
Item 9
Information

Quarterly Lobbying Report

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the third quarter of 2016.

Recommended Action: This item is for informational purposes only.

Presenter: Mark Low, Lobbying Program Manager

Lobbying Report: 3rd Quarter 2016

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the 3rd quarter of 2016.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City employee, including commissioners, that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, owner, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations created to provide services to indigent persons and that organization's employees when acting in the scope of that employment. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Every lobbying entity is required to file quarterly disclosure reports once it or, for lobbyist employers, one of its employees qualifies as a lobbying entity. LAMC § 48.08(A)(1). They must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Third Quarter Compliance

In the third quarter of 2016, there were 412 registered lobbyists and 128 registered lobbying firms, including 50 sole proprietorships. In addition, there were 74 lobbyist employers.

These 614 lobbying entities were required to file 564 disclosure reports for the third quarter (the 50 sole proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 563 reports (99.8 percent) were filed on time. A sole proprietor lobbyist filed one day past the deadline and paid \$25 in related filing penalties. The tables in this report detail and summarize the information that was disclosed through all reports filed for the quarter.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$16,548,873 in payments from clients was reported by all lobbying firms for the third quarter of 2016.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$450,000 from clients in the third quarter. Together, the ten firms reported receiving a total of \$7,724,199, which represents 46.7 percent of all payments from clients reported by all lobbying firms for the third quarter of 2016.

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2016 Q3

Rank & Payments	Firm & Clients
1. \$1,152,596	<p>Englander Knabe and Allen</p> <p>300 South Robertson LLC City of Ontario Clay Lacy Aviation Presence Technologies, LLC Quick Silver Towing, Inc.</p> <p>4G Wireless, Inc. Coca Cola Bottling USA Renovate America, Inc.</p> <p>Accela, Inc. Crews of California, Inc. SAS Institute Inc.</p> <p>American Golf Corporation Downtown Center Studios Seaview Investors, LLC</p> <p>Anthem, Inc. Elections Systems & Software LLC Silicon Bay - 514 Santa Clara LLC</p> <p>Art of Living Foundation USA Enterprise Rent-A-Car Company of Los Angeles Skanska USA Civil Inc. SMG</p> <p>AT&T Enterprise Services (AT & T and its affiliates) First City Pacific, Inc. Sodexo America, LLC</p> <p>Avaya, Inc. Gavin de Becker & Associates, Inc. Southland News Distribution Co., LLC</p> <p>Bel Air Cliff Property Holding Inc. Gohar Afifi State Partners LLC on behalf of EMC Corporation</p> <p>Beverly Hills Greater Los Angeles Association of Realtors HNTB Corporation The Ruth Group</p> <p>IMPEX Technologies, Inc. Total Transportation Services, Inc. - TTSI</p> <p>BLH Construction Co. Independent Taxi Company TRC Solutions, Inc.</p> <p>JetBlue Airways Corporation Itron, Inc. UCBA Trade Association</p> <p>BNSF Railway Company Katten Muchin Rosenman LLP United Taxi</p> <p>Boingo Wireless, Inc. LA Checker Cab Cooperative, Inc. Universal Technical Institute, Inc.</p> <p>Bridge Housing Corporation Los Angeles City Attorneys Association US Metro Group, Inc.</p> <p>Burke, Williams & Sorensen, LLP For City of Alhambra Mobilite Management LLC Waste Management Inc.</p> <p>Motorola, Inc. Westfield Airports, LLC</p> <p>Official Police Garage Assn of LA Westfield, LLC</p> <p>California Trucking Association OmniEarth William Blair</p> <p>Onni Contracting (CA) Inc. Calmet WylanJames Development LLC</p> <p>OUE USA Services Corp. CALTROP Xerox Business Services, LLC and its Affiliates</p> <p>Pacific 9 City of Alhambra PGACA</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q3

Rank & Payments	Firm & Clients
2. \$1,060,664	<p>Liner LLP</p> <p>809 S. Flower LLC Arc Capital Partners LLC Atlas Capital Group, LLC Bastion Development Corporation Beshty, Walead Champion Real Estate Company CRE-HAR SoCal Lot JV, LLC/So Cal North Serrano SPV I, LLC CRE-HAR SoCal Office JV, LLC Crossroads Associates LLC CV 1800 Beverly, LLC Deep Green Housing & Community Development Estate Four EYP Realty Forest City Residential West, Inc. Gilmore Associates</p> <p>Greenland LA Metropolis Development II LLC Harridge Development Group, LLC Hollywood International Regional Center Jade Enterprises, LLC Jamison Properties, LP Jia Yuan USA Co., Inc. Larchmont Village Partners One LLC LaTerra Development, LLC Laurus Corporation Leap of Faith Partners Lennar Lindy Trust and Margaret L. Blume Trust Local Construct Los Angeles Streetcar, Inc. Lowe Enterprises Inc. Maguire Properties - 755 S. Figueroa, LLC Maple Multi-Family Land CA, L.P Millennium Partners MREC HD Blake Street</p> <p>MREC HD Elysian Park, LLC MREC Tramonto, LLC National Electrical Contractors Association Nationwide RP Corporation Nordhoff Associates, LLC NP Robertson Property Prime/CRDF Mission Hills, LLC Realm Group LLC Ryda Ventures LLC Sannes, Michael Sasu, LLC Shappell Liberty Investment Properties, LLC Simone 2015 LP So Cal North Serrano SPV I, LLC Sullivan Equity Partners LLC Tatsu Ramen LLC Trammell Crow Residential Vintage Westwood LLC Whitsett Avenue Partners, LLC WP West Development Enterprises</p>

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Based on Client Payments Reported as Received In 2016 Q3

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3. \$902,111	Armbruster Goldsmith & Delvac LLP		
	11460 Gateway LLC	Costco Wholesale	Marlborough School
	1255 Angelo Properties, LLC	Crest Real Estate	MCRT Investments LLC
	4180 Wilshire LLC	Crown Acquisitions, Inc.	MGA North LLC
	5955 De Soto, LLC	Douglas Emmett	Milken Community Schools
	646 South Broadway LLC	Elm Tree Investments	Next Century Associates, LLC
	649 South Olive LLC	Equity Residential	Oakmont Capital
	7107 KWLF Developers, LLC	Faring Capital, LLC	Oceanwide Plaza LLC
	740 South Broadway LLC	Fifield Companies	ONNI Group Contracting (California) Inc.
	93-97 Wythe Avenue LLC	Frost/Chaddock Developers, LLC	Palisades Capital Partners
	Academy of Motion Picture Arts & Sciences	G.H. Palmer	Pebblebrook Hotels
	AEG	GAW Capital Partners	Precision Development Company
	Alliance Development	Genton Property Group	RAR2-Villa Marina Center CA, LLC
	American Commercial Equities	Glencoe Avenue Associates LLC	Related California
	Amoroso Company	Greystar	Scott, Michael
	Apel, Paul	Griffin Opportunities, LLC	Silver Lake Pinnacle LLC
	Aragon	Halavi Family Trust/La Brea 9 LLC	Sonnenblick, Robert
	Belmont Village Senior Living	Hawkins Way Capital, LLC	Spectrum Group Real Estate
	Biergarten, LLC	Hollywood Motors	Stephen Wise Temple
	Black Equities	Hollywood Sycamore LLC	SunCal
	BLDG Partners	IMT Capital LLC	Terra River LLC
	blvd hospitality	Innovative Dining Group	The Buckley School
	Bolour	Irvine Riverside W, LLC	The Hanover Company
	Brentwood School	Jade Enterprises	The Macerich Company
	California Landmark	Joan's on Third	The Mirman School
	Camden USA, Inc.	Karney Management Company	The Walt Disney Company
	Canfield Development, Inc.	KB Home	Trammell Crow Company
	Caruso Affiliated	KOAR Institutional Advisors, LLC	TriStar Realty Group, LLC
	Cascades Project Owner LLC	KOR Group	UDR
	Case Real Estate Planners I, LLC	LA Hollywood Properties LLC	United Technologies Corporation
	Catenary Group/Jason Post	Labi, Adrien	University of Southern California
	CIM Group	Land Sea Air Leasing, Corp.	Urban View Investments, LLC
	City Market of Los Angeles	Laurus Corporation	US Longton, Inc.
	Clearwater Communities	LeFrak	Walgreens
		Lennar Multifamily	Westmark School
		Lincoln Property Company	Westwood3, LLC
		Lizard Capital LLC	Wilkes, Gary
		Lowe Enterprises Real Estate Group	Wilshire Skyline, Inc.
		M David Paul	Windward School
		MacFarlane Partners	YSHRE LA LLC

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q3

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4. \$895,087	Craig Lawson & Co., LLC		
	1045 Olive LLC	Fay Avenue Art District	Museum Associates
	1200 S. Figueroa LLC	Dwellings LLC	Onni Contracting
	28th Church	Goldman Trust	Palisades Capital Partners LLC
	A Community of Friends	Greenland US Holding Co.	PATH Ventures
	Abode Communities	Habita Arts District LLC	R.D. Olson Development
	Alameda & Fourth LLC	Holland Partners	Rodeo Properties LLC
	Amidi Group	Hollywood Forever Inc.	Sandstone Properties
	BH Palms Investment	Hudson Pacific	Santa Fe Investments
	BLVD Partners	Jade Enterprises	Shammas Realty LLC
	Boss Law Firm	Jamison Properties LP	Skid Row Housing Trust
	Career Lofts - LA	Johnson Fain Architects	SRG Properties
	Carmel Partners Inc.	Kaiser Foundation Health Plan Inc.	SRO Housing Corp.
	Carson Corner LLC	LB Property Management	St Matthews Parish School
	CIM Group	Lifan Tower LLC	Sterling Education West
	CityView	Lincoln Property Co.	Sumitomo Realty
	Combined Properties	Lockwood Development Partners	System Property
	Continuum Partners	Maguire Properties	Taylor Yards LLC
	Crespi Carmelite High School	Maple Multi-Family Land CA	Temple Israel of Hollywood
	Crown Equity	Marina Business Center LLC	The City Market of Los Angeles
	Deep Green Housing	Markwood Enterprises	The Condor LLC
	DK Connections LLC	McCadden Plaza L.P.	The Hanover Company
	Dynamic Development Co.	Mercy Housing	Think Tank Gallery
	Eiden Inc.	Mitsui Fudosan America	UDR, Inc.
	Equity Residential	Monteverdi LLC c/o Paratus Group	Universal Villas LLC
	Fashion District Residences LLC		Venice Pacific Investments LP
			Verbukh, Isaac
			Walter N Marks Inc
5. \$798,190	Ek and Sunkin		
	Arrow Technology	Greater Los Angeles Collective Alliance	Los Angeles Business Council
	BreitBurn Management Company	Hankook Property Management Company, Inc.	Los Angeles Wholesale Produce Mart
	Canfield Development	Harvard Westlake School	McCourt Global Nursery Products
	CBS Group	Hecate Energy	Paramount Contractors
	CGI Strategies	Hilton Hotels	Paramount Studios
	City Century	Historic Holmby Westwood	Primestor Development, Inc.
	Clear Channel	Jamison Properties	Spectrum Group Real Estate
	Competitor Group	Jia Long Real Estate Development	Sugarfish
	Datum	LA Mart	The Washinton Group
	Freeport-McMoRan Oil & Gas		Walter J Company
			Westside Campus Owner, LLC

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8. \$505,015	<p>Marathon Communications Inc</p> <p>6104 Hollywood, LLC Amazon Properties, LLC AvalonBay Communities, Inc. Avis Budget Group, Inc. Black Equities Burbank-Glendale-Pasadena Airport Authority CGI Strategies</p> <p>Charles Company Cintra Servicios de Infraestructuras, S.A. Consolidated Disposal Service, L.L.C. dba Republic Services DFS North America Hilton Hotel & Resorts iStar Financial La Cienega Partners Limited Partnership</p> <p>Millennium Partners NBC Universal PCCP, LLC PHR LA Mart, LLC Regenerate Power Rescore Hollywood LLC Rescore Koreatown LLC The Ratkovich Company Townscape Partners</p>
9. \$476,020	<p>M Advisors LLC</p> <p>1200 S. Figueroa Development, Inc AEG CA Resources Corporation First Solar, Inc GUESS, Inc HNTB Corporation International Brotherhood of Electrical Workers, Local 11</p> <p>International Brotherhood of Electrical Workers, Local 18 Ironworkers Local 416 Ironworkers Local 433 IUPAT District Council 36 Koneousa LAFC Sports, LLC Pacific Property Partners Providence Tarzana Medical Center</p> <p>RANCHO VE, LLC Regency Southern California Pipe Trades District Council 16 Sunset Studio Holdings, LLC Tesoro Companies, Inc USA Waste of California Westfield –Village in West Hills Westside Campus Owner, LLC</p>

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10. \$457,688	<p>Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP</p> <table border="0"> <tr> <td>1045 Olive</td> <td>Floor and Decor</td> <td>Ocean Terminal Services</td> </tr> <tr> <td>1100 Wilshire Commercial</td> <td>Fogel Real Estate</td> <td>Paramount Contractors & Developers</td> </tr> <tr> <td>AltaSea at the Port of Los Angeles</td> <td>Franklin, Jeff</td> <td>Paris West Companies</td> </tr> <tr> <td>Bill, Tony</td> <td>Hollywood International Regional Center</td> <td>Parsons</td> </tr> <tr> <td>Blatteis & Schnur</td> <td>Hooman Automotive Group</td> <td>Regenerate Power</td> </tr> <tr> <td>BLDG Partners LLC</td> <td>Jamison Realty Advisors, LLC</td> <td>Summit Media</td> </tr> <tr> <td>Blue Shield of California</td> <td>LA Taxi Cooperative</td> <td>SunCal Companies</td> </tr> <tr> <td>Brookfield Office Properties</td> <td>Lion Boylston, LLC</td> <td>The Management Group</td> </tr> <tr> <td>California Hotel and Lodging Association</td> <td>Los Angeles Police Protective League</td> <td>The Taubman Company</td> </tr> <tr> <td>Casden West LLC</td> <td>Marina Pacific Hotel and Suites, Inc.</td> <td>Townscape Management, Inc</td> </tr> <tr> <td>Chen, Kevin</td> <td>Merlone Geier Partners</td> <td>TraPac LLC</td> </tr> <tr> <td>Compton and Simpson LLC</td> <td>Modern Parking Inc</td> <td>Urban Blox</td> </tr> <tr> <td>DBP Lincoln, LLC</td> <td>Nederlander of California, Inc.</td> <td>Vopak Terminal Los Angeles, Inc.</td> </tr> <tr> <td>Edison Water Resources</td> <td>New Roads School</td> <td>West 7th Street Property LLC</td> </tr> <tr> <td></td> <td>NSB/Richlar Partnership</td> <td>Wildwood School</td> </tr> <tr> <td></td> <td>O'Mara, Bettina</td> <td>Wynkoop Properties, LLC</td> </tr> <tr> <td></td> <td></td> <td>Xyvest Holdings Inc.</td> </tr> </table>			1045 Olive	Floor and Decor	Ocean Terminal Services	1100 Wilshire Commercial	Fogel Real Estate	Paramount Contractors & Developers	AltaSea at the Port of Los Angeles	Franklin, Jeff	Paris West Companies	Bill, Tony	Hollywood International Regional Center	Parsons	Blatteis & Schnur	Hooman Automotive Group	Regenerate Power	BLDG Partners LLC	Jamison Realty Advisors, LLC	Summit Media	Blue Shield of California	LA Taxi Cooperative	SunCal Companies	Brookfield Office Properties	Lion Boylston, LLC	The Management Group	California Hotel and Lodging Association	Los Angeles Police Protective League	The Taubman Company	Casden West LLC	Marina Pacific Hotel and Suites, Inc.	Townscape Management, Inc	Chen, Kevin	Merlone Geier Partners	TraPac LLC	Compton and Simpson LLC	Modern Parking Inc	Urban Blox	DBP Lincoln, LLC	Nederlander of California, Inc.	Vopak Terminal Los Angeles, Inc.	Edison Water Resources	New Roads School	West 7th Street Property LLC		NSB/Richlar Partnership	Wildwood School		O'Mara, Bettina	Wynkoop Properties, LLC			Xyvest Holdings Inc.
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E. Top 10 Highest Paying Clients

In the third quarter of 2016, there were 1,636 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the projects associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the third quarter of 2016 are identified in the table on the following pages. Payments from clients with similar names and projects are aggregated as noted in the table.

Each of the top ten highest paying clients spent at least \$109,000 during the quarter. Combined, their payments totaled \$1,904,691 or 11.5 percent of the \$16,548,873 total reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregated Client Payments Reported for 2016 Q3

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
1. Crossroads Associates LLC	\$285,232	Liner LLP	\$285,232	Crossroads. Development of a 7-plus acre site with 8 new buildings including hotel, retail, residential and office uses. (CPC-2015-2025-ZC-HD-MCUP-CU-ZV-SPR)	Mayor, City Council, Building and Safety, Neighborhood Councils, Planning, LADWP
2. Hudson Capital LLC (and Hudson Pacific)	\$274,777	Sheppard, Mullin, Richter & Hampton LLP	\$267,253	5901 Sunset/5901 Sunset Boulevard [CPC2013-2812-CU-SPR]	Planning
			\$3,664	Sunset Bronson Studios [CPC2010-1767-CU-SPR-GB]	Planning
		Craig Lawson & Co., LLC	\$3,859	CUP for Restaurant/Downtown Los Angeles [ZA-2016-0323-MCUB]	Planning
3. Lightstone DTLA, LLC (and Lightstone and Lightstone Group)	\$268,177	Sheppard, Mullin, Richter & Hampton LLP	\$209,062	Figueroa Convention Center Hotel	City Council, CLA, Planning
		Arnie Berghoff & Associates	\$30,000	Development projects in the City of Los Angeles	City Council, Planning
		Urban Solutions, LLC	\$22,500	Proposed Hotel/Pico & Figueroa [CF 16-0073]	City Council
		Psomas	\$6,615	Subdivision Map/601 W. Pico Blvd and 1248-1260 S. Figueroa Avenue	Planning
4. Townscape Partners ((and Townscape Management, Inc.)	\$230,046	Marathon Communications Inc	\$139,371	8150 Sunset Blvd/ SW corner of Sunset & Crescent Heights	Mayor, City Council, Neighborhood Councils, Planning
		Paul Hastings, LLP	\$90,675	Case CPC-2013-2551-CUB-ZV-DB-SPR/8150 Sunset Boulevard	Planning
		Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	\$0	8150 Sunset Project	City Attorney, City Council
5. Jia Yuan USA Co., Inc.	\$229,163	Jeffer Mangels Butler & Mitchell LLP	\$183,696	Project at 1020 S. Figueroa St., Los Angeles, CA	Planning
		Liner LLP	\$45,467	1020 S. Figueroa St./Los Angeles	City Council, Planning, LADWP

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported For 2016 Q3

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
6. Lowe Enterprises Inc. (and Lowe Enterprises Real Estate Group)	\$154,496	Liner LLP	\$137,806	Culver City/Washington, National and Venice Blvd.	City Council, Building and Safety, Neighborhood Councils, Planning, Engineering
			\$6,502	Arts District	Building and Safety, LAFD, Planning, LADWP
		Armbruster Goldsmith & Delvac LLP	\$10,188	2130 Violet/2130 Violet	Neighborhood Councils, Planning, Engineering
7. AEG	\$124,952	M Advisors LLC	\$80,000	Continued development and operations of LA Live	City Attorney, City Council, Convention and Tourism, Planning
		Armbruster Goldsmith & Delvac LLP	\$12,516	J W Marriott Expansion	City Clerk, Planning
			\$9,269	Clippers Social Club/1111 South Figueroa	Mayor, Planning
			\$8,167	11 th and Grand	No agencies lobbied.
			\$6,504	Event & Convention Center Facilities/Downtown Los Angeles	No agencies lobbied.
			\$4,731	LA Live/LA Live	City Clerk, Planning
			\$3,765	Grammy Museum/LA Live	Neighborhood Councils, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported For 2016 Q3

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
8. Harridge Development Group, LLC	\$114,558	Liner LLP	\$28,954	LA Times Industrial	City Council, Building and Safety, Planning
			\$27,740	Koreatown	Building and Safety, Planning, LADWP
			\$8,403	Studio City	Planning
			\$8,110	Granada Hills	City Council, Building And Safety, Planning
			\$3,597	Compton	City Council, Building and Safety, Planning
			\$3,488	Reseda/Reseda	Building and Safety, Planning, LADOT
			\$967	Lakeview Terrace	Building and Safety, Planning
		Rosenheim & Associates, Inc.	\$15,844	San Fernando Mission Blvd. & Woodley Ave., Granada Hills (RAA Ref. 16-1093) / Northwest Corner of San Fernando Mission Boulevard and Woodley Avenue, Granada Hills	Neighborhood Councils, Planning, Engineering
		\$5,325	Eldridge Avenue, Lakeview Terrace (RAA Ref. 15-1063) / 11600 Eldridge Avenue, Lakeview Terrace	City Council, Neighborhood Councils, Planning, LAPD, Engineering	
		\$4,687	Mulholland Dr. - Woodland Hills (RAA Ref. 14-933) / Mulholland Dr. - Woodland Hills	City Council, Neighborhood Councils, Planning, LAPD	
Psomas	\$7,443	Subdivision map and related entitlements/3240 Wilshire Boulevard	Planning		
9. Essex Property Trust	\$113,359	Jeffer Mangels Butler & Mitchell LLP	\$83,359	6230 Sunset	City Council, Cultural Affairs, Planning
		Handelman Consulting Inc	\$30,000	Nickelodeon Site/6230 W. Sunset Blvd. [CPC-2014-750-VZC-HD-DB-SPP-SPR ENV-2014-751-EAF]	City Council, Neighborhood Councils, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported For 2016 Q3

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
10. CH Palladium, LLC	\$109,931	Afriat Consulting Group Inc	\$76,187	Assist client with issues regarding the property known as the Hollywood Palladium/6215 Sunset Blvd.	Mayor, City Council, Planning
		Latham & Watkins LLP	\$33,744	General Land Use & Transportation Matters/6201 Sunset Boulevard, Hollywood	Mayor, City Attorney, City Council, Building and Safety, Housing and Community Investment, Planning

G. Fundraisers

Lobbying entities are required to disclose the fundraising they engage in for elected City officials, candidates, and committees. Of the 614 third-quarter lobbying entities, 16 (2.6 percent) reported fundraising activity, which totaled \$153,150. A breakdown of the third-quarter fundraising activity as reported by these eight lobbyists and eight lobbying firms is provided in the table below and on the following page. Lobbying entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISERS 2016 Q3				
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	
1. \$83,350	Veronica Perez & Associates	Firm	<i>Friends of Eric Garcetti Officeholder</i> \$69,100 <i>Monica Rodriguez for City Council 2017</i> \$10,150 <i>Joe Buscaino for City Council 2017</i> \$4,100	
2. \$11,900	Englander Knabe and Allen	Firm	<i>Wesson Officeholder Account</i> \$7,000 <i>Monica Rodriguez for City Council 2017</i> \$2,800 <i>Joe Buscaino for City Council 2011 Officeholder</i> \$1,400 <i>Koretz for City Council 2017</i> \$700	
3. \$8,750	Kindel Gagan	Firm	<i>Monica Rodriguez for City Council 2017</i> \$8,750	
4. \$8,500	Strategic Government Affairs	Firm*	<i>Friends of Eric Garcetti Officeholder</i> \$7,100 <i>Joe Buscaino for City Council 2011 Officeholder</i> \$1,400	
5. \$6,300	Harvey A. Englander	Lobbyist	<i>Wesson Officeholder Account</i> \$6,300	
6. \$6,300	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm	<i>Joe Buscaino for City Council 2017</i> \$3,500 <i>Monica Rodriguez for City Council 2017</i> \$2,100 <i>Wesson Officeholder Account</i> \$700	
7. \$5,000	M Advisors LLC	Firm	<i>Monica Rodriguez for City Council 2017</i> \$5,000	
8. \$5,000	James Santa Maria	Lobbyist	<i>Monica Rodriguez for City Council 2017</i> \$5,000	

FUNDRAISERS 2016 Q3 (cont'd)			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
9. \$5,000	The Santa Maria Group	Firm	Monica Rodriguez for City Council 2017..... \$5,000
10. \$2,800	Eric W. Rose	Lobbyist	Joe Buscaino for City Council 2011 Officeholder..... \$1,400 Koretz for City Council 2017 \$700 Monica Rodriguez for City Council 2017..... \$700
11. \$2,600	Robert Glushon	Lobbyist	Koretz for City Council 2017 \$2,600
12. \$2,600	Luna & Glushon	Firm	Koretz for City Council 2017 \$2,600
13. \$2,100	Jeffrey S. McConnell	Lobbyist	Monica Rodriguez for City Council 2017..... \$1,400 Wesson Officeholder Account..... \$700
14. \$1,750	Daniel F. Freedman	Lobbyist	Re-Elect Mike Feuer City Attorney 2017..... \$1,750
15. \$700	Marcus A. Allen	Lobbyist	Monica Rodriguez for City Council 2017..... \$700
16. \$500	David Herbst	Lobbyist	Curren Price, Jr. for City Council 2017..... \$500

*Sole proprietor

H. Contributions

Lobbying entities must also report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries. A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient.

A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

The making of certain contributions is prohibited. Los Angeles City Charter section 470(c)11 bans lobbyists and lobbying firms from making contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the third quarter, a lobbyist employer reported making a \$700 contribution to a 2017 City Council candidate.

MADE CONTRIBUTIONS 2016 Q3			
Total Made	Name of Lobbying Entity	Type of Entity	Recipients
\$700	Laborers Local 300	Employer	Monica Rodriguez for City Council..... \$700

Also during the reporting period, 11 lobbying entities (five lobbyists, three lobbying firms, and three lobbyist employers) reported delivering a combined \$36,980 in contributions. These contributions are detailed in the table on the next page.

DELIVERED CONTRIBUTIONS 2016 Q3			
Rank & Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
1. \$19,900	Kindel Gagan	Firm	<i>Friends of Eric Garcetti Officeholder</i> \$8,400 <i>Monica Rodriguez for City Council 2017</i> \$5,400 <i>Wesson Officeholder Account</i> \$2,800 <i>Karo Torossian for Council 2017</i> \$1,700 <i>Monica Ratliff for City Council 2017</i> \$700 <i>Mitch O'Farrell for City Council</i>\$500 <i>Bob Blumenfield for City Council</i>\$200 <i>Curren Price, Jr. for City Council 2017</i>\$200
2. \$4,900	Englander Knabe and Allen	Firm	<i>Monica Rodriguez for City Council 2017</i> \$2,800 <i>Wesson Officeholder Account</i> \$1,400 <i>Joe Buscaino for City Council 2011 Officeholder</i> \$700
3. \$2,130	Kevin K. McDonnell	Lobbyist	<i>Koretz for City Council 2017</i> \$2,130
4. \$2,100	Airbnb, Inc.	Employer	<i>Friends of Eric Garcetti Officeholder</i> \$1,400 <i>Harris-Dawson for City Council 2015 Officeholder</i> \$700
5. \$2,100	Central City Association of Los Angeles	Employer	<i>Friends of Eric Garcetti Officeholder</i> \$1,400 <i>Bob Blumenfield for City Council 2013 – Officeholder Account</i> \$700
6. \$2,100	Jeffrey S. McConnell	Lobbyist	<i>Monica Rodriguez for City Council 2017</i> \$1,400 <i>Wesson Officeholder Account</i> \$700
7. \$1,400	Eric W. Rose	Lobbyist	<i>Joe Buscaino for City Council 2011 Officeholder</i> .. \$700 <i>Monica Rodriguez for City Council 2017</i> \$700
8. \$700	Marcus A. Allen	Lobbyist	<i>Monica Rodriguez for City Council 2017</i> \$700
9. \$700	Building Owners & Managers Assn	Employer	<i>Wesson Officeholder Account</i> \$700
10. \$700	Harvey A. Englander	Lobbyist	<i>Wesson Officeholder Account</i> \$700
11. \$250	Afriat Consulting Group Inc	Firm	<i>Mitch O'Farrell for City Council 2017</i> \$250

Also in the period, a single lobbyist disclosed serving as an intermediary for the contribution shown below.

INTERMEDIARY CONTRIBUTIONS 2016 Q3			
Total Intermediary Contributions	Name of Lobbying Entity	Type of Entity	Recipients
\$700	Ernesto Pantoja	Lobbyist	<i>Monica Rodriguez for City Council</i> \$700

I. Public Access

Detailed information about lobbying entities and their clients is available on the lobbying page of the Ethics Commission's web site. Our electronic filing system is instantly updated when a registration occurs or a quarterly report is filed. Registration statements and quarterly reports may be viewed online, and the public can also conduct queries to retrieve specific information about lobbying entities and their activities.

This and other quarterly summaries are available on the Ethics Commission's lobbying page.