
Item 8
Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the fourth quarter of 2018.

Recommended Action: This item is for informational purposes only.

Authors: Heather Holt, Executive Director
Mark Low, Lobbying Program Manager

Presenter: Mark Low, Lobbying Program Manager

Lobbying Summary: 4th Quarter 2018

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the fourth quarter of 2018.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Fourth Quarter Compliance

In the fourth quarter of 2018, there were 451 registered lobbyists and 135 registered lobbying firms, including 49 sole proprietorships. In addition, there were 80 lobbyist employers.

These 666 lobbying entities were required to file 617 disclosure reports for the fourth quarter (the 49 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 603 reports (98 percent) were filed on time. Penalties totaling \$425 were collected in connection with reports filed past the January 31, 2019 deadline. All outstanding reports were filed by February 1. The tables in this report detail and summarize information that was disclosed through all reports filed for the quarter.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$17,330,935 in payments from clients was reported by all lobbying firms for the fourth quarter of 2018.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$500,000 from clients in the fourth quarter. Together, the ten firms reported receiving a total of \$9,167,115, which represents 52.9 percent of all payments from clients reported by all lobbying firms for the fourth quarter of 2018.

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients
1. \$2,049,520	<p>DLA Piper LLP (US)</p> <p>Aedis Real Estate Amplify Development Co. Arc Capital Partners LLC Atlas Capital Group, LLC Barlow Respiratory Hospital Bastion Development Corporation BlueGreen Preservation & Development, LLC Boulevard Nightlife Capital Foresight Career Lofts - LA, LLC Champion Real Estate Company City Wild Posting, LLC CityView CorePoint Lodging Inc. Crescent Heights Crossroads Associates LLC Crown Group Holdings Pty Ltd CV 1800 Beverly, LLC Deep Green Housing & Community Development Elsey Partners</p> <p>Forest City Residential West, Inc. Gerald W. - Vic Inn-Ternational Greenland LA Metropolis Development II LLC Harridge - 5825 W Sunset, LLC (The Met) Harridge Development Group, LLC Hayato Restaurant Hudson Pacific Jade Enterprises, LLC Jamison Properties, LP Joseph's Cafe Ladder Capital Finance LLC Lawn School LLC Live Nation Entertainment, Inc. Los Angeles Streetcar, Inc. Lowe Enterprises Real Estate Group, Inc. LSA Capital, Inc. Maguire Properties - 755 S. Figueroa, LLC Manufactory LA LLC Meltzer, Lippe, Goldstein & Breitstone, LLP Meta Housing Corporation</p> <p>Metspresso LLC Paramount Coffee Project, Inc. Prime/CRDF Mission Hills, LLC Providence Holy Cross Medical Center Realm Group LLC Rehrig Pacific Company Relevant Group LLC RWBP Highland, LP Ryda Ventures LLC Shappell Liberty Investment Properties, LLC Skid Row Housing Trust Summer Land Partners Group, Inc. Tailor Lofts, LLC Taite, Richard TF Broadway Partnership TF Shatto Partnership Tierra Nostra Trust Universal Standard Housing LLC Urban Offerings Valley Canoga Properties LTD Vivian, Marcos Watermark Westwood Village LLC Woo, Charles WP West Development Enterprises</p>
2. \$1,206,661	<p>Englander Knabe and Allen (including three6ty)</p> <p>202 Main, LLC 4G Wireless, Inc. 9712 Oak Pass Road, LLC Accela, Inc. Advocates for Fairness in Transportation AH Management Airport Terminal Services, Inc. Alimentari, Angelini Alliance Residential Company</p> <p>Alternative Medicine Group, Inc. American Communities, Inc. American Golf Corporation American Technology Solutions American Wood Council AmPLY Power Anthem, Inc. Aragon Properties, Ltd Areas Aronson, Daniel</p> <p>AT&T Enterprise Services (AT&T and its affiliates) Avaya, Inc. Avisare Corporation Barlow Respiratory Hospital BCG Lodi Homes LLC Bel Air Cliff Property Holding Inc. Ben Leeds Properties Beverly Hills Suite, LLC Black Equities Group BLH Construction Co. Blue Label Construction BNSF Railway Company</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients																																																																																																									
	<p>Englander Knabe and Allen (including three6ixty) <i>(continued from previous page)</i></p> <table border="0"> <tr> <td>Boardwalk Property Development, LLC</td> <td>DeMirjian Enterprises LP</td> <td>Independence Healthcare Management</td> </tr> <tr> <td>Boingo Wireless, Inc.</td> <td>Devlin Land Group</td> <td>Jewish Federation of Greater LA</td> </tr> <tr> <td>Bolour Associates</td> <td>Dominick DiBartolomeo</td> <td>Johns, Stephens</td> </tr> <tr> <td>Brasa Capital</td> <td>EAH Housing</td> <td>KansasEXP-LA, LLC</td> </tr> <tr> <td>Bronson Holdings, LLC</td> <td>East LA Community Corp</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>BYD</td> <td>Echo Park Green Haus LLC</td> <td>on behalf of their client Boo-Ku CC</td> </tr> <tr> <td>CA, Inc.</td> <td>Elevado Group</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>CalBay Development, LLC</td> <td>Else Partners</td> <td>on behalf of their client Canary - Little Cottage</td> </tr> <tr> <td>Calcrete Construction</td> <td>Empire Property Group LLC</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>California Trucking Association</td> <td>Enterprise Rent-A-Car Company of Los Angeles</td> <td>on behalf of their client Gourmet Green Room</td> </tr> <tr> <td>Calmet Corp.</td> <td>Firestone Walker Brewery</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>CGI Strategies</td> <td>Fluent, Mark</td> <td>on behalf of their client LA Wellness Center</td> </tr> <tr> <td>CHA Health Systems, Inc.</td> <td>Foxpoint Media, LLC</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>Cheung, Rose</td> <td>Fred Leeds Properties</td> <td>on behalf of their client Patient's Corp.</td> </tr> <tr> <td>Chronicpractor Caregiver, Inc. dba Exhale Med Center</td> <td>Gaon, Steven</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>CIM Group</td> <td>Geneva Street Partners</td> <td>on behalf of their client</td> </tr> <tr> <td>Cityview LLC</td> <td>Genius Fund</td> <td>Purple Heart Compassion</td> </tr> <tr> <td>CJM Investments, Inc.</td> <td>Giannotta, Steven</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>Clark Construction Group - California, LP</td> <td>Gillis Family Partnership</td> <td>on behalf of their client</td> </tr> <tr> <td>Clay Lacy Aviation</td> <td>Gilmore Associates</td> <td>Pink Heart Compassion</td> </tr> <tr> <td>Coca Cola Bottling USA</td> <td>Gohar Afifi</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>Colman, Robert</td> <td>Gordon D. Chernoff Family Trust</td> <td>on behalf of their client</td> </tr> <tr> <td>Colony Capital</td> <td>Granada Hills Discount Pharmacy</td> <td>Resource Referral Svc. dba GVC</td> </tr> <tr> <td>Comstock Homes</td> <td>Green Earth Vitality dba Green Earth Collective</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>CONRAC</td> <td>GSW Creative Corporation dba dosist</td> <td>on behalf of their client</td> </tr> <tr> <td>Core/Related Grand Ave Owner, LLC</td> <td>GTM Holdings LLC</td> <td>Southern California Collective</td> </tr> <tr> <td>Cornerstone Research Collective</td> <td>Hanover Financial LLC</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>Crescent Capital Partners LLC</td> <td>Healthy Spot LLC</td> <td>on behalf of their client</td> </tr> <tr> <td>Crews of California, Inc.</td> <td>Hillcrest Beverly Oil Corporation</td> <td>Universal Collective</td> </tr> <tr> <td>Cruz Verde, Inc. dba Green Cross of Torrance</td> <td>Holistic Pain Relief</td> <td>Katchko, Vitiello, Karikomi, PC</td> </tr> <tr> <td>Curson Capital</td> <td>Hollywood IRC/Relevant Group</td> <td>on behalf of their client Wellness Earth Energy</td> </tr> <tr> <td>DC Collective</td> <td>Hudson Loft</td> <td>KH Equities LLC</td> </tr> <tr> <td>Deloitte Consulting LLP</td> <td>IMPEX Technologies, Inc.</td> <td>Kitchen United, Inc.</td> </tr> <tr> <td>Delta 9 THC</td> <td></td> <td>Knoll Agency, Inc.</td> </tr> <tr> <td></td> <td></td> <td>KSLB Holding LLC</td> </tr> </table>	Boardwalk Property Development, LLC	DeMirjian Enterprises LP	Independence Healthcare Management	Boingo Wireless, Inc.	Devlin Land Group	Jewish Federation of Greater LA	Bolour Associates	Dominick DiBartolomeo	Johns, Stephens	Brasa Capital	EAH Housing	KansasEXP-LA, LLC	Bronson Holdings, LLC	East LA Community Corp	Katchko, Vitiello, Karikomi, PC	BYD	Echo Park Green Haus LLC	on behalf of their client Boo-Ku CC	CA, Inc.	Elevado Group	Katchko, Vitiello, Karikomi, PC	CalBay Development, LLC	Else Partners	on behalf of their client Canary - Little Cottage	Calcrete Construction	Empire Property Group LLC	Katchko, Vitiello, Karikomi, PC	California Trucking Association	Enterprise Rent-A-Car Company of Los Angeles	on behalf of their client Gourmet Green Room	Calmet Corp.	Firestone Walker Brewery	Katchko, Vitiello, Karikomi, PC	CGI Strategies	Fluent, Mark	on behalf of their client LA Wellness Center	CHA Health Systems, Inc.	Foxpoint Media, LLC	Katchko, Vitiello, Karikomi, PC	Cheung, Rose	Fred Leeds Properties	on behalf of their client Patient's Corp.	Chronicpractor Caregiver, Inc. dba Exhale Med Center	Gaon, Steven	Katchko, Vitiello, Karikomi, PC	CIM Group	Geneva Street Partners	on behalf of their client	Cityview LLC	Genius Fund	Purple Heart Compassion	CJM Investments, Inc.	Giannotta, Steven	Katchko, Vitiello, Karikomi, PC	Clark Construction Group - California, LP	Gillis Family Partnership	on behalf of their client	Clay Lacy Aviation	Gilmore Associates	Pink Heart Compassion	Coca Cola Bottling USA	Gohar Afifi	Katchko, Vitiello, Karikomi, PC	Colman, Robert	Gordon D. Chernoff Family Trust	on behalf of their client	Colony Capital	Granada Hills Discount Pharmacy	Resource Referral Svc. dba GVC	Comstock Homes	Green Earth Vitality dba Green Earth Collective	Katchko, Vitiello, Karikomi, PC	CONRAC	GSW Creative Corporation dba dosist	on behalf of their client	Core/Related Grand Ave Owner, LLC	GTM Holdings LLC	Southern California Collective	Cornerstone Research Collective	Hanover Financial LLC	Katchko, Vitiello, Karikomi, PC	Crescent Capital Partners LLC	Healthy Spot LLC	on behalf of their client	Crews of California, Inc.	Hillcrest Beverly Oil Corporation	Universal Collective	Cruz Verde, Inc. dba Green Cross of Torrance	Holistic Pain Relief	Katchko, Vitiello, Karikomi, PC	Curson Capital	Hollywood IRC/Relevant Group	on behalf of their client Wellness Earth Energy	DC Collective	Hudson Loft	KH Equities LLC	Deloitte Consulting LLP	IMPEX Technologies, Inc.	Kitchen United, Inc.	Delta 9 THC		Knoll Agency, Inc.			KSLB Holding LLC
Boardwalk Property Development, LLC	DeMirjian Enterprises LP	Independence Healthcare Management																																																																																																								
Boingo Wireless, Inc.	Devlin Land Group	Jewish Federation of Greater LA																																																																																																								
Bolour Associates	Dominick DiBartolomeo	Johns, Stephens																																																																																																								
Brasa Capital	EAH Housing	KansasEXP-LA, LLC																																																																																																								
Bronson Holdings, LLC	East LA Community Corp	Katchko, Vitiello, Karikomi, PC																																																																																																								
BYD	Echo Park Green Haus LLC	on behalf of their client Boo-Ku CC																																																																																																								
CA, Inc.	Elevado Group	Katchko, Vitiello, Karikomi, PC																																																																																																								
CalBay Development, LLC	Else Partners	on behalf of their client Canary - Little Cottage																																																																																																								
Calcrete Construction	Empire Property Group LLC	Katchko, Vitiello, Karikomi, PC																																																																																																								
California Trucking Association	Enterprise Rent-A-Car Company of Los Angeles	on behalf of their client Gourmet Green Room																																																																																																								
Calmet Corp.	Firestone Walker Brewery	Katchko, Vitiello, Karikomi, PC																																																																																																								
CGI Strategies	Fluent, Mark	on behalf of their client LA Wellness Center																																																																																																								
CHA Health Systems, Inc.	Foxpoint Media, LLC	Katchko, Vitiello, Karikomi, PC																																																																																																								
Cheung, Rose	Fred Leeds Properties	on behalf of their client Patient's Corp.																																																																																																								
Chronicpractor Caregiver, Inc. dba Exhale Med Center	Gaon, Steven	Katchko, Vitiello, Karikomi, PC																																																																																																								
CIM Group	Geneva Street Partners	on behalf of their client																																																																																																								
Cityview LLC	Genius Fund	Purple Heart Compassion																																																																																																								
CJM Investments, Inc.	Giannotta, Steven	Katchko, Vitiello, Karikomi, PC																																																																																																								
Clark Construction Group - California, LP	Gillis Family Partnership	on behalf of their client																																																																																																								
Clay Lacy Aviation	Gilmore Associates	Pink Heart Compassion																																																																																																								
Coca Cola Bottling USA	Gohar Afifi	Katchko, Vitiello, Karikomi, PC																																																																																																								
Colman, Robert	Gordon D. Chernoff Family Trust	on behalf of their client																																																																																																								
Colony Capital	Granada Hills Discount Pharmacy	Resource Referral Svc. dba GVC																																																																																																								
Comstock Homes	Green Earth Vitality dba Green Earth Collective	Katchko, Vitiello, Karikomi, PC																																																																																																								
CONRAC	GSW Creative Corporation dba dosist	on behalf of their client																																																																																																								
Core/Related Grand Ave Owner, LLC	GTM Holdings LLC	Southern California Collective																																																																																																								
Cornerstone Research Collective	Hanover Financial LLC	Katchko, Vitiello, Karikomi, PC																																																																																																								
Crescent Capital Partners LLC	Healthy Spot LLC	on behalf of their client																																																																																																								
Crews of California, Inc.	Hillcrest Beverly Oil Corporation	Universal Collective																																																																																																								
Cruz Verde, Inc. dba Green Cross of Torrance	Holistic Pain Relief	Katchko, Vitiello, Karikomi, PC																																																																																																								
Curson Capital	Hollywood IRC/Relevant Group	on behalf of their client Wellness Earth Energy																																																																																																								
DC Collective	Hudson Loft	KH Equities LLC																																																																																																								
Deloitte Consulting LLP	IMPEX Technologies, Inc.	Kitchen United, Inc.																																																																																																								
Delta 9 THC		Knoll Agency, Inc.																																																																																																								
		KSLB Holding LLC																																																																																																								

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients																																																																																																						
	<p>Englander Knabe and Allen (including three6ixty) <i>(continued from previous page)</i></p> <table border="0"> <tr> <td>La Terra Development LLC</td> <td>Onni Contracting (CA) Inc.</td> <td>Taplin, Frank</td> </tr> <tr> <td>LAMF 522 Harbor LLC</td> <td>Organic Green Treatment Center, Inc.</td> <td>The Hanover Company</td> </tr> <tr> <td>Lenyn Ltd, dba ICE Currency Services, USA</td> <td>Oxford Capital Group LLC</td> <td>The Kind Center</td> </tr> <tr> <td>Levy Affiliated Holdings</td> <td>Pacific Peak Investment Real Estate Group, Inc.</td> <td>The Relief Collective</td> </tr> <tr> <td>Lion Boylston LLC</td> <td>Pan Am Equities</td> <td>The Ruth Group</td> </tr> <tr> <td>Living Earth Wellness Center</td> <td>Parkview Mgmt Group Inc</td> <td>The Waterford Group</td> </tr> <tr> <td>Location Based Entertainment</td> <td>Pattern Energy Group Inc ("Patten Energy") and Pattern Energy Group 2 LP ("Pattern Development")</td> <td>Timberlane Partners IV LLC</td> </tr> <tr> <td>LOGS Apartments, LP</td> <td>Poppy Properties, Inc.</td> <td>Timothy Leary Memorial Dispensary</td> </tr> <tr> <td>Madwell</td> <td>PRG Investment & Management</td> <td>Tishman Speyer</td> </tr> <tr> <td>Malibu Green</td> <td>Private Line Service, Inc.</td> <td>Tom Safran & Associates</td> </tr> <tr> <td>MDK Angelo Holdings, LLC</td> <td>Quick Silver Towing, Inc.</td> <td>Tony A and Christine R. Rose Revocable Family Trust</td> </tr> <tr> <td>Medical Caregiver Co-op</td> <td>Rahbar, Keyvan</td> <td>Total Transportation Services, Inc. - TTSI</td> </tr> <tr> <td>Melrose Herbal Collective</td> <td>RBM of California</td> <td>TRC Solutions, Inc.</td> </tr> <tr> <td>Merle Norman Cosmetics, Inc.</td> <td>Reavis, Eric</td> <td>TriCal Contruction, Inc</td> </tr> <tr> <td>Meta Housing</td> <td>Redcar Properties</td> <td>UCBA Trade Association</td> </tr> <tr> <td>Millenium Settlement Consulting</td> <td>Reservoir Partners, LLC</td> <td>Universal Standard Housing</td> </tr> <tr> <td>Mobilitie Management LLC</td> <td>RKR Partners LLC</td> <td>Universal Technical Institute, Inc.</td> </tr> <tr> <td>Molasky Ventures, LLC</td> <td>Roobik Khanlari</td> <td>Urban Blox</td> </tr> <tr> <td>Moss & Company</td> <td>Rose Cafe and Market, Inc.</td> <td>Victoria SK Holdings, LLC</td> </tr> <tr> <td>Motorola, Inc.</td> <td>Sea Creatures</td> <td>Viewstone Capital</td> </tr> <tr> <td>Muskrat, LLC</td> <td>Seaview Investors, LLC</td> <td>Viramontes, Enrique</td> </tr> <tr> <td>N N N Productions</td> <td>Seazen AHC 1375LLC</td> <td>Vitruvian Management LLC</td> </tr> <tr> <td>Nascient I, LLC</td> <td>Sentry Centers Holdings</td> <td>Vulcan, Inc.</td> </tr> <tr> <td>National Strategies, LLC on behalf of Avtec, Inc.</td> <td>Shen Nung Corporation</td> <td>Waste Management Inc.</td> </tr> <tr> <td>Ness Holdings, Inc</td> <td>Siegel, Gary</td> <td>Welbrook Senior Living</td> </tr> <tr> <td>Nike</td> <td>Silverstein, Ali</td> <td>West Hollywood Community Housing</td> </tr> <tr> <td>Official Police Garage Assn of LA</td> <td>Skinny Labs Inc., dba Spin</td> <td>Westfield Airports, LLC</td> </tr> <tr> <td>Olson Urban Housing LLC</td> <td>Sklar-Kirsh</td> <td>Westport Properties, Inc.</td> </tr> <tr> <td>One Concern, Inc.</td> <td>Smart Weed</td> <td>Wilorna Enterprises</td> </tr> <tr> <td></td> <td>SMG</td> <td>Wilshire Skyline</td> </tr> <tr> <td></td> <td>SPI Holdings LLC</td> <td>Windsor Capital Group</td> </tr> <tr> <td></td> <td>SproutLA</td> <td>Wynkoop Properties LLC</td> </tr> <tr> <td></td> <td>Starbucks Coffee Company</td> <td>Xenon Development Company</td> </tr> <tr> <td></td> <td>Stark Enterprises</td> <td>Xerox Corporation</td> </tr> </table>	La Terra Development LLC	Onni Contracting (CA) Inc.	Taplin, Frank	LAMF 522 Harbor LLC	Organic Green Treatment Center, Inc.	The Hanover Company	Lenyn Ltd, dba ICE Currency Services, USA	Oxford Capital Group LLC	The Kind Center	Levy Affiliated Holdings	Pacific Peak Investment Real Estate Group, Inc.	The Relief Collective	Lion Boylston LLC	Pan Am Equities	The Ruth Group	Living Earth Wellness Center	Parkview Mgmt Group Inc	The Waterford Group	Location Based Entertainment	Pattern Energy Group Inc ("Patten Energy") and Pattern Energy Group 2 LP ("Pattern Development")	Timberlane Partners IV LLC	LOGS Apartments, LP	Poppy Properties, Inc.	Timothy Leary Memorial Dispensary	Madwell	PRG Investment & Management	Tishman Speyer	Malibu Green	Private Line Service, Inc.	Tom Safran & Associates	MDK Angelo Holdings, LLC	Quick Silver Towing, Inc.	Tony A and Christine R. Rose Revocable Family Trust	Medical Caregiver Co-op	Rahbar, Keyvan	Total Transportation Services, Inc. - TTSI	Melrose Herbal Collective	RBM of California	TRC Solutions, Inc.	Merle Norman Cosmetics, Inc.	Reavis, Eric	TriCal Contruction, Inc	Meta Housing	Redcar Properties	UCBA Trade Association	Millenium Settlement Consulting	Reservoir Partners, LLC	Universal Standard Housing	Mobilitie Management LLC	RKR Partners LLC	Universal Technical Institute, Inc.	Molasky Ventures, LLC	Roobik Khanlari	Urban Blox	Moss & Company	Rose Cafe and Market, Inc.	Victoria SK Holdings, LLC	Motorola, Inc.	Sea Creatures	Viewstone Capital	Muskrat, LLC	Seaview Investors, LLC	Viramontes, Enrique	N N N Productions	Seazen AHC 1375LLC	Vitruvian Management LLC	Nascient I, LLC	Sentry Centers Holdings	Vulcan, Inc.	National Strategies, LLC on behalf of Avtec, Inc.	Shen Nung Corporation	Waste Management Inc.	Ness Holdings, Inc	Siegel, Gary	Welbrook Senior Living	Nike	Silverstein, Ali	West Hollywood Community Housing	Official Police Garage Assn of LA	Skinny Labs Inc., dba Spin	Westfield Airports, LLC	Olson Urban Housing LLC	Sklar-Kirsh	Westport Properties, Inc.	One Concern, Inc.	Smart Weed	Wilorna Enterprises		SMG	Wilshire Skyline		SPI Holdings LLC	Windsor Capital Group		SproutLA	Wynkoop Properties LLC		Starbucks Coffee Company	Xenon Development Company		Stark Enterprises	Xerox Corporation
La Terra Development LLC	Onni Contracting (CA) Inc.	Taplin, Frank																																																																																																					
LAMF 522 Harbor LLC	Organic Green Treatment Center, Inc.	The Hanover Company																																																																																																					
Lenyn Ltd, dba ICE Currency Services, USA	Oxford Capital Group LLC	The Kind Center																																																																																																					
Levy Affiliated Holdings	Pacific Peak Investment Real Estate Group, Inc.	The Relief Collective																																																																																																					
Lion Boylston LLC	Pan Am Equities	The Ruth Group																																																																																																					
Living Earth Wellness Center	Parkview Mgmt Group Inc	The Waterford Group																																																																																																					
Location Based Entertainment	Pattern Energy Group Inc ("Patten Energy") and Pattern Energy Group 2 LP ("Pattern Development")	Timberlane Partners IV LLC																																																																																																					
LOGS Apartments, LP	Poppy Properties, Inc.	Timothy Leary Memorial Dispensary																																																																																																					
Madwell	PRG Investment & Management	Tishman Speyer																																																																																																					
Malibu Green	Private Line Service, Inc.	Tom Safran & Associates																																																																																																					
MDK Angelo Holdings, LLC	Quick Silver Towing, Inc.	Tony A and Christine R. Rose Revocable Family Trust																																																																																																					
Medical Caregiver Co-op	Rahbar, Keyvan	Total Transportation Services, Inc. - TTSI																																																																																																					
Melrose Herbal Collective	RBM of California	TRC Solutions, Inc.																																																																																																					
Merle Norman Cosmetics, Inc.	Reavis, Eric	TriCal Contruction, Inc																																																																																																					
Meta Housing	Redcar Properties	UCBA Trade Association																																																																																																					
Millenium Settlement Consulting	Reservoir Partners, LLC	Universal Standard Housing																																																																																																					
Mobilitie Management LLC	RKR Partners LLC	Universal Technical Institute, Inc.																																																																																																					
Molasky Ventures, LLC	Roobik Khanlari	Urban Blox																																																																																																					
Moss & Company	Rose Cafe and Market, Inc.	Victoria SK Holdings, LLC																																																																																																					
Motorola, Inc.	Sea Creatures	Viewstone Capital																																																																																																					
Muskrat, LLC	Seaview Investors, LLC	Viramontes, Enrique																																																																																																					
N N N Productions	Seazen AHC 1375LLC	Vitruvian Management LLC																																																																																																					
Nascient I, LLC	Sentry Centers Holdings	Vulcan, Inc.																																																																																																					
National Strategies, LLC on behalf of Avtec, Inc.	Shen Nung Corporation	Waste Management Inc.																																																																																																					
Ness Holdings, Inc	Siegel, Gary	Welbrook Senior Living																																																																																																					
Nike	Silverstein, Ali	West Hollywood Community Housing																																																																																																					
Official Police Garage Assn of LA	Skinny Labs Inc., dba Spin	Westfield Airports, LLC																																																																																																					
Olson Urban Housing LLC	Sklar-Kirsh	Westport Properties, Inc.																																																																																																					
One Concern, Inc.	Smart Weed	Wilorna Enterprises																																																																																																					
	SMG	Wilshire Skyline																																																																																																					
	SPI Holdings LLC	Windsor Capital Group																																																																																																					
	SproutLA	Wynkoop Properties LLC																																																																																																					
	Starbucks Coffee Company	Xenon Development Company																																																																																																					
	Stark Enterprises	Xerox Corporation																																																																																																					

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients
3. \$1,129,896	<p>Armbruster Goldsmith & Delvac LLP</p> <p>11601 Dunstan 11933 Wilshire Investors, LLC 2800 Casitas LLC 4454 Van Nuys, LLC 6104 Hollywood, LLC 7006 Van Nuys, LLC 8008 Third Street Investments Academy of Motion Picture Arts & Sciences ACC OP Development LLC AEG American Commercial Equities Amoroso Company Aragon (Sunset/Everett) Properties Corp. AutoNation Bel Air Country Club Belmont Village Senior Living Black Equities BLT Enterprises Bolour Brentwood School Caladan Investments LLC California Landmark Camden USA, Inc. Campbell Hall School Canfield Development, Inc. CaRE Development LLC Chapman Court, LLC Chelsea Investment Corp. Chernoff Family Trust CIM Group City Market of Los Angeles Clearwater Communities CoreSite Crest Real Estate</p> <p>Devenney Group, Ltd. District Square LLC Elm Tree Investments Encino Group Encino Investors, LLC Equity Office Equity Residential Faring Capital, LLC FF Realty IV LLC Frost/Chaddock Developers, LLC Frymer Construction G.H. Palmer Glassell Park, LLC Glencoe Avenue Associates LLC Griffin Opportunities, LLC Holland Partner Group IMT Capital LLC Jade Enterprises Jamison Properties, LP Johnson Development Karma Company, LLC Karney Management Company LA Hollywood Properties LLC La Terra Development, LLC Land Sea Air Leasing, Corp. LeFrak Lenmar Beverly Glen LLC Lincoln Property Company Lizard Capital LLC LJ Properties, Inc. Lowe Enterprises Real Estate Group Maplewood Senior Living Markwood Enterprises MCRT Investments LLC MGA North LLC Next Century Associates, LLC North New Hampshire Partners, LLC Oakmont Capital Oceanwide Plaza LLC ONNI Group Contracting (California) Inc. OSIB LA Downtown Properties, LLC</p> <p>Pacific Storage Palisades Capital Partners PATH Ventures Precision Development Company PSS West L.A., LLC RAR2-Villa Marina Center CA, LLC Regalian, LLC Related California Sandstone Properties Seaview Investors, LLC SeaZen-AHC 1375, LLC Sonder Spectrum Group Real Estate SunCal Sunrise Senior Living Sutter, Gary & Vera Terra River LLC The Buckley School The Community Builders Group The Hanover Company The Icon at Panorama, LLC The Mirman School The Richman Group California Development Company Tishman Speyer Trammell Crow TriCal Construction TriStar Realty Group, LLC Uncommon Development United Technologies Corporation Universal Standard Housing University of Southern California West Coast Properties LLC Westmark School Westwood3, LLC Wilshire Skyline, Inc. Windward School WNMS Properties, Inc.</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients		
4. \$937,699	<p>Ek, Sunkin, Klink & Bai</p> <p>3800 West 6th Street, LLC AECOM All United LLC American Beverage Association Bird BMG Money Boos Development Capri Urban Development CBS Group City Century Clear Channel</p> <p>Competitor Group FEDEX Jamison Properties Jia Long Real Estate Development Johnson Development LA MarT LG Vinland Storage McCourt Global Microsoft Corporation Motion Picture Association of America NFI Industries, Inc. Public Storage</p> <p>Republic Services Southern California Gas Company Spectrum Group Real Estate Sugarfish Tribune Real Estate Holdings True Science Laboratories Valero VHDG Koreatown LLC Walter J Company Westside Campus Owner, LLC</p>		
5. \$738,791	<p>Sheppard, Mullin, Richter & Hampton LLP</p> <p>1600 Hudson, LLC 3 Steel LLC Automobile Club of Southern California Azure Development, Inc. Geoula, Joe Habita Arts District, LLC Hammer Museum</p> <p>Hollywood Center Studios Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. Lightstone DTLA, LLC LLJ Adler Warner McCadden Plaza, LP MOB Hotels & Compagnie LLC</p> <p>Peebles Corporation, The Pluto Partners, LLC Primestor Development, Inc. Samatas Sandstone Properties TA Los Angeles 443 SSS LP Thornton Aircraft Company Venus Over Manhattan</p>		
6. \$723,012	<p>Craig Lawson & Co., LLC</p> <p>28th Church 3800 West Sixth Street LLC 401 E. Second St., LLC 611 W. 6th St. Assoc. LLC A Community of Friends Abode Communities Acon Development AD Sharp US Alameda & Fourth LLC Amidi Group Augustson Family Trust B & F Associates BLVD Partners Carmel Partners Inc. Chelsea Investment Corp.</p> <p>CIM Group CityView Combined Properties Darden Corp. Decro Corporation Detroit Ventures LLC Dynamic Development Co. Edge Architecture Equity Residential Fashion District Residences LLC Flexible PSH Solutions Greenland US Holding Co. Grocery Outlet Inc. Harry's Auto Body Inc Holland Partners Hollywood Forever Inc.</p> <p>Hudson Pacific Jacmar Partners Jade Enterprises Jamison Properties LP Kaiser Foundation Health Plan Inc. LB Property Management Lifan Tower LLC Linear City LLC Little Tokyo Service Center Maguire Properties Mercy Housing Meta Housing Mitsui Fudosan America Monteverdi LLC c/o Paratus Group Museum Associates</p>		

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients																																													
	<p>Craig Lawson & Co., LLC <i>(continued from previous page)</i></p> <table border="0"> <tr> <td>Museum of Contemporary Art Music Box Building Co., LLC National Real Estate Development LLC</td> <td>Sandstone Properties Shoreham Capital LP Skid Row Housing Trust SRO Housing Corp. Strategic Legacy Investment Group</td> <td>Thomas Safran & Associates Topa Management Co. Universal Villas LLC USC Caruso Catholic Center & Our Savior Parish Church</td> </tr> <tr> <td>Palisades Capital Partners LLC</td> <td>Temple Israel of Hollywood</td> <td>Vanowen Center LLC Wakeland Housing & Development</td> </tr> <tr> <td>PariSel LLC Petersen Automotive Museum R.D. Olson Development Rodeo Properties LLC Samko LLC</td> <td>The City Market of Los Angeles The Condor LLC The Hanover Company</td> <td>Walter N Marks Inc Wolf Rifkin Shapiro Schulman & Rabkin LLP Yavneh Hebrew Academy</td> </tr> </table>	Museum of Contemporary Art Music Box Building Co., LLC National Real Estate Development LLC	Sandstone Properties Shoreham Capital LP Skid Row Housing Trust SRO Housing Corp. Strategic Legacy Investment Group	Thomas Safran & Associates Topa Management Co. Universal Villas LLC USC Caruso Catholic Center & Our Savior Parish Church	Palisades Capital Partners LLC	Temple Israel of Hollywood	Vanowen Center LLC Wakeland Housing & Development	PariSel LLC Petersen Automotive Museum R.D. Olson Development Rodeo Properties LLC Samko LLC	The City Market of Los Angeles The Condor LLC The Hanover Company	Walter N Marks Inc Wolf Rifkin Shapiro Schulman & Rabkin LLP Yavneh Hebrew Academy																																				
Museum of Contemporary Art Music Box Building Co., LLC National Real Estate Development LLC	Sandstone Properties Shoreham Capital LP Skid Row Housing Trust SRO Housing Corp. Strategic Legacy Investment Group	Thomas Safran & Associates Topa Management Co. Universal Villas LLC USC Caruso Catholic Center & Our Savior Parish Church																																												
Palisades Capital Partners LLC	Temple Israel of Hollywood	Vanowen Center LLC Wakeland Housing & Development																																												
PariSel LLC Petersen Automotive Museum R.D. Olson Development Rodeo Properties LLC Samko LLC	The City Market of Los Angeles The Condor LLC The Hanover Company	Walter N Marks Inc Wolf Rifkin Shapiro Schulman & Rabkin LLP Yavneh Hebrew Academy																																												
7. \$712,908	<p>Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP</p> <table border="0"> <tr> <td>3568 Motor LLC</td> <td>Dragonlaine Holdings, LLC</td> <td>Orangedale LLC</td> </tr> <tr> <td>4141 Santa Monica TPIV LLC</td> <td>Economic Resources Corporation</td> <td>Paramount Contractors & Developers</td> </tr> <tr> <td>544 Pacific Investment, LLC</td> <td>Enwave Energy Corporation</td> <td>Park View Management Group Inc.</td> </tr> <tr> <td>6161 Mulholland Hwy LLC</td> <td>Expo Line Owner, LLC Fidelity National Title Insurance Company</td> <td>Peter & Sarah Mandell Shaaya, Sammi Shapiro, Joel and Lori</td> </tr> <tr> <td>AK Lofts 5 LLC</td> <td>Fogel Real Estate</td> <td>Skyhigh Murals – Colossal Media Inc.</td> </tr> <tr> <td>AltaSea at the Port of Los Angeles</td> <td>HLC-LP Oakwood, LLC</td> <td>Thatcher Yard Housing LLC</td> </tr> <tr> <td>Andrew Walter & Carmen Carpenter</td> <td>IKE Smart City Kermath, Karen</td> <td>The Brine, LLC</td> </tr> <tr> <td>Balios Capital LLC</td> <td>KG Capital Holdings Inc</td> <td>The Taubman Company</td> </tr> <tr> <td>BBC Van Ness, LLC</td> <td>Linear City Development, LLC</td> <td>University of Southern California</td> </tr> <tr> <td>Blatteis & Schnur</td> <td>Lion Boylston, LLC</td> <td>Van Ness Partners I, LLC</td> </tr> <tr> <td>BLDG Partners LLC</td> <td>Los Angeles Police Protective League</td> <td>Vermont/Hollywood Associates, LP</td> </tr> <tr> <td>Borstein Enterprises</td> <td>Marina Pacific Hotel and Suites, Inc.</td> <td>Westwood Property Owner, LLC/Westwood Senior Housing, LLC</td> </tr> <tr> <td>California Hotel and Lodging Association</td> <td>Merlone Geier Partners</td> <td>Wynkoop Properties, LLC</td> </tr> <tr> <td>Chen, Kevin</td> <td>NSB/Richlar Partnership</td> <td></td> </tr> <tr> <td>Decro Corporation</td> <td></td> <td></td> </tr> </table>	3568 Motor LLC	Dragonlaine Holdings, LLC	Orangedale LLC	4141 Santa Monica TPIV LLC	Economic Resources Corporation	Paramount Contractors & Developers	544 Pacific Investment, LLC	Enwave Energy Corporation	Park View Management Group Inc.	6161 Mulholland Hwy LLC	Expo Line Owner, LLC Fidelity National Title Insurance Company	Peter & Sarah Mandell Shaaya, Sammi Shapiro, Joel and Lori	AK Lofts 5 LLC	Fogel Real Estate	Skyhigh Murals – Colossal Media Inc.	AltaSea at the Port of Los Angeles	HLC-LP Oakwood, LLC	Thatcher Yard Housing LLC	Andrew Walter & Carmen Carpenter	IKE Smart City Kermath, Karen	The Brine, LLC	Balios Capital LLC	KG Capital Holdings Inc	The Taubman Company	BBC Van Ness, LLC	Linear City Development, LLC	University of Southern California	Blatteis & Schnur	Lion Boylston, LLC	Van Ness Partners I, LLC	BLDG Partners LLC	Los Angeles Police Protective League	Vermont/Hollywood Associates, LP	Borstein Enterprises	Marina Pacific Hotel and Suites, Inc.	Westwood Property Owner, LLC/Westwood Senior Housing, LLC	California Hotel and Lodging Association	Merlone Geier Partners	Wynkoop Properties, LLC	Chen, Kevin	NSB/Richlar Partnership		Decro Corporation		
3568 Motor LLC	Dragonlaine Holdings, LLC	Orangedale LLC																																												
4141 Santa Monica TPIV LLC	Economic Resources Corporation	Paramount Contractors & Developers																																												
544 Pacific Investment, LLC	Enwave Energy Corporation	Park View Management Group Inc.																																												
6161 Mulholland Hwy LLC	Expo Line Owner, LLC Fidelity National Title Insurance Company	Peter & Sarah Mandell Shaaya, Sammi Shapiro, Joel and Lori																																												
AK Lofts 5 LLC	Fogel Real Estate	Skyhigh Murals – Colossal Media Inc.																																												
AltaSea at the Port of Los Angeles	HLC-LP Oakwood, LLC	Thatcher Yard Housing LLC																																												
Andrew Walter & Carmen Carpenter	IKE Smart City Kermath, Karen	The Brine, LLC																																												
Balios Capital LLC	KG Capital Holdings Inc	The Taubman Company																																												
BBC Van Ness, LLC	Linear City Development, LLC	University of Southern California																																												
Blatteis & Schnur	Lion Boylston, LLC	Van Ness Partners I, LLC																																												
BLDG Partners LLC	Los Angeles Police Protective League	Vermont/Hollywood Associates, LP																																												
Borstein Enterprises	Marina Pacific Hotel and Suites, Inc.	Westwood Property Owner, LLC/Westwood Senior Housing, LLC																																												
California Hotel and Lodging Association	Merlone Geier Partners	Wynkoop Properties, LLC																																												
Chen, Kevin	NSB/Richlar Partnership																																													
Decro Corporation																																														

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients		
8. \$597,052	<p>Latham & Watkins LLP</p> <p>5601-5667 Santa Monica Blvd (LA) Owner LLC 5929 Sunset (Hollywood), LLC and CIM Group, LP Aerial Rapid Transit Technologies LLC Apartment Investments & Management Company ("AIMCO") Archer School for Girls Boething - Treeland Caruso Affiliated CH Palladium, LLC Clear Channel Outdoor CORE/Related Grand Ave, LLC Crescent Heights Dart Container Corporation Dynamic Development Company, LLC Forest Lawn Memorial Park Assn</p> <p>G Smatt America Co., Ltd. GH Palmer Assoc (Palmer/Flower Street Properties, LP) Heart Olive, LLC Honeywell International, Inc. Hudson Pacific Properties, Inc. J. Paul Getty Trust JMB Realty Corporation (AKA: AP Properties) Karney Properties Co. Karsh, Bruce & Martha Kayne Anderson Real Estate Advisors LAFC Sports, LLC Loyola Marymount University Lucas Museum of Narrative Art McCourt Partners LLC Mitsui Fudosan America, Inc. Nant Media Holdings, LLC NBCUniversal Media, LLC</p> <p>Norman Cienega Property Group LLC Oak View Group, LLC Pacific Maritime Association Paramount Studios Providence Tarzana Medical Center RWS Sunset, LLC SBLP Development LLC Sierra Canyon High School Foundation SM 10000 Property, LLC The Buckley School The Charles Company and M. & A. Gabaee, LP The Charles Company, M. & A. Gabaee, LP, Metropolitan Square, Inc. and District Square, LLC Tribune Media Company University of Southern California Vella Group/VE Equities LLC Westfield, LLC Wilshire Gayley, LLC</p>		
9. \$553,967	<p>Jeffer Mangels Butler & Mitchell LLP</p> <p>10701 Bellagio Road LLC 1315 Flower LLC 1410 Tanager, LLC 4309 Adams LLC 4460 Inglewood LLC 4965 Centinela LLC 5430 Carlton LLC; Leeor Maciborski 6533 LEX, LLC; Jeff Thomas 811 Ocean Front Walk LLC and 815 Ocean Front Walk LLC 888 Devon LLC</p> <p>900 Hilgard LLC, Eraj Basseri, Theodore Khalili Afifi, Gohar ASB Watermarke Owner, LLC Bazon, Ayelet Benetatos, Nick and Jack Blum, Joseph Bordan Shoe Company, Inc. Bright, Lilly and Evan Cole Burdorf, Gary Capital Stone Management, Inc.; 1999 Sycamore, LLC</p> <p>Case Study Properties, LLC Daryoush, 400southlabrea LLC, Dayan Investments, Dayan Diamond Cove Investments Flicker Land, LLC Forestar Real Estate Group, Inc. Gottlieb; Tobias Miller, Richard H&F Development; David Colin Phillips Hanasab, Robert Kellal Israel Synagogue Kohanoff, Saeed and Siamak</p>		

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q4

Rank & Payments	Firm & Clients																																																												
	<p>Jeffer Mangels Butler & Mitchell LLP <i>(continued from previous page)</i></p> <table border="0"> <tr> <td>Kornblum, David</td> <td>Perenchio, Margaret</td> <td>Thomas, Jeff</td> </tr> <tr> <td>Legado Companies</td> <td>Pizzulli Associates, Inc.</td> <td>Tower Lane Properties, Inc.</td> </tr> <tr> <td>ME Development, Inc., Ron Harel</td> <td>Revello, LLC</td> <td>TPS Parking Management, LLC dba The Parking Spot and TPS Parking Century, LLC</td> </tr> <tr> <td>Mehrabani, Neda</td> <td>Ridgeley 744 LLC; Kamyar Lashgari</td> <td>Trask properties, III, LLC</td> </tr> <tr> <td>Metz; Michael, Clare Casademont</td> <td>Rimini LP</td> <td>Urban Commons</td> </tr> <tr> <td>Michael Swischuk, Stephanie Savage and</td> <td>Ronald A. Simms Commercial Development and</td> <td>Western Lux LLC</td> </tr> <tr> <td>Mobile Park Investment Oakwood Properties, LLC</td> <td>Montel Associates LP</td> <td>Whitley Apartments LLC</td> </tr> <tr> <td>Ossadon, Avraham</td> <td>SB Hotel LA, LLC</td> <td>William E. Keenan Living Trust; William Keenan</td> </tr> <tr> <td>Overall Murals</td> <td>Seibel, Barry and Rhonda</td> <td>York Avenue 64 LLC</td> </tr> <tr> <td>Palisades Drive LP</td> <td>Stockdale Capital</td> <td>Yorkin, Cynthia</td> </tr> <tr> <td>Pashaie, Michael</td> <td>Tag Front</td> <td></td> </tr> </table>	Kornblum, David	Perenchio, Margaret	Thomas, Jeff	Legado Companies	Pizzulli Associates, Inc.	Tower Lane Properties, Inc.	ME Development, Inc., Ron Harel	Revello, LLC	TPS Parking Management, LLC dba The Parking Spot and TPS Parking Century, LLC	Mehrabani, Neda	Ridgeley 744 LLC; Kamyar Lashgari	Trask properties, III, LLC	Metz; Michael, Clare Casademont	Rimini LP	Urban Commons	Michael Swischuk, Stephanie Savage and	Ronald A. Simms Commercial Development and	Western Lux LLC	Mobile Park Investment Oakwood Properties, LLC	Montel Associates LP	Whitley Apartments LLC	Ossadon, Avraham	SB Hotel LA, LLC	William E. Keenan Living Trust; William Keenan	Overall Murals	Seibel, Barry and Rhonda	York Avenue 64 LLC	Palisades Drive LP	Stockdale Capital	Yorkin, Cynthia	Pashaie, Michael	Tag Front																												
Kornblum, David	Perenchio, Margaret	Thomas, Jeff																																																											
Legado Companies	Pizzulli Associates, Inc.	Tower Lane Properties, Inc.																																																											
ME Development, Inc., Ron Harel	Revello, LLC	TPS Parking Management, LLC dba The Parking Spot and TPS Parking Century, LLC																																																											
Mehrabani, Neda	Ridgeley 744 LLC; Kamyar Lashgari	Trask properties, III, LLC																																																											
Metz; Michael, Clare Casademont	Rimini LP	Urban Commons																																																											
Michael Swischuk, Stephanie Savage and	Ronald A. Simms Commercial Development and	Western Lux LLC																																																											
Mobile Park Investment Oakwood Properties, LLC	Montel Associates LP	Whitley Apartments LLC																																																											
Ossadon, Avraham	SB Hotel LA, LLC	William E. Keenan Living Trust; William Keenan																																																											
Overall Murals	Seibel, Barry and Rhonda	York Avenue 64 LLC																																																											
Palisades Drive LP	Stockdale Capital	Yorkin, Cynthia																																																											
Pashaie, Michael	Tag Front																																																												
10. \$517,609	<p>Kindel Gagan</p> <table border="0"> <tr> <td>2222 S. Figueroa St., LLC</td> <td>Brookfield Property Partners</td> <td>LimeBike</td> </tr> <tr> <td>360 Dome Pro</td> <td>Caladan Investments LLC</td> <td>London & Gonzalez</td> </tr> <tr> <td>ABM</td> <td>California Sign Association</td> <td>Advocacy on behalf of the Recording Industry Assoc. of America</td> </tr> <tr> <td>Adobe</td> <td>Cedars-Sinai Medical Center</td> <td>Manhole Adjusting Inc.</td> </tr> <tr> <td>Alchemy Media</td> <td>Center BMW</td> <td>Markwood Enterprises</td> </tr> <tr> <td>Amazon</td> <td>Chandler Partners</td> <td>Menzies Aviation</td> </tr> <tr> <td>American Chemistry Council</td> <td>DWP Mgmt Employees Assn</td> <td>Oracle America, Inc.</td> </tr> <tr> <td>American Hotel & Lodging Association</td> <td>Embree Asset Group, Inc.</td> <td>Praxair, Inc. - Danbury, CT</td> </tr> <tr> <td>AT&T INC. AND ITS AFFILIATES</td> <td>ESP Co., Ltd.</td> <td>Smarte Carte</td> </tr> <tr> <td>Aviation Facilities Company</td> <td>Fashion District Residences, LLC c/o Realm Group</td> <td>Space Exploration Technologies Corp.</td> </tr> <tr> <td>Aviation Safeguards</td> <td>Fluor Enterprises, Inc.</td> <td>STV Group Inc.</td> </tr> <tr> <td>Bergman, Dacey</td> <td>Foxpoint Media</td> <td>Super Shuttle Los Angeles</td> </tr> <tr> <td>Goldsmith</td> <td>Gateway to LA</td> <td>Swedish Match North America LLC</td> </tr> <tr> <td>Beverly Hills C Property LLC</td> <td>Greater LA New Car Dealers Assn</td> <td>Swissport USA, Inc.</td> </tr> <tr> <td>Birdi & Associates, Inc.</td> <td>Honeywell International Inc.</td> <td>Ten Thirty Eight, Inc.</td> </tr> <tr> <td></td> <td>Hudson Group</td> <td>The Robert Mayer Corporation</td> </tr> <tr> <td></td> <td>Ketter Construction</td> <td>The Shammass Group</td> </tr> <tr> <td></td> <td>Kilroy Realty Corp</td> <td></td> </tr> <tr> <td></td> <td>LA Auto Show</td> <td></td> </tr> <tr> <td></td> <td>LA Housing Partnership</td> <td></td> </tr> </table>	2222 S. Figueroa St., LLC	Brookfield Property Partners	LimeBike	360 Dome Pro	Caladan Investments LLC	London & Gonzalez	ABM	California Sign Association	Advocacy on behalf of the Recording Industry Assoc. of America	Adobe	Cedars-Sinai Medical Center	Manhole Adjusting Inc.	Alchemy Media	Center BMW	Markwood Enterprises	Amazon	Chandler Partners	Menzies Aviation	American Chemistry Council	DWP Mgmt Employees Assn	Oracle America, Inc.	American Hotel & Lodging Association	Embree Asset Group, Inc.	Praxair, Inc. - Danbury, CT	AT&T INC. AND ITS AFFILIATES	ESP Co., Ltd.	Smarte Carte	Aviation Facilities Company	Fashion District Residences, LLC c/o Realm Group	Space Exploration Technologies Corp.	Aviation Safeguards	Fluor Enterprises, Inc.	STV Group Inc.	Bergman, Dacey	Foxpoint Media	Super Shuttle Los Angeles	Goldsmith	Gateway to LA	Swedish Match North America LLC	Beverly Hills C Property LLC	Greater LA New Car Dealers Assn	Swissport USA, Inc.	Birdi & Associates, Inc.	Honeywell International Inc.	Ten Thirty Eight, Inc.		Hudson Group	The Robert Mayer Corporation		Ketter Construction	The Shammass Group		Kilroy Realty Corp			LA Auto Show			LA Housing Partnership	
2222 S. Figueroa St., LLC	Brookfield Property Partners	LimeBike																																																											
360 Dome Pro	Caladan Investments LLC	London & Gonzalez																																																											
ABM	California Sign Association	Advocacy on behalf of the Recording Industry Assoc. of America																																																											
Adobe	Cedars-Sinai Medical Center	Manhole Adjusting Inc.																																																											
Alchemy Media	Center BMW	Markwood Enterprises																																																											
Amazon	Chandler Partners	Menzies Aviation																																																											
American Chemistry Council	DWP Mgmt Employees Assn	Oracle America, Inc.																																																											
American Hotel & Lodging Association	Embree Asset Group, Inc.	Praxair, Inc. - Danbury, CT																																																											
AT&T INC. AND ITS AFFILIATES	ESP Co., Ltd.	Smarte Carte																																																											
Aviation Facilities Company	Fashion District Residences, LLC c/o Realm Group	Space Exploration Technologies Corp.																																																											
Aviation Safeguards	Fluor Enterprises, Inc.	STV Group Inc.																																																											
Bergman, Dacey	Foxpoint Media	Super Shuttle Los Angeles																																																											
Goldsmith	Gateway to LA	Swedish Match North America LLC																																																											
Beverly Hills C Property LLC	Greater LA New Car Dealers Assn	Swissport USA, Inc.																																																											
Birdi & Associates, Inc.	Honeywell International Inc.	Ten Thirty Eight, Inc.																																																											
	Hudson Group	The Robert Mayer Corporation																																																											
	Ketter Construction	The Shammass Group																																																											
	Kilroy Realty Corp																																																												
	LA Auto Show																																																												
	LA Housing Partnership																																																												

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)			
Based on Client Payments Reported as Received In 2018 Q4			
Rank & Payments	Firm & Clients		
	Kindel Gagan <i>(continued from previous page)</i>		
	Topanga Managing Partners LLC	United Airlines Universal Villas, LLC	Wiseman Residential World Class Capital Group LLC
	Transdev North America, Inc	Victory Unlimited Construction, LLC	

E. Top 10 Highest Paying Clients

In the fourth quarter of 2018, there were 2,041 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the fourth quarter are identified in the table that begins on the next page. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$175,000 during the quarter. Combined, their payments totaled \$2,474,373 or 14.3 percent of the \$17,330,935 total reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS					
Based on Aggregated Client Payments Reported for 2018 Q4					
Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
1. Watermark Westwood Village LLC	\$342,271	DLA Piper LLP (US)	\$342,271	Westwood	City Attorney, City Council, Building and Safety, LAFD, HCID, Planning
2. Atlas Capital Group, LLC	\$336,478	DLA Piper LLP (US)	\$336,478	Chinatown/120-129 W. College Street	City Attorney, City Council, Building and Safety, Planning, LADOT
3. CIM Group (and CIM Management, Inc.; 5929 Sunset (Hollywood), LLC and CIM Group, LP; and CIM Management, Inc.)	\$328,209	Gonzales Law Group, APC	\$66,193	Western Hotel/2137-2211 S Western Avenue	City Council, Planning
			\$16,572	7007 Romaine/7007 Romaine [ZA-2016-2266-ZAA]	City Council, Planning
			\$13,270	5103 Adams [DIR2017-2835-DV-SPR]	City Council, Planning
			\$10,809	4327 Adams CUP	City Council, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2018 Q4

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
CIM Group (and CIM Management, Inc.; 5929 Sunset (Hollywood), LLC and CIM Group, LP; and CIM Management, Inc.)	(continued from previous page)	Gonzalez Law Group	\$10,243	1009 Orange	City Council, Planning
			\$9,392	5170 Adams Hotel	City Council, Planning
			\$7,438	926 Sycamore/926 Sycamore Avenue	City Council, Planning
			\$5,375	5560 Adams CUP/5560 -5562 West Adams Boulevard]	City Council, Planning
			\$4,959	4121 Santa Monica Blvd.	City Council, Planning
			\$4,270	Sightglass Coffee [ZA2017-1968-CU]	City Council, Planning
			\$3,567	5563 Adams CUP/5563-5565 West Adams Boulevard	City Council, Planning
			\$2,802	911 Sycamore	City Council, Planning
			\$2,185	5135 Adams CUP	City Council, Planning
			\$1,687	904 La Brea CUP	City Council, Planning
			\$1,515	5211 W Adams CUP	City Council, Planning
			\$864	7029 Willoughby	City Council, Planning
			\$450	Buerge East	City Council, Planning
			\$323	5561 Adams CUP/5561 West Adams Boulevard	City Council, Planning
			\$292	5223 Adams	City Council, Planning
			\$200	West LA project/11800 Santa Monica [DIR2014-2297-DB-SPR]	City Council, Planning
				Latham & Watkins LLP	\$119,691
		Loeb & Loeb LLP	\$15,570	Tenant Signage/6801 Hollywood Boulevard	City Council, Planning
		Craig Lawson & Co., LLC	\$13,460	Sunset and Gordon/Hollywood	City Attorney, City Council, Building and Safety, Neighborhood Councils, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2018 Q4

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
CIM Group (and CIM Management, Inc.; 5929 Sunset (Hollywood), LLC and CIM Group, LP; and CIM Management, Inc.)	(continued from previous page)	MAX DEVELOPMENT LLC dba three6ixty	\$10,933	4917-4919 W Adams/4917-4919 W Adams Blvd. LA CA 90016; 4921 Adams /4921 W Adams Blvd. LA CA 90016; 4921 Adams /4921 W Adams Blvd. LA CA 90016; 5263 W Adams/5263 W Adams Blvd. LA CA 90016; 5300 W Adams/5300 W Adams Blvd LA 90016; 5301-35 Adams/5301-5335 W Adams BI LA 90016; 5359 W Adams/5359 W Adams; Buerge/11800 Santa Monica Blvd , Hollywood Marketplace/5601-5667 W Santa Monica Blvd LA 90038; Sunset/3921 Sunset Blvd LA 90027	No City agencies lobbied.
		Armbruster Goldsmith & Delvac LLP	\$6,150	Farmers Insurance Campus/Farmers Insurance Campus	City Council, Planning
4. Hudson Pacific Properties, Inc. (and Hudson Pacific)	\$245,683	Sheppard, Mullin, Richter & Hampton LLP	\$161,493	Sunset Bronson Studios [CPC2010-1767-CU-SPR-GB]	Planning
		Latham & Watkins LLP	\$34,528	5901 Sunset Blvd. (Sunset Studios Holdings, LLC)/5901 Sunset & 1515 N. Bronson [ENV-2013-2813-Elr]	City Council, Building and Safety, Neighborhood Councils, Planning
		Eric Shabsis Public Affairs	\$24,192	Westside Pavilion/10800 Pico Blvd - CD 5	Neighborhood Councils
		DLA Piper LLP (US)	\$16,655	Land Use Diligence	City Council, Planning
		Craig Lawson & Co., LLC	\$8,815	Restaurant/Downtown Los Angeles	City Council, Building and Safety, Neighborhood Councils, Planning
5. La Terra Development LLC	\$236,319	Englander Knabe and Allen (including three6ixty)	\$129,800	Pinnacle 360 Hoover LLC/235 N. Hoover Street, Los Angeles, CA	No City agencies lobbied.
			\$31,400	Development /4900 Hollywood Blvd.	No City agencies lobbied.
			\$27,000	Development/4850 Hollywood Blvd.	No City agencies lobbied.

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2018 Q4

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied	
		Lobbying Firm	Payment	City Matter		
La Terra Development LLC	(continued from previous page)	Englander Knabe and Allen (including three6ixty)	\$15,000	Development/1100 West Temple	No City agencies lobbied.	
			\$10,400	1350 Deluxe Hollywood Investors, LLC/1350 N. Western Ave., Los Angeles, CA	No City agencies lobbied.	
			\$4,400	Development / Encore Silverlake Investments/2753 Waverly Drive, Los Angeles	No City agencies lobbied.	
		Armbruster Goldsmith & Delvac LLP	\$12,306	1350 Western/1350 Western	Building and Safety, Planning	
			\$5,317	4900 Hollywood/4900 Hollywood	City Council, HCID	
			\$696	4850 Hollywood/4850 Hollywood	No City agencies lobbied.	
6. Crescent Heights	\$218,565	DLA Piper LLP (US)	\$218,565	11 th and Olive	City Council, Building and Safety, Planning	
7. Champion Real Estate Company	\$207,994	DLA Piper LLP (US)	\$109,475	Yucca Argyle	City Council, Building and Safety, Planning	
			\$51,502	General Real Estate	City Council, Building and Safety, Planning	
			\$47,017	1501 Sunset	Building and Safety, Planning	
8. Clear Channel (and Clear Channel Outdoor and iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities)	\$198,481	Ek, Sunkin, Klink & Bai	\$75,000	Issues related to City sign ordinance	City Council	
			Afriat Consulting Group Inc	\$40,596	Assist with securing permits and other issues regarding outdoor advertising/Various locations	City Attorney, City Council, Neighborhood Councils
			Urban Solutions, LLC	\$36,082	Digital Signage [CF12-1611]	City Council
			David Gershwin Consulting	\$30,000	Outdoor Advertising Issues/City of Los Angeles [FILE11-1705]	City Council, Neighborhood Councils
			Latham & Watkins LLP	\$16,803	Assist client in connection with outdoor advertising issues.	City Attorney, City Council, Building and Safety

TOP 10 HIGHEST PAYING CLIENTS (cont'd)					
Based on Aggregated Client Payments Reported for 2018 Q4					
Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
9. TF Broadway Partnership (and TF Broadway LP)	\$184,596	DLA Piper LLP (US)	\$168,690	942 N Broadway 01	City Council, Building and Safety, Planning, Engineering, Rec & Parks, LADOT
		Irvine and Associates, Inc.	\$15,906	Mixed Use Development Project/Chinatown [ZA-2018-3237, VTT-82227]	City Council, Building and Safety, Planning, Engineering, Rec and Parks
10. Englander Knabe & Allen on behalf of La Terra Properties	\$175,777	TChoi and Associates	\$99,408	235 N. Hoover	City Council
			\$29,309	4850 Hollywood Blvd.	City Council, Planning
			\$20,883	4900 Hollywood Blvd.	City Council, HACLA
			\$11,306	1100 W. Temple	LAFD
			\$7,852	1350 N. Western	City Council, Planning
	\$7,019	2753 Waverly	No City agencies lobbied.		

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 666 fourth-quarter lobbying entities, 23 (3.4 percent) reported fundraising activity totaling \$208,050. A breakdown of the fourth-quarter fundraising activity, as reported by 11 lobbyists, 11 lobbying firms, and one lobbyist employer, is provided in the table presented below and on the following page. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2018 Q4			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
1. \$22,500	M Advisors LLC	Firm	<i>Richelle Huizar for City Council 2020</i> \$22,500
2. \$18,350	Englander Knabe and Allen (including three6ixty)	Firm	<i>Harris-Dawson for City Council 2020</i> \$6,650 <i>Joe Buscaino for City Council, 2011, Officeholder</i> \$6,400 <i>Councilmember Curren Price Officeholder Account</i> \$2,900 <i>David Ryu for City Council 2020</i> \$2,400
3. \$14,750	Afriat Consulting Group	Firm	<i>Councilmember O'Farrell Officeholder Account 2013</i> \$6,500 <i>Harris-Dawson for City Council 2020</i> \$5,600 <i>David Ryu for City Council 2020</i> \$1,600 <i>Councilmember Curren Price Officeholder Account</i> \$1,050

FUNDRAISING 2018 Q4 (cont'd)

Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
4. \$14,600	Kindel Gagan	Firm	<i>Paul Krekorian for City Council 2020</i> \$9,800 <i>Harris-Dawson for City Council 2020</i> \$4,800
5. \$14,600	Veronica Perez & Associates	Firm	<i>Paul Krekorian for City Council 2020</i> \$9,800 <i>Harris-Dawson for City Council 2020</i> \$4,800
6. \$14,500	Morrie Goldman	Lobbyist	<i>Harris-Dawson for City Council 2020</i> \$5,700 <i>Councilmember Cedillo Officeholder Account 2013</i> \$4,800 <i>Richelle Huizar for City Council 2020</i> \$4,000
7. \$14,500	Urban Solutions, LLC	Firm	<i>Harris-Dawson for City Council 2020</i> \$5,700 <i>Councilmember Cedillo Officeholder Account 2013</i> \$4,800 <i>Richelle Huizar for City Council 2020</i> \$4,000
8. \$14,500	Knarik Vizcarra	Lobbyist	<i>Harris-Dawson for City Council 2020</i> \$5,700 <i>Councilmember Cedillo Officeholder Account 2013</i> \$4,800 <i>Richelle Huizar for City Council 2020</i> \$4,000
9. \$10,050	Benjamin M. Reznik	Lobbyist	<i>David Ryu for City Council 2020</i> \$10,050
10. \$10,000	The Santa Maria Group	Firm	<i>Richelle Huizar for City Council 2020</i> \$10,000
11. \$10,000	James Santa Maria	Lobbyist	<i>Richelle Huizar for City Council 2020</i> \$10,000
12. \$9,600	Jeffrey S. McConnell	Lobbyist	<i>Harris-Dawson for City Council 2020</i> \$4,000 <i>Joe Buscaino for City Council, 2011, Officeholder</i> \$4,000 <i>Councilmember Curren Price Officeholder Account</i> \$800 <i>David Ryu for City Council 2020</i> \$800
13. \$7,150	Arnie Berghoff & Associates	Firm	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account</i> \$4,500 <i>Paul Krekorian for City Council 2020</i> \$2,650
14. \$6,400	Central City Association of Los Angeles	Employer	<i>Harris-Dawson for City Council 2020</i> \$6,400
15. \$6,400	Jessica Lall	Lobbyist	<i>Harris-Dawson for City Council 2020</i> \$6,400
16. \$4,500	Aristos Strategy, LLC	Firm*	<i>Harris-Dawson for City Council 2020</i> \$4,500
17. \$3,700	Strategic Government Affairs	Firm	<i>Harris-Dawson for City Council 2020</i> \$2,100 <i>Paul Krekorian for City Council 2020</i> \$1,600
18. \$3,200	TChoi and Associates	Firm*	<i>Councilmember O'Farrell Officeholder Account 2013</i> \$3,200
19. \$2,400	Marcus A. Allen	Lobbyist	<i>Councilmember Curren Price Officeholder Account</i> \$800 <i>Harris-Dawson for City Council 2020</i> \$800 <i>Joe Buscaino for City Council, 2011, Officeholder</i> \$800

FUNDRAISING 2018 Q4 (cont'd)			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
20. \$2,400	Eric. W. Rose	Lobbyist	<i>Councilmember Curren Price Officeholder Account..... \$800</i> <i>Harris-Dawson for City Council 2020 \$800</i> <i>Joe Buscaino for City Council, 2011, Officeholder..... \$800</i>
21. \$1,600	Dana Sayles	Lobbyist	<i>Councilmember Curren Price Officeholder Account..... \$800</i> <i>Harris-Dawson for City Council 2020 \$800</i>
22. \$1,300	Kian Kaeni	Lobbyist	<i>Councilmember Curren Price Officeholder Account..... \$500</i> <i>Joe Buscaino for City Council, 2011, Officeholder..... \$800</i>
23. \$1,050	Harvey A. Englander	Lobbyist	<i>David Ryu for City Council 2020 \$800</i> <i>Harris-Dawson for City Council 2020 \$250</i>

*Sole proprietor

G. Contributions

Lobbying entities must report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the fourth quarter, five lobbyist employers reported making a combined \$18,700 in contributions. These contributions are detailed in the table on the next page.

MADE CONTRIBUTIONS 2018 Q4			
Total Made	Name of Lobbying Entity	Type of Entity	Recipients
1. \$7,800	Airbnb, Inc.	Employer	<i>Friends of Eric Garcetti Officeholder</i> \$1,500 <i>Controller Ron Galperin Officeholder Account 2013</i> \$1,500 <i>Councilmember Cedillo Officeholder Account 2013</i> \$800 <i>Councilmember O'Farrell Officeholder Account 2013</i> \$800 <i>Huizar Officeholder Account</i> \$800 <i>Mike Bonin for City Council 2013</i> \$800 <i>Mitchell Englander for City Council 2011</i> \$800 <i>Wesson Officeholder Account</i> \$800
2. \$5,500	Laborers Local 300	Employer	<i>Friends of Eric Garcetti Officeholder</i> \$1,500 <i>Councilmember O'Farrell Officeholder Account 2013</i> \$800 <i>David Ryu for City Council 2020</i> \$800 <i>David Ryu for City Council 2015 Officeholder</i> \$800 <i>Harris-Dawson for City Council 2020</i> \$800 <i>Mike Bonin for City Council 2013 Officeholder Account</i> \$800
3. \$2,200	Building Owners & Managers Assn	Employer	<i>Friends of Eric Garcetti Officeholder</i> \$1,400 <i>Harris-Dawson for City Council 2020</i> \$800
4. \$1,600	BNSF Railway Company	Employer	<i>Harris-Dawson for City Council 2020</i> \$800 <i>Joe Buscaino for City Council, 2011, Officeholder</i> \$800
5. \$1,600	Building Industry Association – Los Angeles/Ventura Chapter	Employer	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account</i> \$800 <i>Joe Buscaino for City Council, 2011, Officeholder</i> \$800

Also during the reporting period, seven lobbyists, five firms, and one employer reported delivering \$81,050 in contributions to the committees of the Mayor, nine Councilmembers, and one Council candidate. More detail is provided in the table below and on the following pages.

DELIVERED CONTRIBUTIONS 2018 Q4			
Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
1. \$23,300	Kindel Gagan	Firm	<i>Wesson for Supervisor 2020</i> \$7,500 <i>Harris-Dawson for City Council 2020</i> \$3,200 <i>Joe Buscaino for City Council, 2011, Officeholder</i> \$3,200 <i>Mitch Englander Officeholder</i> \$2,400 <i>Paul Krekorian for City Council 2020</i> \$2,400 <i>Friends of Eric Garcetti Officeholder</i> \$2,200 <i>Councilmember O'Farrell Officeholder Account 2013</i> \$1,600 <i>David Ryu for City Council 2020</i> \$800

DELIVERED CONTRIBUTIONS 2018 Q4 (cont'd)			
Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
2. \$13,650	Arnie Berghoff & Associates	Firm	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account.....\$4,500 Paul Krekorian for City Council 2020\$2,750 Councilmember Curren Price Officeholder Account.....\$2,400 Richelle Huizar for City Council 2020.....\$2,400 Mitch Englander Officeholder.....\$1,600</i>
3. \$12,500	Afriat Consulting Group Inc	Firm	<i>Harris-Dawson for City Council 2020.....\$5,600 Councilmember O'Farrell Officeholder Account 2013.....\$5,300 Councilmember Curren Price Officeholder Account..... \$800 David Ryu for City Council 2020 \$800</i>
4. \$12,250	Englander Knabe and Allen (including three6ixty)	Firm	<i>Harris-Dawson for City Council 2020.....\$4,250 Joe Buscaino for City Council, 2011, Officeholder\$3,200 Councilmember Curren Price Officeholder Account.....\$2,400 David Ryu for City Council 2020\$2,400</i>
5. \$4,800	Jeffrey S. McConnell	Lobbyist	<i>Harris-Dawson for City Council 2020.....\$1,600 Joe Buscaino for City Council, 2011, Officeholder\$1,600 Councilmember Curren Price Officeholder Account..... \$800 David Ryu for City Council 2020 \$800</i>
6. \$3,100	Central City Association of Los Angeles	Employer	<i>Friends of Eric Garcetti Officeholder.....\$1,400 Harris-Dawson for City Council 2020..... \$800 Paul Krekorian for City Council 2020 \$800 Councilmember Curren Price Officeholder Account..... \$100</i>
7. \$2,400	Marcus A. Allen	Lobbyist	<i>Councilmember Curren Price Officeholder Account..... \$800 Harris-Dawson for City Council 2020..... \$800 Joe Buscaino for City Council, 2011, Officeholder \$800</i>
8. \$2,400	Eric W. Rose	Lobbyist	<i>David Ryu for City Council 2020 \$800 Harris-Dawson for City Council 2020..... \$800 Joe Buscaino for City Council, General, 2011 \$800</i>
9. \$1,600	Morrie Goldman	Lobbyist	<i>Councilmember Cedillo Officeholder Account 2013..... \$800 Mitch Englander Officeholder..... \$800</i>

DELIVERED CONTRIBUTIONS 2018 Q4 (cont'd)					
Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients		
10. \$1,600	Dayna Sayles	Lobbyist	<i>Councilmember Curren Price Officeholder Account..... \$800</i> <i>Harris-Dawson for City Council 2020..... \$800</i>		
11. \$1,600	Urban Solutions, LLC	Firm	<i>Councilmember Cedillo Officeholder Account 2013..... \$800</i> <i>Mitch Englander Officeholder..... \$800</i>		
12. \$1,050	Harvey A. Englander	Lobbyist	<i>David Ryu for City Council 2020..... \$800</i> <i>Harris-Dawson for City Council 2020..... \$250</i>		
13. \$800	Benjamin M. Reznik	Lobbyist	<i>David Ryu for City Council 2020..... \$800</i>		

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the table on the following pages, three lobbyist employers reported itemized activity expenses totaling \$1,555 in the fourth quarter of 2018.

ACTIVITY EXPENSES 2018 Q4					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
\$720	Building Industry Association - Los Angeles/Ventura Chapter	Employer	Joel Jacinto <i>Commissioner</i> Public Works Board	BIA Installation Dinner	\$80
			Kevin Keller <i>Deputy Director of Planning</i> Planning	BIA Installation Dinner	\$80
			Krista Kline <i>Deputy Chief of Staff</i> Council District 11	BIA Installation Dinner	\$80
			Branimir Kvartuc <i>Communications Director/Sr. Advisor</i> Council District 15	BIA Installation Dinner..	\$80

ACTIVITY EXPENSES 2018 Q4 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
(continued from previous page)	Building Industry Association - Los Angeles Ventura Chapter	Employer	Nicholas Maricich <i>Director of Planning Policy and Development</i> Office of the Mayor	BIA Installation Dinner	\$80
			Humberto Quintana <i>Planning Director</i> Council District 7	BIA Installation Dinner..	\$80
			Ara Sargsyan <i>Asst Dep Sup Of Bldg II</i> Building and Safety	BIA Installation Dinner..	\$80
			Doug Tripp <i>Chief of Staff</i> Council District 7	BIA Installation Dinner..	\$80
			Lisa Webber <i>Deputy Dir Of Planning</i> Planning	BIA Installation Dinner..	\$80
\$535	Hollywood Chamber of Commerce	Employer	Eric Garcetti <i>Mayor</i> Officer of the Mayor	Leron Gubler Celebration	\$100
			Kevin James <i>President</i> Public Works Board	Leron Gubler Celebration	\$100
			Mitch O' Farrell <i>Councilmember</i> Council District 13	Leron Gubler Celebration	\$100
			David Ryu <i>Councilmember</i> Council District 4	Leron Gubler Celebration	\$100
			Eva Bitar <i>Citywide Film Liaison</i> Public Works	Hollywood Chamber Brunch with Mayor Garcetti Event	\$50
			Christine Jerian <i>Deputy Chief of Staff</i> Council District 7	Hollywood Chamber Brunch with Mayor Garcetti Event	\$50
			Eva Bitar <i>Citywide Film Liaison</i> Public Works	Hollywood Chamber Community Foundation All Hallow's Event	\$35

ACTIVITY EXPENSES 2018 Q4 (cont'd)					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
\$300	University of Southern California	Employer	Mike Davis <i>President Pro Tempore</i> Public Works	Attended football game	\$100
			Mike Fong <i>Director of Policy and Government Relations</i> DONE	USC Community Holiday Reception	\$65
			Nora Gutierrez <i>Field Deputy</i> Council District 9	USC Community Holiday Reception	\$65
			Curren Price <i>Councilmember</i> President's Football Party	President's Football Party	\$55
			Mike Feurer <i>City Attorney</i> Office of the City Attorney	Lunch with President Wanda Austin	\$15

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

No major filer activity was reported for the fourth quarter of 2018.

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.