers Local 433                      IUPAT District Council 36                      Koneousa                      LAFC Sports, LLC                      Obe Worldwide, LLC                      Pacific Property Partners                      Providence Tarzana Medical Center</p> <p>RANCHO VE, LLC                      Regency Southern California Pipe Trades District Council 16                      Sunset Studio Holdings, LLC                      Tesoro Companies, Inc                      USA Waste of California                      Westfield –Village in West Hills                      Westside Campus Owner, LLC</p>		

**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

*Based on Client Payments Reported as Received In 2016 Q2*

<b>Rank &amp; Payments</b>	<b>Firm &amp; Clients</b>																								
10. \$403,066	<p><b>Sheppard, Mullin, Richter &amp; Hampton LLP</b></p> <table border="0"> <tr> <td>Beaux Arts Development Co.</td> <td>Hollywood Forever Cemetery</td> <td>Millennium Partners LA</td> </tr> <tr> <td>Habita Arts District, LLC</td> <td>Hollywood International</td> <td>Orchard Supply Company, LLC</td> </tr> <tr> <td>Hager Pacific Properties, LLC</td> <td>Regional Center</td> <td>Pacific Clinics</td> </tr> <tr> <td>Hollywood Center Studios</td> <td>Hudson Capital LLC</td> <td>Palisadian-Post</td> </tr> <tr> <td></td> <td>Lightstone DTLA, LLC</td> <td>Pukeiti/Ruapehu LLC</td> </tr> <tr> <td></td> <td>LLJ Adler Warner</td> <td>Renton LLC</td> </tr> <tr> <td></td> <td>McCadden Plaza, LP</td> <td>Samatas</td> </tr> <tr> <td></td> <td></td> <td>Thornton Aircraft Company</td> </tr> </table>	Beaux Arts Development Co.	Hollywood Forever Cemetery	Millennium Partners LA	Habita Arts District, LLC	Hollywood International	Orchard Supply Company, LLC	Hager Pacific Properties, LLC	Regional Center	Pacific Clinics	Hollywood Center Studios	Hudson Capital LLC	Palisadian-Post		Lightstone DTLA, LLC	Pukeiti/Ruapehu LLC		LLJ Adler Warner	Renton LLC		McCadden Plaza, LP	Samatas			Thornton Aircraft Company
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**E. Top 10 Highest Paying Clients**

In the second quarter of 2016, there were 1,389 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the projects associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the second quarter of 2016 are identified in the table on the following pages. Payments from clients with similar names and projects are aggregated as noted in the table.

Each of the top ten highest paying clients spent at least \$109,000 during the quarter. Combined, their payments totaled \$1,663,190 or 11.3 percent of the \$14,757,346 total reported payments from clients.

## TOP 10 HIGHEST PAYING CLIENTS

*Based on Aggregated Client Payments Reported for 2016 Q2*

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied	
		Lobbying Firm	Payment	Project		
1. Atlas Capital Group, LLC	\$288,246	Liner LLP	\$263,418	Woodland Hills - Renovation of existing retail center at 20929 Ventura Boulevard	Building and Safety, Planning , DWP	
			\$13,896	712 S. Olive - Renovation of existing building in the Jewelry District to include modern offices and ground floor retail	Building and Safety, Planning, Street Services, DWP	
			\$4,632	Chinatown/120-129 W. College Street - Mixed-use project located adjacent to the Chinatown Gold Line Station	Planning	
			\$300	Vignes - Project located in the Arts District	DWP	
2. Molpus Woodlands Group	\$252,417	Eaton Partners, LLC	\$252,417	Potential investment in Molpus Woodlands Fund IV, L.P.	No City agencies lobbied.	
3. Lightstone DTLA, LLC (and Lightstone and Lightstone Group)	\$169,974	Sheppard, Mullin, Richter & Hampton LLP	\$119,501	Figueroa Convention Center Hotel	City Council, Planning	
			Urban Solutions, LLC	\$22,514	Proposed Hotel/Pico & Figueroa	City Council
			Arnie Berghoff & Associates	\$20,000	Development projects in the City of Los Angeles	City Council, Planning
			Psomas	\$7,959	Subdivision Map/601 W. Pico Blvd and 1248-1260 S. Figueroa Avenue	Planning
4. Hudson Capital LLC (and Hudson Pacific)	\$169,770	Sheppard, Mullin, Richter & Hampton LLP	\$134,082	5901 Sunset/5901 Sunset Boulevard [CPC2013-2812-CU-SPR]	Planning	
			\$18,747	Sunset Bronson Studios [CPC2010-1767-CU-SPR-GB]	Planning	
		Craig Lawson & Co., LLC	\$16,941	CUP for Restaurant/Downtown Los Angeles [ZA-2016-0323-MCUB]	City Council, Building and Safety, Neighborhood Councils, Planning, LAPD	

**TOP 10 HIGHEST PAYING CLIENTS (cont'd)**

*Based on Aggregated Client Payments Reported For 2016 Q2*

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
5. Townscape Partners	\$167,579	Paul Hastings, LLP	\$113,085	CPC-2013-2551-CUB-ZV-DB-SPR/8150 Sunset Boulevard	City Council, Planning
		Marathon Communications Inc	\$54,494	8150 Sunset Blvd/ SW corner of Sunset & Crescent Heights	Mayor, City Council, Cultural Affairs, Neighborhood Councils, Planning
6. Sullivan Equity Partners, LLC	\$144,747	Mitchell Chadwick LLP	\$135,000	Pending CEQA litigation, RWQCB 401 and CDFW 1600 enforcement issues /1834/1839 Old Ranch Road, City of Los Angeles [DIR2015-363-BSA]	City Attorney, City Council, Building and Safety, Board of Public Works, Street Services
		Liner LLP	\$9,747	City of Los Angeles - Residential project located at 1834 and 1838 Old Ranch Road	City Attorney, Planning
7. CH Palladium, LLC	\$139,824	Afriat Consulting Group Inc.	\$104,253	Assist client with issues regarding the property known as the Hollywood Palladium/6215 Sunset Blvd	Mayor, City Council, Building and Safety, Neighborhood Councils, Planning
		Latham & Watkins LLP	\$35,571	General Land Use & Transportation Matters/6201 Sunset Boulevard, Hollywood	City Attorney, City Council, Planning, LADOT
8. Jeff Franklin	\$112,361	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	\$71,462	Development project at 10101 Angelo View Drive	City Attorney, City Council, Building and Safety, Planning
		Afriat Consulting Group Inc.	\$40,899	Assist client with various issues regarding property/ 10101 Angelo View Drive	City Council, Neighborhood Councils

**TOP 10 HIGHEST PAYING CLIENTS (cont'd)**

*Based on Aggregated Client Payments Reported For 2016 Q2*

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
9. AEG	\$109,139	M Advisors LLC	\$60,000	Continued development and operations of LA Live	City Attorney, City Council, Convention and Tourism Development, Planning
		Armbruster Goldsmith & Delvac LLP	\$33,063	JW Marriott Expansion	City Attorney, Cultural Affairs, Neighborhood Councils, Planning, Engineering
			\$15,540	LA Live /LA Live	City Council, Planning
			\$536	Event & Convention Center Facilities/Downtown Los Angeles	City Attorney, City Council
			\$0	11 <sup>th</sup> & Grand	Planning
10. Westfield LLC (and Westfield – Village in West Hills)	\$109,133	Consensus Inc.	\$61,823	Westfield – Fashion Square	No City agencies lobbied.
		Latham & Watkins LLP	\$42,310	General land use & transportation matters/Century City, Topanga, Sherman Oaks, Woodland Hills	Controller, City Council, Neighborhood Councils, Planning, Engineering, LADOT
		M Advisors LLC	\$5,000	Final implementation of public investment agreement.	Mayor, Controller, City Council, Planning, Board of Public Works

**G. Fundraisers**

Lobbying entities are required to disclose the fundraising they engage in for elected City officials, candidates, and committees. Of the 599 second-quarter lobbying entities, 26 (4.3 percent) reported fundraising activity, which totaled \$182,698. A breakdown of the second-quarter fundraising activity as reported by these 14 lobbying firms, nine lobbyists, and three lobbyist employers is provided in the table on the following two pages. Lobbying entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

**FUNDRAISERS 2016 Q2**

<b>Rank &amp; Total Raised</b>	<b>Name of Lobbying Entity</b>	<b>Type of Entity</b>	<b>Recipients</b>
1. \$19,650	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm	<i>Re-Elect Mike Feuer City Attorney 2017..... \$7,300</i> <i>Mike Bonin for City Council 2017..... \$4,350</i> <i>Koretz for City Council 2017..... \$3,500</i> <i>Mike Feuer Officeholder Fund..... \$2,400</i> <i>Cedillo for City Council 2017..... \$700</i> <i>Felipe Fuentes for City Council 2013 Officeholder Account..... \$700</i> <i>Mike Bonin for City Council 2013 Officeholder Account..... \$700</i>
2. \$15,164	Afriat Consulting Group Inc	Firm	<i>Koretz for City Council 2017..... \$8,132</i> <i>Mitch O'Farrell for City Council 2017..... \$5,900</i> <i>Paul Koretz Officeholder..... \$1,132</i>
3. \$14,400	Strategic Government Affairs	Firm*	<i>Koretz for City Council 2017..... \$9,600</i> <i>Joe Buscaino for City Council 2017..... \$4,800</i>
4. \$14,200	M Advisors LLC	Firm	<i>Bob Blumenfield For City Council 2017..... \$9,700</i> <i>Mike Bonin for City Council 2017..... \$4,500</i>
5. \$13,500	Veronica Perez & Associates	Firm	<i>Mike Bonin for City Council 2017..... \$7,400</i> <i>Koretz for City Council 2017..... \$6,100</i>
6. \$13,400	Rosenheim & Associates, Inc.	Firm	<i>Koretz for City Council 2017..... \$7,300</i> <i>Karo Torossian for Council 2017..... \$6,100</i>
7. \$12,600	Kindel Gagan	Firm	<i>Koretz for City Council 2017..... \$6,100</i> <i>Curren Price, Jr. for City Council 2017..... \$3,800</i> <i>Ron Galperin For City Controller 2017..... \$2,700</i>
8. \$12,400	Courtney Chesla Torres	Firm*	<i>Joe Buscaino for City Council 2017..... \$12,400</i>
9. \$11,900	Central City Association of Los Angeles	Employer	<i>Joe Buscaino for City Council 2017..... \$11,900</i>
10. \$10,050	Englander Knabe and Allen	Firm	<i>Joe Buscaino for City Council 2017..... \$4,200</i> <i>Koretz for City Council 2017..... \$2,800</i> <i>Councilmember O'Farrell Officeholder 2013..... \$700</i> <i>Harris-Dawson for City Council 2015 Officeholder..... \$700</i> <i>Joe Buscaino for City Council 2017..... \$700</i> <i>Mitch O'Farrell for City Council 2017..... \$700</i> <i>David Ryu for City Council 2015 Officeholder..... \$250</i>
11. \$4,900	Aristos Strategy, LLC	Firm*	<i>Joe Buscaino for City Council 2017..... \$2,800</i> <i>Cedillo for City Council 2017..... \$2,100</i>
12. \$4,900	Armbruster Goldsmith & Delvac LLP	Firm	<i>Mitch O'Farrell for City Council 2017..... \$4,900</i>
13. \$4,900	Jeffrey McConnell	Lobbyist	<i>Joe Buscaino for City Council 2017..... \$2,100</i> <i>Koretz for City Council 2017..... \$1,400</i> <i>Harris-Dawson for City Council 2015 Officeholder..... \$700</i> <i>Mitch O'Farrell for City Council 2017..... \$700</i>



14.	\$4,000	Burns & Bouchard, Inc.	Firm	<i>Mike Bonin for City Council 2017</i> ..... \$4,000
15.	\$3,500	Arnie S. Berghoff	Lobbyist	<i>Karo Torossian for Council 2017</i> ..... \$3,500
16.	\$3,500	Kathy Irish	Lobbyist	<i>Karo Torossian for Council 2017</i> ..... \$3,500
17.	\$2,100	Harvey A Englander	Lobbyist	<i>Joe Buscaino for City Council 2017</i> ..... \$1,400 <i>Koretz for City Council 2017</i> ..... \$700
18.	\$2,100	Craig Lawson	Lobbyist	<i>Koretz for City Council 2017</i> ..... \$2,100
19.	\$2,100	James Santa Maria	Lobbyist	<i>Mike Bonin for City Council 2017</i> ..... \$2,100
20.	\$2,100	The Santa Maria Group	Firm	<i>Mike Bonin for City Council 2017</i> ..... \$2,100
21.	\$1,800	Sage Strategies, LLC	Firm*	<i>Bob Blumenfield For City Council 2017</i> ..... \$1,700 <i>Mike Bonin for City Council 2017</i> ..... \$100
22.	\$1,784	Apartment Association of Greater L.A.	Employer	<i>Joe Buscaino for City Council 2017</i> ..... \$1,784
23.	\$1,650	Eric Rose	Lobbyist	<i>Councilmember O'Farrell Officeholder 2013</i> ..... \$700 <i>Joe Buscaino for City Council 2017</i> ..... \$700 <i>David Ryu for City Council 2015 Officeholder</i> ..... \$250
24.	\$1,400	Marcus Allen	Lobbyist	<i>Joe Buscaino for City Council 2017</i> ..... \$700 <i>Koretz for City Council 2017</i> ..... \$700
25.	\$ 700	Building Industry Association – Los Angeles/Ventura Chapter	Employer	<i>Harris-Dawson for City Council 2015</i> ..... \$700
26.	\$ 500	David Herbst	Lobbyist	<i>Mitch O'Farrell for City Council 2017</i> ..... \$500

\*Sole proprietor

## H. Contributions

Lobbying entities must also report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries. A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient.

A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

The making of certain contributions is prohibited. Los Angeles City Charter section 470(c)11 bans lobbyists and lobbying firms from making contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

As indicated in the following table, two lobbyists and two lobbyist employers disclosed making \$4,800 in contributions to City officeholders during the second quarter.

MADE CONTRIBUTIONS 2016 Q2			
Rank & Total Made	Name of Lobbying Entity	Type of Entity	Recipients
1. \$1,400	Apartment Association of Greater Los Angeles	Employer	Joe Buscaino for City Council 2011 Officeholder ..... \$700 Paul Koretz Officeholder ..... \$700
2. \$1,400	Building Industry Association – Los Angeles/Ventura Chapter	Employer	Bob Blumenfield For City Council 2017 ..... \$700 Curren Price, Jr. for City Council 2017..... \$700
3. \$1,000	Alec Evans	Lobbyist	Mitchell Englander for Supervisor 2016.....\$1,000
4. \$1,000	Joshua Perttula	Lobbyist	Mitchell Englander for Supervisor 2016.....\$1,000

Also during the reporting period, 13 lobbying entities (six lobbyists, five lobbying firms, and two lobbyist employers) reported delivering a combined \$69,914 in contributions. These contributions are detailed in the table below, which continues on the next page.

DELIVERED CONTRIBUTIONS 2016 Q2			
Rank & Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
1. \$22,714	Afriat Consulting Group Inc	Firm	Koretz for City Council 2017..... \$8,132 Mitch O'Farrell for City Council 2017..... \$6,350 Cedillo for City Council 2017 ..... \$2,100 Mitchell Englander for Supervisor 2016..... \$1,500 Felipe Fuentes for City Council 2013 ..... \$1,400 Paul Koretz Officeholder ..... \$1,132 Bob Blumenfield For City Council 2017..... \$700 Joe Buscaino for City Council 2011, General..... \$700 Joe Buscaino for City Council 2017..... \$700
2. \$15,700	Kindel Gagan	Firm	Koretz for City Council 2017..... \$5,200 Curren Price, Jr. for City Council 2017..... \$3,800 Ron Galperin For City Controller 2017 ..... \$2,700 Cedillo for City Council 2017 ..... \$1,900 Joe Buscaino for City Council 2017..... \$1,400 Councilmember O'Farrell Officeholder 2013 ..... \$700
3. \$9,100	Urban Solutions, LLC	Firm*	Mitch O'Farrell for City Council 2017..... \$4,200 Harris-Dawson for City Council 2015 ..... \$2,800 Bob Blumenfield For City Council 2017..... \$700 Koretz for City Council 2017..... \$700 Nury Martinez for City Council 2013 Officeholder Account..... \$700
4. \$6,550	Englander Knabe and Allen	Firm	Joe Buscaino for City Council 2017..... \$2,800 Koretz for City Council 2017..... \$2,100 Councilmember O'Farrell Officeholder 2013 ..... \$700 Mitch O'Farrell for City Council 2017..... \$700 David Ryu for City Council 2015 Officeholder ..... \$250

DELIVERED CONTRIBUTIONS 2016 Q2 (cont'd)			
Rank & Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
5. \$3,600	Central City Association of Los Angeles	Employer	<i>Mitchell Englander for Supervisor 2016..... \$1,500</i> <i>Councilmember Cedillo Officeholder Account 2013 ..... \$700</i> <i>Joe Buscaino for City Council 2011 Officeholder .. \$700</i> <i>Joe Buscaino for City Council 2017..... \$700</i>
6. \$3,600	Beverly Kenworthy	Lobbyist	<i>Mitchell Englander for Supervisor 2016..... \$1,500</i> <i>Ron Galperin For City Controller 2017 ..... \$1,400</i> <i>Bob Blumenfield For City Council 2017..... \$700</i>
7. \$2,800	Jeffrey S. McConnell	Lobbyist	<i>Joe Buscaino for City Council 2017..... \$1,400</i> <i>Koretz for City Council 2017..... \$700</i> <i>Mitch O'Farrell for City Council 2017..... \$700</i>
8. \$1,400	Marcus A. Allen	Lobbyist	<i>Joe Buscaino for City Council 2017..... \$700</i> <i>Koretz for City Council 2017..... \$700</i>
9. \$1,400	Harvey A. Englander	Lobbyist	<i>Joe Buscaino for City Council 2017..... \$700</i> <i>Koretz for City Council 2017..... \$700</i>
10. \$950	Eric W. Rose	Lobbyist	<i>Councilmember O'Farrell Officeholder 2013 ..... \$700</i> <i>David Ryu for City Council 2015 Officeholder ..... \$250</i>
11. \$700	Building Owners & Managers Assn	Employer	<i>Joe Buscaino for City Council 2017..... \$700</i>
12. \$700	Gregory J. Spiker	Lobbyist	<i>Cedillo for City Council 2017 ..... \$700</i>
13. \$700	Ken Spiker and Assoc Inc.	Firm	<i>Cedillo for City Council 2017..... \$700</i>

\*Sole proprietor

## I. Public Access

Detailed information about lobbying entities and their clients is available on the lobbying page of the Ethics Commission's web site. Our electronic filing system is instantly updated when a registration occurs or a quarterly report is filed. Registration statements and quarterly reports may be viewed online, and the public can also conduct queries to retrieve specific information about lobbying entities and their activities.

This and other quarterly summaries are available on the Ethics Commission's lobbying page.