
Item 8
Information

Quarterly Lobbying Report

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the fourth quarter of 2017.

Recommended Action: This item is for informational purposes only.

Authors: Heather Holt, Executive Director
Mark Low, Lobbying Program Manager

Presenter: Mark Low, Lobbying Program Manager

Lobbying Report: 4th Quarter 2017

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the fourth quarter of 2017.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Fourth Quarter Compliance

In the fourth quarter of 2017, there were 441 registered lobbyists and 133 registered lobbying firms, including 45 sole proprietorships. In addition, there were 80 lobbyist employers.

These 654 lobbying entities were required to file 609 disclosure reports for the fourth quarter (the 45 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 605 reports (99 percent) were filed on time. Penalties totaling \$150 were paid in connection with reports filed past the January 31, 2018 deadline. The tables in this report detail and summarize information that was disclosed through all reports filed for the quarter.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$15,880,934 in payments from clients was reported by all lobbying firms for the fourth quarter of 2017.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$460,000 from clients in the fourth quarter. Together, the ten firms reported receiving a total of \$8,065,341, which represents 50.8 percent of all payments from clients reported by all lobbying firms for the fourth quarter of 2017.

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients		
1. \$1,430,610	DLA Piper LLP (US)		
	Ace Outdoor Advertising	Development II LLC	Nationwide RP Corporation
	Arc Capital Partners LLC	Harley Neuman (Tierra Nostra Trust)	Nike, Inc.
	Atlas Capital Group, LLC	Harridge Development Group, LLC	Oxford Capital Group
	Bancroft Capital	Hayato Restaurant	Prime/CRDF Mission Hills, LLC
	Barlow Respiratory Hospital	Hudson Pacific	Providence Holy Cross Medical Center
	Bastion Development Corporation	Jade Enterprises, LLC	Realm Group LLC
	Boulevard Nightlife	Jamison Properties, LP	Relevant Group LLC
	Champion Real Estate Company	Jia Yuan USA Co., Inc.	RWBP Highland, LP
	City Century LLC	Ladder Capital Finance	Ryda Ventures LLC
	City Wild Posting	Larchmont Village Partners One LLC	Shappell Liberty Investment Properties, LLC
	CityView	Laurus Corporation	Sietsema, Paul
	CityView - duplicate	Lawn School LLC	Skid Row Housing Trust
	Crescent Heights	Leap of Faith Partners	Southern California Ambulance
	Crossroads Associates LLC	Local Construct	Statewide Acquisitions
	CTK Ventures	Los Angeles Streetcar, Inc.	Stiletto Flats, Inc.
	CV 1800 Beverly, LLC	Lowe Enterprises Inc.	Trammell Crow Residential
	Deep Green Housing	LQ Management	United Downtown LA LLC
	Estate Four	Maguire Properties - 755 S. Figueroa, LLC	Urban Offerings
	EYP Realty	Manufactory LA LLC	Watermark Westwood Village LLC
	Forest City Residential West, Inc.	Metspresso LLC	Westland Partners Inc
	Gilmore Associates	MREC HD Blake Street	WP West Development Enterprises
	Golden Hills	MREC HD Elysian Park, LLC	
	Greenland LA Metropolis	National Electrical Contractors Association	

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients
2. \$1,220,239	<p>Englander Knabe and Allen</p> <p>5959 LLC City of Alhambra Motorola, Inc. 9712 Oak Pass Road, LLC Clark Construction Group - Nike Accela, Inc. California, LP Official Police Garage Assn of American Golf Clay Lacy Aviation LA Corporation Coca Cola Bottling USA OFO US Limited American Wood Council Colman, Robert One Concern, Inc. Anthem, Inc. CONRAC Onni Contracting (CA) Inc. AT&T Enterprise Services Crews of California, Inc. Orangedale MP, LP (AT & T and its Dedicated Building Services, Ozone Clean Technologies, affiliates) LLC Inc. Avaya, Inc. Downtown Alameda Partners Poppy Properties, Inc. Avisare Corporation Enterprise Rent-A-Car proyectosLA LLC Bay Village Investments, Company of Los Angeles Quick Silver Towing, Inc. LLC Gavin de Becker & Associates, Renovate America, Inc. Bel Air Cliff Property Inc. Rose Cafe and Market, Inc. Holding Inc. Gilmore Associates SAS Institute Inc. Beverly Hills Greater Los Hillcrest Beverly Oil Seaview Investors, LLC Angeles Association Corporation Skanska USA Civil Inc. of Realtors HNTB Corporation Southland News Distribution BLH Construction Co. IMPEX Technologies, Inc. Co., LLC BNSF Railway Company IPL, Inc. SproutLA Boingo Wireless, Inc. Itron, Inc. The Ruth Group Burke, Williams & JetBlue Airways Corporation Timberlane Partners IV LLC Sorensen, LLP For Katten Muchin Rosenman LLP Total Transportation Services, City of Alhambra KB Collective for Compassion Inc. - TTSI BYD Care Inc. TRC Solutions, Inc. CA, Inc. La Terra Development LLC UCBA Trade Association California Trucking Levy Affiliated Holdings Universal Technical Institute, Association Library Street Collective Inc. Calmet Corp. Los Angeles City Attorneys Waste Management Inc. CALTROP Association Westfield Airports, LLC Cheung, Rose Mobilitie Management LLC Westfield, LLC</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients
3. \$934,289	<p>Armbruster Goldsmith & Delvac LLP</p> <p>11460 Gateway LLC Equity Office Omninet 2800 Casitas LLC Equity Residential ONNI Group Contracting 6104 Hollywood, LLC Faring Capital, LLC Fifield (California) Inc. 646 South Broadway LLC Companies OSIB LA Downtown Properties, 649 South Olive LLC Frost/Chaddock Developers, LLC 7107 KWLF Developers, LLC Palisades Capital Partners LLC G.H. Palmer Pebblebrook Hotels 740 South Broadway LLC Glencoe Avenue Associates Precision Development Academy of Motion Picture LLC Company Arts & Sciences Greystar PSS West L.A., LLC AEG Griffin Opportunities, LLC RAR2-Villa Marina Center CA, Alliance Development Halavi Family Trust/La Brea 9 LLC American Commercial LLC Regalian, LLC Equities Hollywood Sycamore LLC Seaview Investors, LLC Amoroso Company IMT Capital LLC SeaZen-AHC 1375, LLC Aragon Intelligent Design Real Estate Spectrum Group Real Estate AutoNation Irvine Riverside W, LLC SunCal Bel Air Cliff Holdings Inc. Jade Enterprises Terra River LLC Belmont Village Senior Jamison Properties, LP The Buckley School Living Joan's on Third The Hanover Company Biergarten, LLC Johnson Development The Icon at Panorama, LLC Black Equities Karma Company, LLC The Macerich Company BLT Enterprises Karney Management The Mirman School Bolour Company The Walt Disney Company Brentwood School LA Hollywood Properties LLC Tishman Speyer California Landmark Labi, Adrien Trammell Crow Camden USA, Inc. Land Sea Air Leasing, Corp. TriCal Construction Canfield Development, Laurus Corporation TriStar Realty Group, LLC Inc. LeFrak UB RiverRow LLC Caruso Affiliated Lenmar Beverly Glen LLC UDR CDC Mar Panama, LLC Lincoln Property Company United Technologies Corporation Chapman Court, LLC Lizard Capital LLC University of Southern Chernoff Family Trust Lowe Enterprises Real Estate California CIM Group Group Urban View Investments, LLC City Market of Los Angeles Lucas Museum of Narrative US Longton, Inc. Clearwater Communities Arts Vista Investment CoreSite MacFarlane Partners Weddington Living LLC Crest Real Estate Mazzone, Angelo Westmark School Crown Acquisitions, Inc. MCRT Investments LLC Westwood Marketplace Decron Properties MGA North LLC Westwood3, LLC Devenney Group, Ltd. Milken Community Schools Wetherly Portfolio LLC District Square LLC Next Century Associates, LLC Wilshire Skyline, Inc. Douglas Emmett NMS Properties, Inc. Windward School Elm Tree Investments Oakmont Capital YSHRE LA LLC Encino Group Oceanwide Plaza LLC</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients																																							
4. \$918,000	<p>Ek, Sunkin, Klink & Bai</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">3K Property Management</td> <td style="width: 33%;">Clear Channel</td> <td style="width: 33%;">McCourt Global</td> </tr> <tr> <td>AECOM</td> <td>Competitor Group</td> <td>Meruelo Group</td> </tr> <tr> <td>American Beverage Association</td> <td>Freeport-McMoRan Oil & Gas</td> <td>Microsoft Corporation</td> </tr> <tr> <td>Arrow Technology</td> <td>Hankook Property Management Company, Inc.</td> <td>Motion Picture Association of America</td> </tr> <tr> <td>BMG Money</td> <td>Harvard Westlake School</td> <td>Pacific Maritime Association</td> </tr> <tr> <td>Boos Development</td> <td>Hilton Hotels</td> <td>Republic Services</td> </tr> <tr> <td>BreitBurn Management Company</td> <td>Jamison Properties</td> <td>Revive Restoration</td> </tr> <tr> <td>Cadiz, Inc.</td> <td>Jia Long Real Estate Development</td> <td>Souther California Gas Company</td> </tr> <tr> <td>Capri Urban Development</td> <td>Kalnel Gardens</td> <td>Spectrum Group Real Estate</td> </tr> <tr> <td>CBS Group</td> <td>LA Mart</td> <td>Sugarfish</td> </tr> <tr> <td>CGI Strategies</td> <td>Los Angeles Wholesale Produce Mart</td> <td>Valero</td> </tr> <tr> <td>Cha Health Systems</td> <td></td> <td>Walter J Company</td> </tr> <tr> <td>City Century</td> <td></td> <td>Westside Campus Owner, LLC</td> </tr> </table>	3K Property Management	Clear Channel	McCourt Global	AECOM	Competitor Group	Meruelo Group	American Beverage Association	Freeport-McMoRan Oil & Gas	Microsoft Corporation	Arrow Technology	Hankook Property Management Company, Inc.	Motion Picture Association of America	BMG Money	Harvard Westlake School	Pacific Maritime Association	Boos Development	Hilton Hotels	Republic Services	BreitBurn Management Company	Jamison Properties	Revive Restoration	Cadiz, Inc.	Jia Long Real Estate Development	Souther California Gas Company	Capri Urban Development	Kalnel Gardens	Spectrum Group Real Estate	CBS Group	LA Mart	Sugarfish	CGI Strategies	Los Angeles Wholesale Produce Mart	Valero	Cha Health Systems		Walter J Company	City Century		Westside Campus Owner, LLC
3K Property Management	Clear Channel	McCourt Global																																						
AECOM	Competitor Group	Meruelo Group																																						
American Beverage Association	Freeport-McMoRan Oil & Gas	Microsoft Corporation																																						
Arrow Technology	Hankook Property Management Company, Inc.	Motion Picture Association of America																																						
BMG Money	Harvard Westlake School	Pacific Maritime Association																																						
Boos Development	Hilton Hotels	Republic Services																																						
BreitBurn Management Company	Jamison Properties	Revive Restoration																																						
Cadiz, Inc.	Jia Long Real Estate Development	Souther California Gas Company																																						
Capri Urban Development	Kalnel Gardens	Spectrum Group Real Estate																																						
CBS Group	LA Mart	Sugarfish																																						
CGI Strategies	Los Angeles Wholesale Produce Mart	Valero																																						
Cha Health Systems		Walter J Company																																						
City Century		Westside Campus Owner, LLC																																						

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients																																																																																				
5. \$749,954	<p>Craig Lawson & Co., LLC</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">1045 Olive LLC</td> <td style="width: 33%;">Fashion District Residences</td> <td style="width: 33%;">Museum Associates</td> </tr> <tr> <td>1200 S. Figueroa LLC</td> <td>LLC</td> <td>Museum of Contemporary Art</td> </tr> <tr> <td>28th Church</td> <td>Fay Avenue Art District</td> <td>National Real Estate</td> </tr> <tr> <td>A Community of Friends</td> <td>Dwellings LLC</td> <td>Development LLC</td> </tr> <tr> <td>Abode Communities</td> <td>GI TC One Wilshire LLC</td> <td>Palisades Capital Partners LLC</td> </tr> <tr> <td>AEG Desmond LLC</td> <td>Greenland US Holding Co.</td> <td>PATH Ventures</td> </tr> <tr> <td>Amidi Group</td> <td>Grocery Outlet Inc.</td> <td>Petersen Automotive Museum</td> </tr> <tr> <td>Augustson Family Trust</td> <td>Harry's Auto Body Inc</td> <td>R.D. Olson Development</td> </tr> <tr> <td>BLVD Partners</td> <td>Holland Partners</td> <td>Redcar Properties</td> </tr> <tr> <td>Capital Foresight</td> <td>Hollywood Forever Inc.</td> <td>Rodeo Properties LLC</td> </tr> <tr> <td>Career Lofts - LA</td> <td>Intelligent Design Real Estate</td> <td>Sandstone Properties</td> </tr> <tr> <td>Carmel Partners Inc.</td> <td>Jade Enterprises</td> <td>Seritage SRC Finance LLC</td> </tr> <tr> <td>Carson Corner LLC</td> <td>Jamison Properties LP</td> <td>Shammas Realty LLC</td> </tr> <tr> <td>Caruso Affiliated Holdings</td> <td>Johnson Fain Architects</td> <td>Shoreham Capital LP</td> </tr> <tr> <td>Chabad of Greater Los Feliz</td> <td>Kaiser Foundation Health Plan Inc.</td> <td>Skid Row Housing Trust</td> </tr> <tr> <td>Chelsea Investment Corp.</td> <td>LA Urban Homes</td> <td>SRG Properties</td> </tr> <tr> <td>CIM Group</td> <td>LB Property Management</td> <td>SRO Housing Corp.</td> </tr> <tr> <td>CityView</td> <td>Lifan Tower LLC</td> <td>Sumitomo Realty</td> </tr> <tr> <td>Clifford Beers Housing</td> <td>Lincoln Property Co.</td> <td>The City Market of Los Angeles</td> </tr> <tr> <td>Combined Properties</td> <td>Maguire Properties</td> <td>The Condor LLC</td> </tr> <tr> <td>Continuum Partners</td> <td>Maple Multi-Family Land CA</td> <td>Thomas Safran & Associates</td> </tr> <tr> <td>Crespi Carmelite High School</td> <td>Marina Business Center LLC</td> <td>Tooley Interests</td> </tr> <tr> <td>Darden Corp.</td> <td>Markwood Enterprises</td> <td>Tujunga Village LLC</td> </tr> <tr> <td>Detroit Ventures LLC</td> <td>McCadden Plaza L.P.</td> <td>Universal Villas LLC</td> </tr> <tr> <td>Dynamic Development Co.</td> <td>McCormack Baron Salazar</td> <td>USC Caruso Catholic Center & Our Savior Parish Church</td> </tr> <tr> <td>Eiden Inc.</td> <td>Mercy Housing</td> <td>Verbukh, Isaac</td> </tr> <tr> <td>Equity Residential</td> <td>Mitsui Fudosan America</td> <td>Walter N Marks Inc</td> </tr> <tr> <td></td> <td>Monteverdi LLC c/o Paratus Group</td> <td>Wolf Rifkin Shapiro Schulman & Rabkin LLP</td> </tr> </table>	1045 Olive LLC	Fashion District Residences	Museum Associates	1200 S. Figueroa LLC	LLC	Museum of Contemporary Art	28th Church	Fay Avenue Art District	National Real Estate	A Community of Friends	Dwellings LLC	Development LLC	Abode Communities	GI TC One Wilshire LLC	Palisades Capital Partners LLC	AEG Desmond LLC	Greenland US Holding Co.	PATH Ventures	Amidi Group	Grocery Outlet Inc.	Petersen Automotive Museum	Augustson Family Trust	Harry's Auto Body Inc	R.D. Olson Development	BLVD Partners	Holland Partners	Redcar Properties	Capital Foresight	Hollywood Forever Inc.	Rodeo Properties LLC	Career Lofts - LA	Intelligent Design Real Estate	Sandstone Properties	Carmel Partners Inc.	Jade Enterprises	Seritage SRC Finance LLC	Carson Corner LLC	Jamison Properties LP	Shammas Realty LLC	Caruso Affiliated Holdings	Johnson Fain Architects	Shoreham Capital LP	Chabad of Greater Los Feliz	Kaiser Foundation Health Plan Inc.	Skid Row Housing Trust	Chelsea Investment Corp.	LA Urban Homes	SRG Properties	CIM Group	LB Property Management	SRO Housing Corp.	CityView	Lifan Tower LLC	Sumitomo Realty	Clifford Beers Housing	Lincoln Property Co.	The City Market of Los Angeles	Combined Properties	Maguire Properties	The Condor LLC	Continuum Partners	Maple Multi-Family Land CA	Thomas Safran & Associates	Crespi Carmelite High School	Marina Business Center LLC	Tooley Interests	Darden Corp.	Markwood Enterprises	Tujunga Village LLC	Detroit Ventures LLC	McCadden Plaza L.P.	Universal Villas LLC	Dynamic Development Co.	McCormack Baron Salazar	USC Caruso Catholic Center & Our Savior Parish Church	Eiden Inc.	Mercy Housing	Verbukh, Isaac	Equity Residential	Mitsui Fudosan America	Walter N Marks Inc		Monteverdi LLC c/o Paratus Group	Wolf Rifkin Shapiro Schulman & Rabkin LLP
1045 Olive LLC	Fashion District Residences	Museum Associates																																																																																			
1200 S. Figueroa LLC	LLC	Museum of Contemporary Art																																																																																			
28th Church	Fay Avenue Art District	National Real Estate																																																																																			
A Community of Friends	Dwellings LLC	Development LLC																																																																																			
Abode Communities	GI TC One Wilshire LLC	Palisades Capital Partners LLC																																																																																			
AEG Desmond LLC	Greenland US Holding Co.	PATH Ventures																																																																																			
Amidi Group	Grocery Outlet Inc.	Petersen Automotive Museum																																																																																			
Augustson Family Trust	Harry's Auto Body Inc	R.D. Olson Development																																																																																			
BLVD Partners	Holland Partners	Redcar Properties																																																																																			
Capital Foresight	Hollywood Forever Inc.	Rodeo Properties LLC																																																																																			
Career Lofts - LA	Intelligent Design Real Estate	Sandstone Properties																																																																																			
Carmel Partners Inc.	Jade Enterprises	Seritage SRC Finance LLC																																																																																			
Carson Corner LLC	Jamison Properties LP	Shammas Realty LLC																																																																																			
Caruso Affiliated Holdings	Johnson Fain Architects	Shoreham Capital LP																																																																																			
Chabad of Greater Los Feliz	Kaiser Foundation Health Plan Inc.	Skid Row Housing Trust																																																																																			
Chelsea Investment Corp.	LA Urban Homes	SRG Properties																																																																																			
CIM Group	LB Property Management	SRO Housing Corp.																																																																																			
CityView	Lifan Tower LLC	Sumitomo Realty																																																																																			
Clifford Beers Housing	Lincoln Property Co.	The City Market of Los Angeles																																																																																			
Combined Properties	Maguire Properties	The Condor LLC																																																																																			
Continuum Partners	Maple Multi-Family Land CA	Thomas Safran & Associates																																																																																			
Crespi Carmelite High School	Marina Business Center LLC	Tooley Interests																																																																																			
Darden Corp.	Markwood Enterprises	Tujunga Village LLC																																																																																			
Detroit Ventures LLC	McCadden Plaza L.P.	Universal Villas LLC																																																																																			
Dynamic Development Co.	McCormack Baron Salazar	USC Caruso Catholic Center & Our Savior Parish Church																																																																																			
Eiden Inc.	Mercy Housing	Verbukh, Isaac																																																																																			
Equity Residential	Mitsui Fudosan America	Walter N Marks Inc																																																																																			
	Monteverdi LLC c/o Paratus Group	Wolf Rifkin Shapiro Schulman & Rabkin LLP																																																																																			

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients		
6. \$679,721	<p>Sheppard, Mullin, Richter & Hampton LLP</p> <p>1600 Hudson, LLC Hollywood Forever Cemetery McCadden Plaza, LP 3 Steel LLC Hollywood International Millennium Partners LA Azure Development, Inc. Regional Center Pacific Clinics Beaux Arts Development Hudson Pacific Properties, Primestor Development, Inc. Co. Inc. Samatas Geoula, Joe Lightstone DTLA, LLC Thornton Aircraft Company Habita Arts District, LLC LLJ Adler Warner Venus Over Manhattan Hammer Museum</p>		
7. \$644,085	<p>Jeffer Mangels Butler & Mitchell LLP</p> <p>1410 Tanager, LLC Crestlloyd LLC Legado Companies 15 Rose LLC; Doug Bruce; Crimson EHOE 12444 Levi, Evan Glen Luchford Venice Blvd Investors LP Lola Visual Effects 2026 Bentley LLC and Cummins, Philip Overall Murals Michael Cohanzad Diamond Cove Investments Palisades Drive LP 811 Ocean Front Walk LLC Draai, Victor Pashaie, Michael and 815 Ocean Front Empire USA, Inc. Paterson, Yvonne Walk LLC Essex Property Trust Ridgeley 744 LLC; Kamyar 888 Devon LLC Feldman, Todd Lashgari 900 Hilgard, LLC; Eraj Fisch Properties LP Rimini LP Basseri; Theodore M. Forestar Real Estate Group, Ronald A. Simms Commercial Khalili Inc. Development and Montel Amalgamated Bank GBI-CMB LP Associates LP Arneson, David Glendower, LLC SB Hotel LA, LLC ASB Watermarke Owner, Golden Bee Investments Seibel, Barry and Rhonda LLC Gottlieb, Richard, Tobias Smith, Michael Bay Village Miller Soltani, Alex, ARS Holdings, Bay-Shuck, Aaron Gregorchuk; Manasseh LLC Bazon, Ayelet Building Group, Inc., STI CA 1, LLC; TDC Properties Boardwalk Sunset LLC Stephen Stockdale Capital Partners Bochner, Dan Grueter, Nina and Andreas Tag Front Bordan Shoe Company H&F Development; David Tower Lane Properties, Inc. Boys and Girls Club of Colin Phillips TPS Parking Management, LLC San Fernando Valley Hanasab, Robert and Soraiya dba The Parking Spot and Bright, Lilly and Evan Cole Jia Yuan USA Co., Inc. TPS Parking Century, LLC Burdorf, Gary Judaken, Len Urban Commons Capital Stone Kellal Israel Synagogue William E. Keenan Living Trust; Management, Inc.; Kohanoff, Saeed and Siamak William Keenan 1999 Sycamore, LLC Kornblum, David York Avenue 54 LLC Chapman Court, LLC Kottler, Don and Marlene Ziman and 416 Grand Blvd. Chenault Terrace, LLC Lavin, Norman and Michele LLC, Ralph</p>		

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients																																																					
8. \$550,000	<p>M Advisors LLC</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">1200 S. Figueroa Development, Inc</td> <td style="width: 33%;">HNTB Corporation</td> <td style="width: 33%;">Pacific Property Partners</td> </tr> <tr> <td>AEG</td> <td>International Brotherhood Of Electrical Workers, Local 11</td> <td>Providence Tarzana Medical Center</td> </tr> <tr> <td>Airbnb</td> <td>International Brotherhood Of Electrical Workers, Local 18</td> <td>Rancho Ve, LLC</td> </tr> <tr> <td>Atlas / College Station</td> <td>Ironworkers Local 416</td> <td>Regency</td> </tr> <tr> <td>Blue Line Grid</td> <td>Ironworkers Local 433</td> <td>Southern California Pipe Trades District Council 16</td> </tr> <tr> <td>CA Resources Corporation</td> <td>IUPAT District Council 36</td> <td>Sunset Studio Holdings, LLC</td> </tr> <tr> <td>Californians For Energy Independence</td> <td>Koneousa</td> <td>United Food & Commercial Workers Local 770</td> </tr> <tr> <td>Creed LA</td> <td>LAFC Sports, LLC</td> <td>Verizon</td> </tr> <tr> <td>Encore Property Management</td> <td>Lexray</td> <td>Westfield - Village In West Hills</td> </tr> <tr> <td>Guess, Inc</td> <td>Lincoln Property Company West LLC</td> <td>Westside Campus Owner, LLC</td> </tr> </table>			1200 S. Figueroa Development, Inc	HNTB Corporation	Pacific Property Partners	AEG	International Brotherhood Of Electrical Workers, Local 11	Providence Tarzana Medical Center	Airbnb	International Brotherhood Of Electrical Workers, Local 18	Rancho Ve, LLC	Atlas / College Station	Ironworkers Local 416	Regency	Blue Line Grid	Ironworkers Local 433	Southern California Pipe Trades District Council 16	CA Resources Corporation	IUPAT District Council 36	Sunset Studio Holdings, LLC	Californians For Energy Independence	Koneousa	United Food & Commercial Workers Local 770	Creed LA	LAFC Sports, LLC	Verizon	Encore Property Management	Lexray	Westfield - Village In West Hills	Guess, Inc	Lincoln Property Company West LLC	Westside Campus Owner, LLC																					
1200 S. Figueroa Development, Inc	HNTB Corporation	Pacific Property Partners																																																				
AEG	International Brotherhood Of Electrical Workers, Local 11	Providence Tarzana Medical Center																																																				
Airbnb	International Brotherhood Of Electrical Workers, Local 18	Rancho Ve, LLC																																																				
Atlas / College Station	Ironworkers Local 416	Regency																																																				
Blue Line Grid	Ironworkers Local 433	Southern California Pipe Trades District Council 16																																																				
CA Resources Corporation	IUPAT District Council 36	Sunset Studio Holdings, LLC																																																				
Californians For Energy Independence	Koneousa	United Food & Commercial Workers Local 770																																																				
Creed LA	LAFC Sports, LLC	Verizon																																																				
Encore Property Management	Lexray	Westfield - Village In West Hills																																																				
Guess, Inc	Lincoln Property Company West LLC	Westside Campus Owner, LLC																																																				
9. \$476,613	<p>Latham & Watkins LLP</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">5601-5667 Santa Monica Blvd (LA) Owner LLC</td> <td style="width: 33%;">Forest Lawn Memorial Park Assn</td> <td style="width: 33%;">Mitsui Fudosan America, Inc.</td> </tr> <tr> <td>5929 Sunset (Hollywood), LLC and CIM Group, LP</td> <td>G-Smatt America Co., Ltd.</td> <td>NBCUniversal Media, LLC</td> </tr> <tr> <td>904 La Brea and Cim Group LP</td> <td>GH Palmer Assoc (Palmer/Flower Street Properties, LP)</td> <td>Norman Cienega Property Group LLC</td> </tr> <tr> <td>9712 Oak Pass Road, LLC</td> <td>Heart Olive, LLC</td> <td>Oak View Group, LLC</td> </tr> <tr> <td>Apartment Investments & Management Company ("AIMCO")</td> <td>Honeywell International, Inc.</td> <td>Pacific Maritime Association</td> </tr> <tr> <td>Archer School for Girls</td> <td>Hudson Pacific Properties, Inc.</td> <td>Paramount Studios</td> </tr> <tr> <td>Boething - Treeland</td> <td>J. Paul Getty Trust</td> <td>Providence Tarzana Medical Center</td> </tr> <tr> <td>Caruso Affiliated</td> <td>JMB Realty Corporation (AKA: AP Properties)</td> <td>Public Storage, Inc.</td> </tr> <tr> <td>CH Palladium, LLC</td> <td>Karney Properties Co.</td> <td>RWS Sunset, LLC</td> </tr> <tr> <td>Clear Channel Outdoor</td> <td>Karsh, Bruce & Martha</td> <td>SBLP Development LLC</td> </tr> <tr> <td>CORE/Related Grand Ave, LLC</td> <td>LAFC Sports, LLC</td> <td>Sierra Canyon High School Foundation</td> </tr> <tr> <td>Crescent Heights</td> <td>Loyola Marymount University</td> <td>SM 10000 Property, LLC</td> </tr> <tr> <td>Dynamic Development Company, LLC</td> <td>Lucas Museum of Narrative Art</td> <td>The Buckley School</td> </tr> <tr> <td></td> <td>McCourt Partners LLC</td> <td>Tribune Media Company</td> </tr> <tr> <td></td> <td></td> <td>VE Equities, LLC</td> </tr> <tr> <td></td> <td></td> <td>Westfield, LLC</td> </tr> <tr> <td></td> <td></td> <td>Wilshire Gayley, LLC</td> </tr> </table>			5601-5667 Santa Monica Blvd (LA) Owner LLC	Forest Lawn Memorial Park Assn	Mitsui Fudosan America, Inc.	5929 Sunset (Hollywood), LLC and CIM Group, LP	G-Smatt America Co., Ltd.	NBCUniversal Media, LLC	904 La Brea and Cim Group LP	GH Palmer Assoc (Palmer/Flower Street Properties, LP)	Norman Cienega Property Group LLC	9712 Oak Pass Road, LLC	Heart Olive, LLC	Oak View Group, LLC	Apartment Investments & Management Company ("AIMCO")	Honeywell International, Inc.	Pacific Maritime Association	Archer School for Girls	Hudson Pacific Properties, Inc.	Paramount Studios	Boething - Treeland	J. Paul Getty Trust	Providence Tarzana Medical Center	Caruso Affiliated	JMB Realty Corporation (AKA: AP Properties)	Public Storage, Inc.	CH Palladium, LLC	Karney Properties Co.	RWS Sunset, LLC	Clear Channel Outdoor	Karsh, Bruce & Martha	SBLP Development LLC	CORE/Related Grand Ave, LLC	LAFC Sports, LLC	Sierra Canyon High School Foundation	Crescent Heights	Loyola Marymount University	SM 10000 Property, LLC	Dynamic Development Company, LLC	Lucas Museum of Narrative Art	The Buckley School		McCourt Partners LLC	Tribune Media Company			VE Equities, LLC			Westfield, LLC			Wilshire Gayley, LLC
5601-5667 Santa Monica Blvd (LA) Owner LLC	Forest Lawn Memorial Park Assn	Mitsui Fudosan America, Inc.																																																				
5929 Sunset (Hollywood), LLC and CIM Group, LP	G-Smatt America Co., Ltd.	NBCUniversal Media, LLC																																																				
904 La Brea and Cim Group LP	GH Palmer Assoc (Palmer/Flower Street Properties, LP)	Norman Cienega Property Group LLC																																																				
9712 Oak Pass Road, LLC	Heart Olive, LLC	Oak View Group, LLC																																																				
Apartment Investments & Management Company ("AIMCO")	Honeywell International, Inc.	Pacific Maritime Association																																																				
Archer School for Girls	Hudson Pacific Properties, Inc.	Paramount Studios																																																				
Boething - Treeland	J. Paul Getty Trust	Providence Tarzana Medical Center																																																				
Caruso Affiliated	JMB Realty Corporation (AKA: AP Properties)	Public Storage, Inc.																																																				
CH Palladium, LLC	Karney Properties Co.	RWS Sunset, LLC																																																				
Clear Channel Outdoor	Karsh, Bruce & Martha	SBLP Development LLC																																																				
CORE/Related Grand Ave, LLC	LAFC Sports, LLC	Sierra Canyon High School Foundation																																																				
Crescent Heights	Loyola Marymount University	SM 10000 Property, LLC																																																				
Dynamic Development Company, LLC	Lucas Museum of Narrative Art	The Buckley School																																																				
	McCourt Partners LLC	Tribune Media Company																																																				
		VE Equities, LLC																																																				
		Westfield, LLC																																																				
		Wilshire Gayley, LLC																																																				

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2017 Q4

Rank & Payments	Firm & Clients		
10. \$461,830	Manatt Phelps & Phillips LLP		
	1041 Abbott Kinney LLC	Bedrosian , John and Judith	Mount Saint Mary's University
	28th Church of Christ, Scientist	Bluejay Real Estate Trust	Museum Associates d/b/a Los Angeles County Museum of Art
	6363 Sunset Partners, LLLP/The Los Angeles Film School	Conduent, Inc. and its Affiliates	Public Storage, Inc.
	Agora Realty & Management, inc.	Feintech, Lisa	Regency Outdoor Advertising, Inc.
	AMDA College and Conservatory of the Performing Arts	Foot Locker, Inc.	Rite Aid
	American Multi-Cinema, Inc.	Hirsch, Clement Bo	The California State University
	Athens Services	Hollywood Museum	The Related Companies
	Bahmani, Zohreh	Horacek, Joseph	Timco CNG Fund I, LLC
	BE La Cienega, LLC	Khalkhali, Farzin	Turner Broadcasting System, Inc
		Kilroy Realty Corporation	UA Plumbers Local Union 78
		Lighthouse Investments, LLC	
		Live Nation	
		Lourd, Bryan	
		MAXIMUS, Inc.	
		McDevitt, Joe	
		Metro Capital Builders, Inc.	

E. Top 10 Highest Paying Clients

In the fourth quarter of 2017, there were 1,747 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the fourth quarter are identified in the table that begins below. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$118,000 during the quarter. Combined, their payments totaled \$2,213,674 or 13.9 percent of the \$15,880,934 total reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregated Client Payments Reported for 2017 Q4

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
1. Crossroads Associates LLC	\$458,142	DLA Piper LLP (US)	\$458,142	Crossroads	City Council, LAFD, Housing and Community Investment, Planning, LADOT

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2017 Q4

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied	
		Lobbying Firm	Payment	City Matter		
2. Atlas Capital Group, LLC	\$323,789	DLA Piper LLP (US)	\$323,789	Alameda Square/777 Alameda St	Mayor, City Attorney, City Council, Building and Safety, CLA, LAFD, Planning, LAPD, LADOT	
3. Hollywood International Regional Center	\$255,938	Sheppard, Mullin, Richter & Hampton LLP	\$140,339	6516 Selma Ave./Los Angeles [CPC-2016-270-VZC-HD-CUB-SPR]	Planning	
			\$115,599	6421 West Selma Avenue [ZA-2015-2671-CUB]	Planning	
4. La Terra Development LLC	\$218,848	Englander Knabe and Allen	\$54,900	Pinnacle 360 Hoover LLC/235 N. Hoover Street, Los Angeles, CA	None reported.	
			\$43,300	1350 Deluxe Hollywood Investors, LLC/1350 N. Western Ave., Los Angeles, CA	None reported.	
			\$36,000	Development/4850 Hollywood Blvd.	None reported.	
			\$20,000	Development/1100 West Temple	None reported.	
			MAX DEVELOPMENT LLC dba three6ixty	\$32,544	1100 Temple/1100 Temple LA, CA 90012	City Council, Building and Safety, LAFD, Housing and Community Investment, Neighborhood Councils, Planning, Public Works, Board, Engineering
				\$19,256	Barnsdall/4850 Hollywood Blvd 90027	City Council, Building and Safety, Planning, Engineering
				\$8,411	Pinnacle/235 N Hoover St 90004	Building and Safety, LAFD, Housing and Community Investment, Public Works Board, Engineering
				\$4,437	Deluxe/1350 N Western Ave 90028	Building and Safety, LAFD, Planning, Engineering
		5. Cen Fed, LTD	\$203,183	Gonzales Law Group, APC	\$203,183	4900 Hollywood Project/4900 Hollywood [CPC2013-1595-DB-CU-ZAA-SPP-SPR]

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2017 Q4

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
6. Lightstone DTLA LLC (and Lightstone and Lightstone Group)	\$185,441	Sheppard, Mullin, Richter & Hampton LLP	\$150,000	Figueroa Convention Center Hotel	City Council, CLA, Planning
		Arnie Berghoff & Associates	\$20,000	Development projects in the City of Los Angeles	City Council, Planning
		Psomas	\$7,875	Subdivision Map/601 W. Pico Blvd and 1248-1260 S. Figueroa Ave	Planning
		Urban Solutions, LLC	\$7,566	Proposed Hotel /Pico & Figueroa [CF 16-0073]	City Council
7. CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP)	\$178,284	Gonzales Law Group, APC	\$43,836	5103 Adams [DIR2017-2835-DV-SPR]	City Council, Planning
			\$20,217	Sightglass Coffee [ZA2017-1968-CU]	City Council, Planning
			\$11,277	953 Sycamore	City Council, Planning
			\$10,245	Buerge East	City Council, Planning
			\$9,606	West LA project/11800 Santa Monica [DIR2014-2297-DB-SPR]	City Council, Planning
			\$5,729	7029 Willoughby	City Council, Planning
			\$5,586	7007 Romaine/7007 Romaine [ZA-2016-2266-ZAA]	City Council, Planning
			\$5,090	904 La Brea GPA/ZC/904-932 N. La Brea Avenue [CPC2014-4074-GPA-ZC-HD-ZAA-SPR]	City Council, Planning
			\$4,581	Western	City Council, Planning
			\$1,327	911 Sycamore	City Council, Planning
		\$376	Marketplace	City Council, Planning	
Latham & Watkins LLP	\$50,355	Land Use & Transportation Matters re: Sunset and Gordon Mixed-Use Project/5929-5945 W. Sunset Boulevard [EIRSCH 2006111135]	City Attorney, City Council, Planning		

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2017 Q4

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP)	(cont'd from previous page)	MAX DEVELOPMENT LLC dba three6ixty	\$2,166	Buerge/11800 Santa Monica Blvd	Neighborhood Councils, Planning
			\$1,613	Sunset/3921 Sunset Blvd LA 90027	Neighborhood Councils, Planning
			\$975	609 Dillon/609 Dillon	Planning, Engineering
			\$506	5359 W Adams/5359 W Adams	Planning
		Craig Lawson & Co., LLC	\$3,383	Sunset & Gordon/Hollywood	Planning
		Armbruster Goldsmith & Delvac LLP	\$1,416	Farmers Insurance Campus/Farmers Insurance Campus	None reported.
8. Englander Knabe & Allen on behalf of LaTerra Properties	\$144,595	TChoi and Associates	\$63,984	Pinnacle 360 Hoover/235 N. Hoover, Los Angeles	None reported
			\$38,263	1350 N. Western/1350 N. Western, Los Angeles	None reported
			\$27,321	4850 Hollywood Blvd./4850 Hollywood Blvd.	None reported
			\$15,027	1100 W. Temple/1100 W. Temple	None reported
9. AEG (and AEG Desmond LLC)	\$127,239	M Advisors LLC	\$80,000	Continued development and operations of LA LIVE	Mayor, City Attorney, City Council, Building and Safety, CAO, Convention and Tourism Development, LAFD, Planning
		Armbruster Goldsmith & Delvac LLP	\$31,197	Hotel Participation	City Council
			\$6,950	JW Marriott Expansion	None reported.
			\$5,160	LA Live/LA Live	None reported.
			\$3,119	Event & Convention Center Facilities/Downtown Los Angeles	None reported.
		Craig Lawson & Co., LLC	\$814	Development Project/Downtown Los Angeles	Planning
10. LAFC Sports, LLC	\$118,215	Latham & Watkins LLP	\$118,215	General Land Use and Transportation Matters Related to Major League Soccer & Sports Arena / University Park	City Council, Building and Safety, Planning, LAPD, Engineering, Street Services

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 654 fourth-quarter lobbying entities, 12 (1.8 percent) reported fundraising activity totaling \$74,400. A breakdown of the fourth-quarter fundraising activity as reported by these six lobbying firms and six lobbyists is provided in the table below. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2017 Q4			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
1. \$18,800	Urban Solutions, LLC	Firm*	<i>Councilmember O'Farrell Officeholder Account 2013..... \$12,800</i> <i>Huizar Officeholder Account \$6,000</i>
2. \$15,000	David Herbst	Lobbyist	<i>Los Angeles Forward - Councilman Mike Bonin's Committee to Oppose the Recall..... \$15,000</i>
3. \$11,800	Strategic Government Affairs	Firm*	<i>Los Angeles Forward - Councilman Mike Bonin's Committee to Oppose the Recall..... \$11,000</i> <i>Joe Buscaino for City Council, 2011, Officeholder..... \$800</i>
4. \$7,200	Arnie Berghoff & Associates	Firm	<i>Councilmember Cedillo Officeholder Account 2013..... \$4,800</i> <i>Mitch Englander Officeholder..... \$2,400</i>
5. \$6,000	Englander Knabe and Allen	Firm	<i>Councilmember O'Farrell Officeholder Account 2013..... \$5,200</i> <i>Councilmember Curren Price Officeholder Account..... \$800</i>
6. \$5,600	John Howland	Lobbyist	<i>Councilmember Cedillo Officeholder Account 2013..... \$3,200</i> <i>Mitch Englander Officeholder..... \$2,400</i>
7. \$3,400	Jeffrey S. McConnell	Lobbyist	<i>Councilmember O'Farrell Officeholder Account 2013..... \$2,600</i> <i>Councilmember Curren Price Officeholder Account..... \$800</i>
8. \$2,400	Afriat Consulting Group Inc	Firm	<i>Councilmember Cedillo Officeholder Account 2013..... \$2,400</i>
9. \$1,600	TChoi and Associates	Firm*	<i>Mitch O'Farrell for City Council 2017..... \$1,600</i>
10. \$1,300	Eric W. Rose	Lobbyist	<i>Councilmember O'Farrell Officeholder Account 2013..... \$1,300</i>
11. \$800	Harvey A. Englander	Lobbyist	<i>Councilmember O'Farrell Officeholder Account 2013..... \$800</i>
12. \$500	Marcus A. Allen	Lobbyist	<i>Councilmember O'Farrell Officeholder Account 2013..... \$500</i>

*Sole proprietor

G. Contributions

Lobbying entities must also report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the fourth quarter, three lobbyist employers reported making a combined \$4,000 in contributions. These contributions are detailed in the following table.

MADE CONTRIBUTIONS 2017 Q4			
Rank & Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
1. \$1,600	Airbnb, Inc.	Employer	<i>Councilmember Cedillo Officeholder Account 2013</i> \$800 <i>Mitch Englander Officeholder</i> \$800
2. \$1,600	Laborers Local 300	Employer	<i>Councilmember Curren Price Officeholder Account</i> \$800 <i>Harris-Dawson for City Council 2015 Officeholder</i> \$800
3. \$800	BNSF Railway Company	Employer	<i>Councilmember O'Farrell Officeholder Account 2013</i> \$800

Also during the reporting period, four lobbying firms, four lobbyists, and one lobbyist employer reported delivering \$13,500 in contributions to the committees of three City officeholders and one candidate for City office. More detail is provided in the table on the next page.

DELIVERED CONTRIBUTIONS 2017 Q4			
Total Made	Name of Lobbying Entity	Type of Entity	Recipients
1. \$3,600	Englander Knabe and Allen	Firm	Councilmember O'Farrell Officeholder Account 2013.....\$3,600
2. \$3,100	Afriat Consulting Group Inc	Firm	Councilmember Cedillo Officeholder Account 2013.....\$2,400 Cedillo for City Council 2017..... \$700
3. \$2,300	Kindel Gagan	Firm	Councilmember Curren Price Officeholder Account.....\$1,600 Karo Torossian for Council 2017-General..... \$700
4. \$1,300	Eric W. Rose	Lobbyist	Councilmember O'Farrell Officeholder Account 2013.....\$1,300
5. \$1,000	Jeffrey S. McConnell	Lobbyist	Councilmember O'Farrell Officeholder Account 2013.....\$1,000
6. \$800	Arnie Berghoff & Associates	Firm	Councilmember Cedillo Officeholder Account 2013..... \$800
7. \$800	Harvey A. Englander	Lobbyist	Councilmember O'Farrell Officeholder Account 2013..... \$800
8. \$500	Marcus A. Allen	Lobbyist	Councilmember O'Farrell Officeholder Account 2013..... \$500
9. \$100	Central City Association of Los Angeles	Employer	Councilmember Curren Price Officeholder Account..... \$100

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts, and they must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the table on the following pages, four lobbyist employers reported itemized activity expenses totaling \$2,901 in the fourth quarter of 2017.

ACTIVITY EXPENSES 2017 Q4

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
1. \$1,080	Central City Association of Los Angeles		Ashley Atkinson <i>Mayoral Aide VII</i> Office of the Mayor	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Jenaro Batiz-Romero <i>Administrative Coordinator II</i> City Attorney	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Ken Bernstein <i>Principal Planner</i> Planning	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Gilbert Cedillo <i>Council Member</i> Council District 1	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Rushmore Cervantes <i>Department of Housing</i> General Manager	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Monique Earl <i>Deputy General Manager</i> DOT	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Edgar Garcia <i>Staff</i> Office of the Mayor	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Dennis Gleason <i>Press Deputy</i> Council District 15	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Mark Gonzalez <i>District Director</i> Rec and Parks	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Nicholas Greif <i>Director of Policy and Legislation</i> Council District 4	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Lilie Gross <i>Case Manager</i> Council District 14	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Paul Habib <i>Chief of Staff</i> Council District 14	2017 Holiday Party (Millennium Biltmore Hotel)	\$36

ACTIVITY EXPENSES 2017 Q4

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	Central City Association of Los Angeles		Joella Hopkins <i>DTLA Field Director</i> Council District 14	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
	(continued from previous page)		Jose Huizar <i>Council Member</i> Council District 14	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Kevin James <i>President</i> Public Works Board	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Christine Jerian <i>Deputy Chief of Staff</i> Council District 7	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Kevin Keller <i>Senior City Planner</i> Planning	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Yeghig Keshishian <i>Public Info Director</i> Planning	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Daniel Park <i>Neighborhood Advocate</i> Council District 4	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Breelyn Pete <i>Chief of State and Federal Affairs</i> Office of the Mayor	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Max Reyes <i>Community Business Manager</i> Office of the Mayor	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Tony Ricasa <i>Assistant Chief of Staff</i> Council District 1	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Marisol Rodriguez <i>District Director</i> Council District 13	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			David Ryu <i>Council Member</i> Council District 4	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Michael Shull <i>General Manager</i> Rec and Parks	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Stephen Simon <i>Executive Director</i> Department on Disability	2017 Holiday Party (Millennium Biltmore Hotel)	\$36

ACTIVITY EXPENSES 2017 Q4 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	Central City Association of Los Angeles (continued from previous page)		Matt Szabo <i>Deputy Chief of Staff</i> Office of the Mayor	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Megan Teramoto <i>Case Manager</i> Council District 14	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Rebecca Valdez <i>Principal City Planner</i> Planning	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
			Lisa Webber <i>Deputy Director of Planning</i> Planning	2017 Holiday Party (Millennium Biltmore Hotel)	\$36
2. \$948	University of Southern California	Employer	Nicole Carcel <i>Director Neighborhood Relations & External Affairs</i> City Attorney	Attended USC Village Gala	\$100
			Mike Davis <i>Commissioner</i> Public Works Board	Attended football game	\$100
			Mitch Englander <i>Council Member</i> Council District 12	Attended USC Village Gala	\$100
			Elise Brodowy <i>Battalion Chief</i> LAFD	Attended USC Global Summit	\$80
			Kristy Brown <i>Police Officer</i> LAPD	Attended USC Global Summit	\$80
			Alma Burke <i>Sergeant II</i> LAPD	Attended USC Global Summit	\$80
			Joshua Drake Legislative Analyst CLA	Attended USC Global Summit	\$80
			Vanessa Gould Chief Forensic Chemist I LAPD	Attended USC Global Summit	\$80

ACTIVITY EXPENSES 2017 Q4 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	University of Southern California (continued from previous page)	Employer	Helen Lopez <i>Lieutenant II</i> LAPD	Attended USC Global Summit	\$80
			Jennifer Wexler <i>Deputy City Attorney</i> City Attorney	Attended USC Global Summit	\$80
			Luis Rivera <i>Community Business Manager</i> Office of Econ Development/Office of the Mayor	Attended USC Civic Engagement Holiday Lunch	\$59
			Nilza Serrano Commissioner LACERS	Lunch with USC administrators	\$29
3. \$800	Building Industry Association - Los Angeles/Ventura Chapter	Employer	Frank Bush <i>General Manager</i> Building & Safety	BIA Installation Dinner	\$100
			Mitchell Englander <i>Council Member</i> Council District 12	BIA Installation Dinner	\$100
			Oberto Humbarto <i>Planning Director</i> Council District 7	BIA Installation Dinner	\$100
			Branimir Kvartuc <i>Communications Director</i> Council District 15	BIA Installation Dinner	\$100
			Doug Tripp <i>Chief of Staff</i> Council District 7	BIA Installation Dinner	\$100
			Lisa Webber <i>Deputy Director</i> Planning	BIA Installation Dinner	\$100
			Andrew Westfall <i>Planning Deputy</i> Council District 10	BIA Installation Dinner	\$100
			Herb Wesson <i>Council President</i> Council District 10	BIA Installation Dinner	\$100
4. \$73	Apartment Association of Greater L. A.	Employer	Paul Koretz <i>Council Member</i> Council District 5	AAGLA Holiday Party (Jonathan Club)	\$73

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

In 2017, two major filer reports were filed, both by the same person. The California Hotel and Lodging Association disclosed spending just under \$100,000 to influence action on the City's home sharing ordinance, as shown in the table below.

Major Filer Activity 2017				
Filer	Quarter	City Matter	City Reference Number	Expenses
California Hotel and Lodging Association	Q3 2017	Home Sharing Ordinance	14-1635-S2	\$63,732
California Hotel and Lodging Association	Q4 2017	Home Sharing Ordinance	14-1635-S2	\$36,083

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.