
Item 11
Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the second quarter of 2019.

Recommended Action: This item is for informational purposes only.

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Presenter: Mark Low, Lobbying Program Manager

Lobbying Summary: 2nd Quarter 2019

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the second quarter of 2019.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Second Quarter Compliance

In the second quarter of 2019, there were 476 registered lobbyists and 136 registered lobbying firms, including 51 sole proprietorships. In addition, there were 83 lobbyist employers.

These 695 lobbying entities were required to file 644 disclosure reports for the second quarter (the 51 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 639 reports (99 percent) were filed on time. Penalties totaling \$425 were collected in connection with reports filed past the July 31, 2019 deadline.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$18,159,975 in payments from clients was reported by all lobbying firms for the second quarter of 2019.

The ten firms that reported the highest total payments from clients are identified in the table on the following six and a half pages. Each of the top ten firms reported receiving at least \$500,000 from clients in the second quarter. Together, the ten firms reported receiving a total of \$9,271,429, which represents 51 percent of all payments from clients reported by all lobbying firms for the second quarter of 2019.

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2019 Q2

Rank & Payments	Firm & Clients
1. \$1,917,052	<p>DLA Piper LLP (US)</p> <p>1045 Olive LLC Amplify Development Co. Atlas Capital Group, LLC BARDAS Investment Group Bastion Development Corporation BlueGreen Preservation & Development, LLC Career Lofts - LA, LLC Champion Real Estate Company CorePoint Lodging Inc. Crossroads Associates LLC Deep Green Housing & Community Development</p> <p>Elsey Partners Fifteen Group Forest City Residential West, Inc. Gerald W. - Vic International Harridge Development Group, LLC Hudson Pacific Jamison Properties, LP Joseph's Cafe Live Nation Entertainment, Inc. Local Construct Lowe Enterprises Real Estate Group, Inc. LSA Capital, Inc. Maxxam Enterprises, LP MREC HD Blake Street</p> <p>Realm Group LLC Rising Realty Partners RWBP Highland, LP Shappell Liberty Investment Properties, LLC Summer Land Partners Group, Inc. Taite, Richard TF Broadway Partnership TF Shatto Partnership Universal Standard Housing LLC Urban Offerings Watermark Westwood Village LLC</p>
2. \$1,110,224	<p>Sheppard, Mullin, Richter & Hampton LLP</p> <p>1 and 8, Inc. 1600 Hudson, LLC 9712 Oak Pass Road LLC Automobile Club of Southern California Azure Development, Inc. BLDG Edinburg LLC California Hotel & Lodging Association</p> <p>Equitas Academy Geoula, Joe Holland Partner Group Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. Ike Smart City LLC James Samatas Lightstone DTLA, LLC</p> <p>LLJ Adler Warner Luxe Hotels McCadden Plaza, LP MOB Hotels & Compagnie LLC Our Lady of Mt. Lebanon Peebles Corporation, The Pluto Partners, LLC Primestor Development, Inc. Sandstone Properties TA Los Angeles 443 SSS LP Venus Over Manhattan</p>
3. \$1,084,504	<p>Englander Knabe and Allen (including three6ty)</p> <p>202 Main, LLC 3 Space 4G Wireless, Inc. 5959 LLC 7040 Van Nuys Partnership LLC 9355 Culver & Associates LLC Accela, Inc. Advocates for Fairness in Transportation</p> <p>Airport Terminal Services, Inc. Alimentari, Angelini Alliance Residential Company American Communities, Inc. American Golf Corporation American Technology Solutions American Wood Council Amply Power</p> <p>Anthem, Inc. APPA Real Estate Aragon Properties, Ltd AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. Avisare Corporation Back Lot LLC Barlow Respiratory Hospital BCG Lodi Homes LLC Beach City Capital</p>

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Official Police Garage	Rose Cafe and Market, Inc.	Universal Standard Housing																																																																																																										
Assn of LA	RSE Capital Partners	Universal Technical Institute, Inc.																																																																																																										
Olson Urban Housing	Saltchuk Resources, Inc.	Victoria SK Holdings, LLC																																																																																																										
LLC	Seaview Investors, LLC	Viewstone Capital																																																																																																										
One Concern, Inc.	Seazen AHC 1375LLC	Viramontes, Enrique																																																																																																										
Onni Contracting (CA)	Shaun T Jaenick LLC	Viridium Group																																																																																																										
Inc.	Silver, Scott	Waste Management Inc.																																																																																																										
Organic Green	Silver Hill Properties LLC	Welbrook Senior Living																																																																																																										
Treatment Center,	Silver-Lake Arc LLC	West Hollywood Community																																																																																																										
Inc.	Skinny Labs Inc., dba Spin	Housing																																																																																																										
Oxford Capital Group	Sklar-Kirsh	Westfield Airports, LLC																																																																																																										
LLC	Slate Property Group	Westport Properties, Inc.																																																																																																										
Pan Am Equities	SPI Holdings LLC	Wilorna Enterprises																																																																																																										
Park Lane Projects	SproutLA	WORKS USA																																																																																																										
Parkview Mgmt Group	Stay Alfred	Wynkoop Properties LLC																																																																																																										
Inc	Steiner Douglas	Xenon Development Company																																																																																																										
	Construction Inc	Xerox Corporation																																																																																																										
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Based on Client Payments Reported as Received In 2019 Q2

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TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2019 Q2

Rank & Payments	Firm & Clients		
	<p>Psomas <i>(continued from previous page)</i></p> <p>Heart Olive, LLC Neman Real Estate SOCAL San Pedro SPV1, LLC L.A. Arena Land Investments LLC The Parlor HW, LLC Company PH/T&T Master One LLC Tribune Real Estate Holdings, LLC Miracle Mile Holdings, Rescore Koreatown, LLC University of Southern California LLC Shenzhen New World Narrator, Inc. Investments (USA), Inc.</p>		
6. \$784,073	<p>Craig Lawson & Co., LLC</p> <p>1200 S. Figueroa LLC Hollywood Forever Inc. PariSel LLC 3800 West Sixth Street Hudson Pacific Puente Learning Center LLC Ikar R.D. Olson Development Abode Communities Jade Enterprises Rexford Industrial Realty Acon Development Jamison California Market Rodeo Properties LLC AD Sharp US Center Samko LLC Amidi Group Jamison Properties LP Sandstone Properties Augustson Family Trust Kaiser Foundation Health Skid Row Housing Trust Century Housing Plan Inc. SRO Housing Corp. Chelsea Investment Little Tokyo Service Center Strategic Legacy Investment Group Corp. Mercy Housing Temple Israel of Hollywood CIM Group Meta Housing The City Market of Los Angeles Darden Corp. Mirae-LA, LLC The Hanover Company Decro Corporation Mitsui Fudosan America Topa Management Co. Equity Residential Museum Associates Triumph Management Flexible PSH Solutions Music Box Building Co., TTLC Management Inc. FN Property Investment LLC Universal Villas LLC Freeman Group National Community Vermont Real Estate Properties LLC Goodman North Renaissance of CA Wakeland Housing & Development America National Real Estate Walter N Marks Inc Greenland US Holding Development LLC Weingart Center Co. Nuveen Real Estate Wolf Rifkin Shapiro Schulman & Harry's Auto Body Inc Palisades Capital Partners Rabkin LLP Holland Partners LLC</p>		
7. \$700,250	<p>Michael Bai</p> <p>Alameda Industrial Holland & Knight PIMA Medical Group Jamison Services, Inc. Public Storage Atlas Capital Group Jia Long Real Estate Sabah, Dan Capri Urban Baldwin Development Samitaur Constructs LLC Kim, Young Sea Urchin Lounge LLC Choi, Lana LA Gateway, LLC SM Entertainment LA Clear Channel Los Angeles Equestrian Sushi Nozawa Group Ha, Kee Whan Center Walter J. Company</p>		

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2019 Q2

Rank & Payments	Firm & Clients		
8. \$585,781	<p>Latham & Watkins LLP</p> <p>5601-5667 Santa Monica Blvd (LA) Owner LLC 5929 Sunset (Hollywood), LLC and CIM Group, LP Aerial Rapid Transit Technologies LLC Apartment Investments & Management Company ("AIMCO") Archer School for Girls Boething - Treeland Caruso Affiliated CH Palladium, LLC Clear Channel Outdoor CORE/Related Grand Ave JV, LLC Crescent Heights Dynamic Development Company, LLC Forest Lawn Memorial Park Assn</p> <p>Healthy Spot LLC Heart Olive, LLC Honeywell International, Inc. Hudson Pacific Properties, Inc. J. Paul Getty Trust JMB Realty Corporation (AKA: AP Properties) Karney Properties Co. Kayne Anderson Real Estate Advisors LAFC Sports, LLC Los Angeles Dodgers LLC Loyola Marymount University Majestic Realty Co. McCourt Partners LLC Mitsui Fudosan America, Inc. Nant Media Holdings, LLC NBCUniversal Media, LLC</p> <p>Pacific Maritime Association Paramount Studios Phase IIC Owner, LLC Phase III Owner, LLC Providence Tarzana Medical Center SBLP Development LLC Sierra Canyon High School Foundation SM 10000 Property, LLC The Buckley School The Charles Company and M. & A. Gabaee, LP The Charles Company, M. & A. Gabaee, LP, Metropolitan Square, Inc. and District Square, LLC Tribune Media Company University of Southern California Vella Group/VE Equities LLC Westfield, LLC Wilshire Gayley, LLC</p>		
9. \$557,166	<p>Kindel Gagan</p> <p>755 S Los Angeles St, LLC ABM Alchemy Media Amazon American Chemistry Council American Hotel & Lodging Association AT&T INC. AND ITS AFFILIATES Aviation Facilities Company Management Aviation Safeguards California Sign Association</p> <p>Cedars-Sinai Medical Center Center BMW Chandler Partners Corvias LLC LJ Real Estate Capital Partners DWP Mgmt Employees Assn Embree Asset Group, Inc. Felix Chevrolet on behalf of The Shammass Group Firefly Systems Inc. Gateway to LA Greater LA New Car Dealers Assn Honda of Downtown L.A.</p> <p>Honeywell International Inc. Hudson Group Hudson Pacific Properties JADE Enterprises, LLC Keyes Automotive Kilroy Realty Corp LA Housing Partnership LimeBike London & Gonzalez Advocacy on behalf of the Recording Industry Assoc. of America Manhole Adjusting Inc. Markwood Enterprises Menzies Aviation Oracle America, Inc. Praxair, Inc. - Danbury, CT</p>		

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)			
Based on Client Payments Reported as Received In 2019 Q2			
Rank & Payments	Firm & Clients		
	Kindel Gagan <i>(continued from previous page)</i>		
	Space Exploration Technologies Corp.	Swedish Match North America LLC	Topanga Managing Partners LLC
	STV Group Inc.	Swissport USA, Inc.	Transdev North America, Inc.
	Super Shuttle Los Angeles	The Robert Mayer Corporation	United Airlines
			Urban Offerings
			World Class Capital Group LLC
10. \$502,000	M Strategic Communications		
	AECOM Capital	Dart Container Corporation	Pacific Maritime Association
	Airbnb	Firefly Systems Inc.	Pacific Property Partners
	Atlas/College Station	HNTB Corporation	Relevant Group
	CA Resources Corporation	Hudson Pacific Properties	SA Recycling LLC
	Californians for Energy Independence	JUUL Labs, Inc	University of Southern California
	Community Builders Group	LAFC Sports, LLC	Vella Group
		Lincoln Property Company West LLC	Verizon
		Los Angeles Dodgers	Westfield Promenade

E. Top 10 Highest Paying Clients

In the second quarter of 2019, there were 1,731 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the second quarter are identified in the table that begins below. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$165,000 during the quarter. Combined, their payments totaled \$3,568,157 or 19.6 percent of the \$18,159,975 total reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS					
Based on Aggregated Client Payments Reported for 2019 Q2					
Client	Total Payments Reported	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
1. Crossroads Associates LLC	\$937,214	DLA Piper LLP (US)	\$937,214	Crossroads	City Council, Building and Safety, HCID, Planning
2. SOCAL San Pedro SPV1, LLC	\$598,162	Psomas	\$598,162	Support for processing of a Final Map/26900 & 27812 S. Western Ave., San Pedro, CA	Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2019 Q2

Client	Total Payments Reported	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
3. Sandstone Properties	\$400,841	Sheppard, Mullin, Richter & Hampton LLP	\$349,756	1330 West Pico, LA/1330 West Pico, LA [CPC-2018-3454-GPA-VZC-HD-MCP-CUX-CCMP-SPR]	City Council, Planning
		De Aztlan Group	\$30,000	Development/Redevelopment in City	No agencies lobbied.
		Rosenheim & Associates, Inc.	\$19,957	Canoga Ave., Warner Center (RAA Ref. 18-1249/6400 Canoga Avenue, Warner Center	City Council, Neighborhood Councils, Planning
			\$863	Variel Court: Variel Avenue, Warner Center (RAA Ref. 19-1347) / 6330 - 6340 Variel Avenue, Warner Center	Planning
			\$265	Vanowen Street, Warner Center (RAA Ref. 16-1140) / 21515 Vanowen Street, Warner Center	Planning
4. Atlas Capital Group, LLC (and Atlas Capital Group)	\$391,641	DLA Piper LLP (US)	\$208,394	Chinatown/120-129 W. College Street	Mayor, City Council, Building and Safety, Planning, LADOT
			\$143,247	Alameda Square/777 Alameda St	Mayor, City Council, Building and Safety, Planning, LADOT
		Michael Bai	\$40,000	Downtown Los Angeles ROW Project	City Council
5. Pacific Maritime Association	\$267,919	Latham & Watkins LLP	\$237,919	General Land Use & Transportation Matters/(ILWU) Dispatch Hall in Wilmington, CA (Harbor District)	POLA
		M Strategic Communications	\$30,000	Coastal permits for the automation of Port facilities	Mayor, City Attorney, CLA, POLA
6. CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP)	\$221,627	Latham & Watkins LLP	\$81,391	Land Use & Transportation Matters re: Sunset and Gordon Mixed-Use Project/5929-5945 W. Sunset Boulevard [EIRSCH 2006111135]	City Council, Planning, Engineering, Rec & Parks
		Gonzales Law Group, APC	\$21,999	5103 Adams [DIR2017-2835-DV-SPR]	City Council, Planning
			\$19,327	926 Sycamore /926 Sycamore Avenue	City Council, Planning
			\$11,037	6007 Sunset Blvd.	City Council, Planning
			\$5,515	5561 Adams CUP/5561 West Adams Boulevard	City Council, Planning
			\$4,727	5211 W Adams CUP	City Council, Planning
			\$2,426	7007 Romaine/7007 Romaine [ZA-2016-2266-ZAA]	City Council, Planning
			\$1,977	5170 Adams Hotel	City Council, Planning
			\$750	2231 Western	City Council, Planning
			\$47	904 La Brea	City Council, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2019 Q2

Client	Total Payments Reported	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP) (continued)		Loeb & Loeb LLP	\$38,556	Tenant Signage/6801 Hollywood Boulevard	City Council, Planning
		Armbruster Goldsmith & Delvac LLP	\$33,875	Farmers Insurance Campus/Farmers Insurance Campus	City Council, Planning
7. Clear Channel Outdoor, LLC (and Clear Channel Outdoor, Clear Channel Outdoor, Inc., and Clear Channel)	\$204,059	Kirra, LLC	\$45,000	Outdoor Advertising	Mayor, City Council, Planning
		Michael Bai	\$45,000	Billboard Issue	City Council
		Afriat Consulting Group, Inc	\$33,148	Assist with securing permits and other issues regarding outdoor advertising/Various locations	City Council, Neighborhood Councils
		Urban Solutions, LLC	\$30,075	Digital Signage [CF12-1611]	City Council
		Latham & Watkins LLP	\$29,836	Assist client in connection with outdoor advertising issues.	City Council, Building and Safety, Planning
		David Gershwin Consulting	\$21,000	Outdoor Advertising Issues/City of Los Angeles [FILE11-1705]	City Council, Neighborhood Councils
8. Hollywood International Regional Center	\$201,840	Sheppard, Mullin, Richter & Hampton LLP	\$158,942	6421 West Selma Avenue [ZA-2015-2671-CUB]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks, LADOT
			\$35,772	Citizen News/1545 W. Wilcox, Hollywood, CA [ZA-2017-755-MCUP]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks, LADOT
			\$7,126	Tommie Hotel/6516 Selma Avenue [CPC-2016-270-VZC-HD-CUB-SPR]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks, LADOT
9. Holland Partner Group (and Holland Partners)	\$179,633	Sheppard, Mullin, Richter & Hampton LLP	\$89,974	3rd and Fairfax /6300 W. Third Street	City Council, Planning
		Loeb & Loeb LLP	\$46,269	1911 Sunset	City Council, Planning
		Eric Shabsis Public Affairs	\$22,609	Town & Country Center Entitlement/3rd & Fairfax	City Council, Neighborhood Councils
		Urban Solutions, LLC	\$15,500	Town & Country/Third & Fairfax	City Council
		Craig Lawson & Co., LLC	\$5,281	Mixed Use Project/Fairfax & 3 rd , Los Angeles	City Council, Building and Safety, Neighborhood Councils, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)					
Based on Aggregated Client Payments Reported for 2019 Q2					
Client	Total Payments Reported	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
10. Westfield, LLC (and Westfield LLC and Westfield Promenade)	\$165,221	Latham & Watkins LLP	\$108,120	General land use & transportation matters/Century City, Topanga, Sherman Oaks, Woodland Hills	City Council, Planning
		M Strategic Communications	\$50,000	Redevelopment of the Westfield Promenade in Warner Center	Mayor, City Council, Planning, LADOT
		Alston & Bird LLP	\$7,101	6100 N. Topanga Canyon	Planning

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 695 second-quarter lobbying entities, 29 (4.2 percent) reported fundraising activity totaling \$289,919.

A breakdown of the second-quarter fundraising activity, as reported by 14 lobbyist, 14 lobbying firms, and one lobbyist employer is provided in the following table. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2019 Q2			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
1. \$29,450	Englander Knabe and Allen (including threeSixty)	Firm	<i>John Lee for City Council 2019..... \$5,900</i> <i>Nury Martinez for City Council 2020 \$5,600</i> <i>Mark Ridley-Thomas for City Council 2020..... \$4,500</i> <i>David Ryu for City Council 2020 \$4,250</i> <i>Paul Krekorian for City Council 2020 \$4,000</i> <i>Councilmember Curren Price</i> <i>Officeholder Account..... \$3,200</i> <i>Controller Ron Galperin Officeholder</i> <i>Account 2013..... \$2,000</i>
2. \$27,200	M Strategic Communications	Firm	<i>Harris-Dawson for City Council 2020 \$8,000</i> <i>Kevin de Leon for City Council 2020..... \$8,000</i> <i>Mark Ridley-Thomas for City Council 2020..... \$8,000</i> <i>Paul Krekorian for City Council 2020 \$3,200</i>
3. \$25,750	Ronald M. Stone	Lobbyist	<i>Friends of Eric Garcetti Officeholder \$25,750</i>
4. \$24,000	Veronica Perez & Associates	Firm	<i>John Lee for City Council 2019-Runoff \$13,600</i> <i>Bob Blumenfeld for City Council 2013 –</i> <i>Officeholder Account..... \$5,600</i> <i>Councilmember Cedillo Officeholder</i> <i>Account 2013..... \$4,800</i>

FUNDRAISING 2019 Q2 (cont'd)

Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
5. \$21,500	Marathon Communications Inc	Firm	Harris-Dawson for City Council 2020.....\$12,500 Paul Krekorian for City Council 2020.....\$9,000
6. \$21,500	Mayer Brown LLP	Firm	Harris-Dawson for City Council 2020.....\$12,500 Paul Krekorian for City Council 2020.....\$9,000
7. \$20,000	Kindel Gagan	Firm	John Lee for City Council 2019-Runoff.....\$13,600 Mark Ridley-Thomas for City Council 2020\$7,300
8. \$18,600	Jeffrey S. McConnell	Lobbyist	John Lee for City Council 2019.....\$4,800 Nury Martinez for City Council 2020\$4,000 Councilmember Curren Price Officeholder Account\$2,400 Mark Ridley-Thomas for City Council 2020\$2,400 Paul Krekorian for City Council 2020.....\$2,400 David Ryu for City Council 2020.....\$1,600 Controller Ron Galperin Officeholder Account 2013.....\$1,000
9. \$18,400	Courney Chesla Torres	Lobbyist	John Lee for City Council 2019-Runoff.....\$13,600 David Ryu for City Council 2020.....\$4,800
10. \$17,194	Afriat Consulting Group Inc	Firm	Councilmember Cedillo Officeholder Account 2013.....\$5,600 Mark Ridley-Thomas for City Council 2020\$4,394 Kevin de Leon for City Council 2020\$3,300 Paul Koretz Officeholder.....\$2,400 John Lee for City Council 2019-Runoff.....\$800 Controller Ron Galperin Officeholder Account 2013.....\$700
11. \$8,500	Building Industry Association - Los Angeles/Ventura Chapter	Employer	Harris-Dawson for City Council 2020.....\$8,500
12. \$6,800	Cerrell Assoc Inc	Firm	Mark Ridley-Thomas for City Council 2020\$6,800
13. \$6,400	Kirra, LLC	Firm	Joe Buscaino for City Council, 2011, Officeholder\$4,000 Kevin de Leon for City Council 2020\$2,400
14. \$5,400	Sheppard, Mullin, Richter & Hampton LLP	Firm	Kevin de Leon for City Council 2020\$3,000 John Lee for City Council 2019.....\$2,400
15. \$4,750	Marcus A. Allen	Lobbyist	David Ryu for City Council 2020.....\$1,050 John Lee for City Council 2019.....\$800 Mark Ridley-Thomas for City Council 2020\$800 Nury Martinez for City Council 2020\$800 Paul Krekorian for City Council 2020.....\$800 Controller Ron Galperin Officeholder Account 2013.....\$500
16. \$4,450	David Herbst	Lobbyist	Wesson for Supervisor 2020\$3,950 Mark Ridley-Thomas for City Council 2020\$500
17. \$4,350	Rosenheim & Associates	Firm	Paul Krekorian for City Council 2020.....\$4,350

FUNDRAISING 2019 Q2 (cont'd)			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
18. \$4,000	Howard Sunkin	Lobbyist	<i>Paul Krekorian for City Council 2020</i>\$4,000
19. \$3,200	Eric W. Rose	Lobbyist	<i>Councilmember Curren Price Officeholder Account</i>\$800 <i>Mark Ridley-Thomas for City Council 2020</i>\$800 <i>Paul Krekorian for City Council 2020</i>\$800 <i>Controller Ron Galperin Officeholder Account 2013</i>\$500 <i>John Lee for City Council 2019</i>\$300
20. \$3,000	James Santa Maria	Lobbyist	<i>Kevin de Leon for City Council 2020</i>\$3,000
21. \$3,000	The Santa Maria Group	Lobbyist	<i>Kevin de Leon for City Council 2020</i> \$3,000
22. \$2,400	collaborate	Firm	<i>Nury Martinez for City Council 2020</i> \$2,400
23. \$2,400	Dayna Sales	Lobbyist	<i>David Ryu for City Council 2020</i> \$1,600 <i>Nury Martinez for City Council 2020</i> \$800
24. \$2,400	Nicole Kuklok-Waldman	Lobbyist	<i>Nury Martinez for City Council 2020</i> \$2,400
25. \$1,600	Kate Hennigan	Lobbyist	<i>Paul Koretz Officeholder</i> \$1,600
26. \$1,000	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm	<i>Councilmember Cedillo Officeholder Account 2013</i> \$1,000
27. \$1,000	TChoi and Associates	Firm*	<i>John Lee for City Council 2019</i> \$500 <i>Nury Martinez for City Council 2020</i> \$500
28. \$500	Kellie Hawkins	Lobbyist	<i>Mark Ridley-Thomas for City Council 2020</i> \$500
29. \$275	James Elmendorf	Lobbyist	<i>Stella T. Maloyan for LA City Council 2019</i> \$275

*Sole proprietor

G. Contributions

Lobbying entities must report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the second quarter, three lobbyist employers and one lobbyist reported making a combined \$11,750 in contributions, detailed in the next table.

MADE CONTRIBUTIONS 2019 Q2			
Total Made	Name of Lobbying Entity	Type of Entity	Recipients
1. \$5,600	BNSF Railway Company	Employer	<i>David Ryu for City Council 2020..... \$800</i> <i>John Lee for City Council 2019 \$800</i> <i>John Lee for City Council 2019-Runoff..... \$800</i> <i>Paul Koretz Officeholder \$800</i> <i>Mark Ridley-Thomas for City Council 2020..... \$800</i> <i>Nury Martinez for City Council 2020..... \$800</i> <i>Paul Krekorian for City Council 2020..... \$800</i>
2. \$4,800	Laborers Local 300	Employer	<i>Councilmember Curren Price Officeholder Account \$800</i> <i>John Lee for City Council 2019-Runoff..... \$800</i> <i>Kevin de Leon for City Council 2020 \$800</i> <i>Krekorian for City Council 2009 - Officeholder \$800</i> <i>Paul Krekorian for City Council 2020..... \$800</i> <i>Paul Koretz Officeholder \$800</i>
3. \$1,300	Apartment Association of Greater L.A.	Employer	<i>John Lee for City Council 2019-Runoff..... \$800</i> <i>Controller Ron Galperin Officeholder Account 2013 \$500</i>
4. \$50	Martha Dina Arguello	Lobbyist	<i>Aura for the People of L.A. Council District 10 \$50</i>

Also during the reporting period, eight lobbying firms, six lobbyists, and two lobbyist employers reported delivering \$94,500 in contributions to the committees of twelve City officeholders and three City Council candidates. More detail is provided in the table below and on the next two pages

DELIVERED CONTRIBUTIONS 2019 Q2			
Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
1. \$22,000	Kindel Gagan	Firm	<i>Mark Ridley-Thomas for City Council 2020..... \$6,100</i> <i>John Lee for City Council 2019-Runoff \$4,000</i> <i>Bob Blumenfield for City Council 2013 – Officeholder Account..... \$3,700</i> <i>Nury Martinez for City Council 2020..... \$2,900</i> <i>Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$1,600</i> <i>Controller Ron Galperin Officeholder Account 2013..... \$800</i> <i>Councilmember Curren Price Officeholder Account \$800</i> <i>Councilmember O'Farrell Officeholder Account 2013..... \$800</i> <i>John Lee for City Council 2019..... \$800</i> <i>Committee to Re-Elect Mark Ridley Thomas \$500</i>

DELIVERED CONTRIBUTIONS 2019 Q2 (cont'd)			
Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
2. \$15,300	Englander Knabe and Allen (including three6ixty)	Firm	<i>Mark Ridley-Thomas for City Council 2020</i> \$3,700 <i>Paul Krekorian for City Council 2020</i> \$3,200 <i>Nury Martinez for City Council 2020</i> \$2,400 <i>Controller Ron Galperin Officeholder Account 2013</i> \$2,000 <i>Councilmember Curren Price Officeholder Account</i> \$1,600 <i>John Lee for City Council 2019</i> \$1,600 <i>David Ryu for City Council 2020</i> \$800
3. \$12,800	Arnie Berghoff & Associates	Firm	<i>Harris-Dawson for City Council 2020</i> \$4,000 <i>Mark Ridley-Thomas for City Council 2020</i> \$4,000 <i>Paul Krekorian for City Council 2020</i> \$3,200 <i>Councilmember O'Farrell Officeholder Account 2013</i> \$800 <i>John Lee for City Council 2019</i> \$800
4. \$8,700	Afriat Consulting Group Inc	Firm	<i>Councilmember Cedillo Officeholder Account 2013</i> \$5,600 <i>Paul Koretz Officeholder</i> \$1,600 <i>Kevin de Leon for City Council 2020</i> \$800 <i>Controller Ron Galperin Officeholder Account 2013</i> \$700
5. \$7,400	Jeffrey S. McConnell	Lobbyist	<i>Mark Ridley-Thomas for City Council 2020</i> \$1,600 <i>Nury Martinez for City Council 2020</i> \$1,600 <i>Paul Krekorian for City Council 2020</i> \$1,600 <i>Controller Ron Galperin Officeholder Account 2013</i> \$1,000 <i>Councilmember Curren Price Officeholder Account</i> \$800 <i>John Lee for City Council 2019</i> \$800
6. \$4,500	Marcus A. Allen	Lobbyist	<i>David Ryu for City Council 2020</i> \$800 <i>John Lee for City Council 2019</i> \$800 <i>Mark Ridley-Thomas for City Council 2020</i> \$800 <i>Nury Martinez for City Council 2020</i> \$800 <i>Paul Krekorian for City Council 2020</i> \$800 <i>Controller Ron Galperin Officeholder Account 2013</i> \$500
7. \$4,000	Gregory J. Spiker	Lobbyist	<i>John Lee for City Council 2019</i> \$2,400 <i>Councilmember Cedillo Officeholder Account 2013</i> \$800 <i>Paul Koretz Officeholder</i> \$800
8. \$4,000	Ken Spiker And Assoc Inc	Firm	<i>John Lee for City Council 2019</i> \$2,400 <i>Councilmember Cedillo Officeholder Account 2013</i> \$800 <i>Paul Koretz Officeholder</i> \$800

DELIVERED CONTRIBUTIONS 2019 Q2 (cont'd)			
Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
9. \$3,900	Beverly Kenworthy	Lobbyist	Wesson for Supervisor 2020..... \$1,500 Controller Ron Galperin Officeholder Account 2013..... \$800 Nury Martinez for City Council 2013 Officeholder Account..... \$800 Nury Martinez for City Council 2020..... \$800
10. \$2,900	Eric. W. Rose	Lobbyist	Councilmember Curren Price Officeholder Account..... \$800 Mark Ridley-Thomas for City Council 2020..... \$800 Paul Krekorian for City Council 2020 \$800 Controller Ron Galperin Officeholder Account 2013..... \$500
11. \$2,400	Building Industry Association - Los Angeles/Ventura Chapter	Employer	Controller Ron Galperin Officeholder Account 2013..... \$800 Harris-Dawson for City Council 2020 \$800 Mark Ridley-Thomas for City Council 2020..... \$800
12. \$1,900	Central City Association	Employer	Bob Blumenfield for City Council 2013 – Officeholder Account..... \$800 Controller Ron Galperin Officeholder Account 2013..... \$500 Mark Ridley-Thomas for City Council 2020..... \$500 Councilmember Curren Price Officeholder Account..... \$100
13. \$1,600	collAaborate	Firm	Paul Koretz Officeholder \$1,600
14. \$1,600	Urban Solutions, LLC	Firm	Harris-Dawson for City Council 2020 \$800 Mark Ridley-Thomas for City Council 2020..... \$800
15. \$1,000	TChoi and Associates	Firm	John Lee for City Council 2019..... \$500 Nury Martinez for City Council 2020..... \$500
16. \$500	Kellie Hawkins	Lobbyist	Mark Ridley-Thomas for City Council 2020..... \$500

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the table on the following pages, three lobbyist employers reported itemized activity expenses totaling \$3,428 in the second quarter of 2019.

ACTIVITY EXPENSES 2019 Q2

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
1. \$3,341	Central City Association	Employer	Martin Adams <i>Interim General Manager and Chief Engineer</i> LADWP	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Robert Arcos <i>Assistant Chief, Office of Operations</i> LAPD	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Claire Bartels <i>Director of Finance</i> Office of Finance	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Cecilia Cabello <i>Vice President</i> Public Works Board	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Gil Cedillo <i>City Councilmember</i> Council District 1	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Jenny Chavez <i>Chief of Staff</i> Council District 15	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Chris Concepcion <i>Deputy Chief of Staff for Government Affairs</i> Office of the Controller	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Kristin Crowley <i>Fire Marshall</i> LAFD	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Shawn Duke <i>Police Officer</i> LAPD	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Monique Earl <i>Assistant General Manager</i> LADOT	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Graham Everett <i>Deputy Chief</i> LAFD	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Mike Feuer <i>City Attorney</i> Office of the City Attorney	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Phillip Fligiel <i>Central Bureau Commander</i> LAFD	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87

ACTIVITY EXPENSES 2019 Q2 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	Central City Association (continued)		Ron Frierson <i>Director of Economic Policy</i> Office of the Mayor	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Ron Galperin <i>Controller</i> Office of the Controller	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Michelle Garakian <i>Assistant Executive Director</i> Department of Cannabis Regulation	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Greg Good <i>Chief of Legislative and External Affairs</i> Office of the Mayor	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Nicholas Greif <i>Chief of Staff</i> Council District 4	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Nina Hachigian <i>Deputy Mayor of International Affairs</i> Office of the Mayor	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Marqueece Dawson <i>Councilmember</i> Council District 8	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Mary Hodge <i>Chief of Operations</i> Office of the Mayor	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Charmie Huynh <i>Director of Government and Community Relations</i> Building and Safety	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Christine Jerian <i>Chief of Staff</i> Council District 7	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Edward Johnson <i>Assistant Chief Deputy</i> Council District 10	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Yeghig Keshishian <i>Chief External Affairs Officer</i> Planning	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87

ACTIVITY EXPENSES 2019 Q2 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	Central City Association (continued)		Katie Kiefer <i>Downtown Los Angeles Field and Public Works Coordinator</i> Council District 14	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Paul Koretz <i>Councilmember</i> Council District 8	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Christina Miller <i>Senior Project Manager, Homeless Strategies</i> Office of the Mayor	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Cat Parker <i>Executive Director</i> Department of Cannabis Regulation	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Joan Peilico <i>Deputy Chief of Staff</i> Council, District 5	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Joe Ramallo <i>Assistant GM for Communications, Marketing and Community Affairs</i> LADWP	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Seleta Reynolds <i>General Manager</i> LADOT	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Solomon Rivera <i>Chief of Staff</i> Council District 8	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Monica Rodriguez <i>Councilmember</i> Council District 7	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			David C. Ryu <i>Councilmember</i> Council District 4	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Matt Szabo <i>Deputy Mayor</i> Office of the Mayor	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Doug Tripp <i>Chief of Staff</i> Council, District 7	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87

ACTIVITY EXPENSES 2019 Q2 (cont'd)					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	Central City Association (continued)		Osama Younan <i>Executive Officer</i> Building and Safety	25th Annual Treasures of Los Angeles (JW Marriott Los Angeles L.A. Live)	\$87
			Krista Kline <i>Deputy Chief of Staff</i> Council District 11	Executive Committee Meeting (The Mayfair Hotel)	\$35
2. \$56	Apple Inc.	Employer	Charles Small <i>External Affairs Liaison</i> Office of the Mayor	Food and Beverage (Partnered with the White Label: Heirloom Catering)	\$56
3. \$31	Pacific Merchant Shipping Association	Employer	Chris Cannon <i>Director of Environmental Management</i> Harbor	Lunch	\$31

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

For the second quarter of 2019, Verizon Communications, Inc. and its Affiliates reported \$35,000 in major filer activity.

Major Filer Activity 2019 Q2			
Filer	City Matter	City Reference Number	Total Expenditures
Verizon Communications, Inc. and its Affiliates	Let's 5G campaign	n/a	\$35,000

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.